

STAFF WORKSHOP
BEFORE THE
CALIFORNIA ENERGY RESOURCES CONSERVATION
AND DEVELOPMENT COMMISSION

In the Matter of:)	
)	
2005 Building Energy)	
Efficiency Standards)	SIMULTANEOUS
)	WEBCAST
Third Group of Measures)	
Reports)	
)	

CALIFORNIA ENERGY COMMISSION
1516 NINTH STREET
HEARING ROOM A
SACRAMENTO, CALIFORNIA

THURSDAY, JULY 18, 2002

10:10 a.m.

Reported by:
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Contract No. 150-01-005

PETERS SHORTHAND REPORTING CORPORATION (916) 362-2345

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P R O C E E D I N G S

10:10 a.m.

CONTRACT MANAGER ALCORN: I'd like to welcome everybody to today's workshop. My name is Bryan Alcorn. I'm the contract manager for this round of building standards. To my right is Bill Pennington, who is responsible for the technical development of the contract, and to his right is Charles Eley, who is the prior contractor to the Commission for this work.

I would like to welcome the Commissioner's Offices. I think they're listening in from their offices upstairs; I hope they are.

The purpose of this workshop today is to discuss the third group of measure analysis reports. If you look at the agenda, you can see that there are eight reports that we're going to go over today, and we're going to use the same format that we used in previous workshops; that is to say that the fundamentals of the measure analysis reports will be presented in the first 15 minutes of each presentation block, and then the remaining 30 minutes will be for questions and comments.

There is going to be one presenter, Jim

1 Benya. He is the last presenter of the day. He's
2 presenting on the revised tailored method for
3 allowed lighting power. He's going to be calling
4 in to do his presentation remotely from
5 Washington, DC, so at 4:15 we're going to go on
6 ahead and stop and take his call and have his
7 presentation this afternoon.

8 I want to make one announcement about
9 the next workshop. It's scheduled for August 8th,
10 if you could put that on your calendars. That
11 will be the last workshop where we're looking at
12 the measure analysis reports.

13 I'd like to talk about a couple of
14 housekeeping items before we get going here. The
15 first is that if you haven't signed in out in the
16 lobby, please do so with a business card or just
17 signing in so that we have a record that you're
18 here. Also, if you could leave a copy of your
19 business card with the recorder, and I would like
20 to introduce her, Valorie Phillips. She's got her
21 hand up directly across the table from me.
22 Valorie will be waving if she can't hear your
23 comments today.

24 And, by the way, we're a little shy
25 today on microphones. You'll notice that on the

1 table there is a tall microphone and a short
2 microphone. The short mics go to Valorie's
3 recorder, and the tall mics go out to the web and
4 the speaker system in the hearing room. If you
5 make comments today, if things get heated and you
6 make comments that are sort of short and abrupt,
7 they probably won't go on the record unless you're
8 talking into this short microphone that goes to
9 Valorie's recorder. So it's important that if
10 this stuff is going to go in the transcripts and
11 on the public record, you need to speak into the
12 mics. And in the past workshops it's worked very
13 well, and I'm sure this one will too.

14 Also, and I'll give you a reminder of
15 this, when we break for lunch, if everyone could
16 turn off their tall mics. There's a green light.
17 During our last workshop, we had some private
18 conversations that went out, that were broadcast,
19 which was unfortunate.

20 (Laughter.)

21 CHAIRPERSON ALCORN: So, with that,
22 because we're running a bit late, I want to get
23 into the first batch of presentations. The first
24 three presentations are all residential topics,
25 and Bruce Wilcox will be presenting with some

1 support from some of his associates.

2 So, with that, Bruce, you're on.

3 MR. WILCOX: Good morning, everyone.

4 We're going to be presenting three
5 topics this morning, and each one of these has a
6 Powerpoint presentation that has been copied and
7 is available outside on the table. So they look
8 like this (indicating), and we'll be going through
9 these slides, if you want to make sure you have
10 copies of those.

11 The first topic is residential
12 construction quality for attics: ceiling
13 insulation, air barriers, draft stops, and
14 kneewalls. Work on this topic was done primarily
15 by me, Rick Chitwood with Chitwood Energy
16 Management, and Marc Hoeschele of Davis Energy
17 Group.

18 Let's start the next slide, please.

19 To summarize what we're proposing here
20 for changes in the performance method calculations
21 for attics is we're proposing, first of all, to
22 add a heat loss path to represent the typical heat
23 flows related to air barriers and draft stop
24 effects. So that's the first thing: We're going
25 to add a heat loss path in the performance

1 calculation methods.

2 The second proposed modification is to
3 change the effective U factor for kneewalls and
4 skyline shafts, using the same approach that we
5 proposed in our previous paper on construction
6 qualify for exterior walls. The proposal here is
7 to do the same approach because that will allow
8 the compliance approaches to be simpler and we
9 want to make sure this is simple and
10 understandable.

11 And then the third thing we're going to
12 add here is a budget-neutral credit for builders
13 who want to use high-quality insulation and have
14 it verified so that they can get a credit for
15 that. Otherwise, there is no compliance impact
16 from the changes that we're proposing here, adding
17 the heat loss and so forth.

18 So I'd like to call on Rick Chitwood
19 now to discuss the survey data that is the basis
20 for making these changes.

21 MR. CHITWOOD: So what I have today is
22 actually some more field observations to provide
23 just a little background on the type of defects
24 we're talking about. There are three typical
25 barriers that we see to properly performing attic

1 insulation. These days we're seeing more and more
2 architectural complexity in attics, more drop
3 ceilings, tall ceilings, vaults, attic kneewalls,
4 etc. We're still seeing a fairly large lack of
5 training budget for insulation installers, and
6 even greater than ever are price pressures to keep
7 the price of installation low.

8 Next slide, please.

9 For ceiling insulation to perform
10 properly, we typically need a few things to
11 happen. The primary thing is that the insulation
12 needs to be in full contact with its air barrier.

13 MR. RAYMER: Rick, these aren't part of
14 the written presentation, these are -- I'm not
15 finding the stuff you're covering right now.

16 MR. CHITWOOD: These are actually in
17 the big -- there is that larger document.

18 MR. RAYMER: Okay.

19 MR. CHITWOOD: But they're actually
20 copied in black and white, so the better place to
21 go for this information is on the California
22 Energy Commission web site and access this, where
23 the photos are in color and in good quality.

24 MR. RAYMER: Thanks.

25 MR. CHITWOOD: So for attic insulation

1 to perform properly we need to see the insulation
2 in contact with the air barrier, we need to see a
3 continuous air barrier, with, of course, no voids
4 or gaps, and, of course, no compressions.

5 So this first photo is of some R30 batt
6 insulation installed in a vaulted ceiling section,
7 and there is a web truss stiffener. This member
8 right here is on top of the bottom truss cord.
9 And that holds the fiberglass insulation three and
10 a half inches above the actual air barrier, which
11 is the drywall.

12 So then any little crack between the
13 batts allows attic air to convect and move down
14 into these open air spaces. So we typically, with
15 infrared analysis, see these areas performing very
16 poorly.

17 Next slide.

18 This is a common situation where
19 they're installed some batts above a drop ceiling,
20 so the ceiling area in this closet is down here
21 two feet lower than the rest of the attic area.
22 So they've used fiberglass batts, which again will
23 have some voids to allow convective currents
24 between this big open air space in the closet
25 ceiling and the attic.

1 Next slide.

2 The same thing happens here. Again,
3 the fiberglass insulation isn't in contact with
4 the drywall. This is an area that has been
5 insulated with batts for an equipment platform in
6 the attic, and they've installed the batts and
7 pushed them clear to the top, which, again, leaves
8 almost a three-and-a-half-inch gap under all the
9 batts. So convective air flow between that area
10 under the platform in the attic is possible.

11 Next slide.

12 This is something we're seeing more and
13 more: an architectural feature that is a 12-inch-
14 thick partition wall in between two rooms. Here
15 is just a little area where they've left out the
16 draft stops, so we get convective currents between
17 the interior wall and the attic.

18 Next slide.

19 This is an infrared shot of one of
20 those partition walls. The quality is a little
21 poor, but there is no draft stop in this column,
22 whereas this column is draft-stopped properly. So
23 this was a winter shot, so we see cold air falling
24 into this interior partition from this column
25 (indicating), but this column looks fine

1 (indicating). So that opens a lot of square
2 footage of drywall to attic.

3 This is -- We've actually in the
4 proposal provided two different deducts for
5 performance: one for winter and one for summer.
6 Warm air convection in a case like this is a much
7 more predominant convective current than summer,
8 hot air convecting down. So we have a much
9 smaller deduct for summer -- heat loss/heat
10 gain -- than we do for winter.

11 Next slide, please.

12 This is an attic kneewall. It looks
13 like this batt is just completely missing. Here
14 is the eight-foot level and a plant shelf and then
15 another three-or-four-foot added kneewall above
16 it. And the majority of the kneewall seems to be
17 performing well, and then there's one missing
18 batt.

19 Inspecting this kneewall from the attic
20 showed that the batt was in place and looked fine.
21 What created this defect was just an air space
22 that was larger than typical and allowed attic air
23 to fall behind the batt, between the batt and the
24 drywall. There is a demonstration in the lobby of
25 this phenomenon. I've mocked up a little wall and

1 there is an infrared camera so you can look at
2 different batt installation techniques and
3 different R values in infrared in a small sample.

4 Next slide.

5 This is a case where there is a drop
6 ceiling in a hall closet, and when the insulators
7 were there to do the walls, they should have done
8 the little vertical section here, but missed it.
9 The attic insulators could have solved the problem
10 by filling this completely up, but they didn't.

11 Another problem here is the insulation
12 on the attic level tapers right down to zero. So
13 right here at this edge we would like to see 15
14 inches or so of insulation to get R38, but it
15 tapers right to zero. So there has been
16 insulation all around the edge, no insulation or
17 bare drywall here, and a potential for open
18 interior wall cavities.

19 Next slide.

20 This is a skylight shaft that's been
21 insulated with craft-phased R13 batts, and there
22 are lots of performance problems here. The
23 insulation isn't in contact with the air barrier,
24 which will be the drywall. We see gaps and voids.
25 They didn't bring the insulation clear out to the

1 corners. The skylight comes to here (indicating),
2 but they kind of stop right at that level, so the
3 corners are uninsulated.

4 And we also have air intrusion. For
5 fiberglass insulation to perform in a vertical
6 installation at its rated R value, we need an air
7 barrier on both sides of the insulation, not just
8 one side. So here we get attic air intruding into
9 the fiberglass from the attic side.

10 And that's the last slide. This is my
11 favorite slide, just illustrating what we see too
12 much of in the field, and that's just a complete
13 noncaring attitude, and this insulation was
14 installed but doesn't perform at all in this
15 little cantilever floor area.

16 MR. RAYMER: What did they -- The one
17 in the middle, did they just smash it to --

18 MR. CHITWOOD: They just threw them in.

19 MR. COTTRELL: Just a quick question,
20 is this -- do building inspectors ever say, hey,
21 straighten that out? I mean, is this prior to
22 being closed in, or --

23 MR. CHITWOOD: This is all prior to
24 being closed in, and all --

25 MR. COTTRELL: Prior to inspection?

1 MR. CHITWOOD: All prior to inspection,
2 and all typically gets inspected. But we seldom
3 see building inspectors with enough knowledge to
4 reject insulation -- reject the insulation on
5 performance issues. As long as it's there, it's
6 typically passed. There are a couple of
7 exceptions to that, but it's not typical.

8 MR. WILCOX: Okay. Let's shift back to
9 the other slides, so next slide.

10 Okay. So in preparing the proposal
11 here, we reviewed a randomly selected a group of
12 ten houses out of the sample that was known for
13 the Energy Commission's residential construction
14 quality survey, and looked at those ten houses and
15 what the ceiling defects were in each of those ten
16 houses, calculated a summary on winter defect and
17 a winter-only defect. And this table shows the
18 summary for each of those houses.

19 The average summary and winter defect,
20 which is the one that is in the attic and operates
21 both in heating and cooling is .005 BTUs per
22 square foot of ceiling, and the average winter-
23 only defect, which is primarily the ones that are,
24 the walls that are connected with holes to the
25 ceiling so they can convect in the wintertime, is

1 .015 BTUs per square foot of ceiling area.

2 We'll go to the next slide.

3 So we're proposing to add, in the
4 performance calculation, a .005 BTUs for the
5 summer and .015 for the winter. These are,
6 particularly in the wintertime, a substantial
7 increase in the current UA for a nominal R30
8 ceiling. These will go into the standard design,
9 and into the proposed building unless the builder
10 proposes to do a certified -- a high-quality
11 insulation and have it verified. And if you do
12 that, then you don't get the additional heat flow
13 and you get a performance credit through that
14 method.

15 MR. RAYMER: And you're doing this --
16 Bob Raymer of CBIA -- you're doing this on both
17 sides of the equation, but if you go to the
18 quality control you get the credit.

19 MR. WILCOX: Exactly. Thank you for a
20 good summary, Bob.

21 And then for kneewall and skylight
22 shafts, the same thing on both sides of the
23 equation, you assume that the insulation installed
24 R value is degraded, using the same formula we
25 used for the exterior walls. And if you do choose

1 to do a compliance credit, you can do that and get
2 the full credit.

3 So that's the proposal for attics, and
4 we're now open for questions and comments.

5 MR. PENNINGTON: I have a question.
6 The basis of the calculation that's being proposed
7 here is based on problems in draft stopping,
8 basically, right? It's problems in not
9 establishing a proper air barrier above cavities,
10 that sort of thing.

11 Am I understanding this correctly?

12 MR. WILCOX: Well, that's one of the
13 problems. That may be the largest affecter, but
14 there are also cases in this ten-house data set
15 where there are uninsulated ceiling areas and
16 uninsulated kneewall areas and so forth, so those
17 are all accounted for, but the draft stops is
18 certainly one of the biggest problems.

19 MR. PENNINGTON: So basically, the
20 calculation is based on the notion that you're
21 getting attic air falling into cavities, you know,
22 what soffits, what walls, whatever, and that
23 that's happening, that's having a significant
24 effect in the winter and not such a significant
25 effect in the summer.

1 MR. WILCOX: Right. The assumption
2 here actually is, that we've made is that there is
3 no -- if you have one of these vertically,
4 vertical wall cavities that's not sealed off at
5 the top, that that operates in the wintertime but
6 not in the summer. So we're not taking any hit in
7 the summertime for the draft stop problem.

8 MR. PENNINGTON: And this is basically,
9 it's kind of hard to assess who is at fault here,
10 in terms of getting, you know, having these
11 defects, that this is generally not the insulation
12 contractor's job, to seal this off. It's
13 generally nobody's job, basically, and that's one
14 of the issues here. And that this is becoming
15 more and more prevalent, as the complexity of the
16 architecture changes, and so that's what we're
17 trying to address.

18 MR. CHITWOOD: Right. Often, the
19 framing contractor isn't framing things so that
20 they can be efficiently and easily insulated.
21 Truss manufacturers are doing skylight shafts and
22 adding beam walls with flat two-by-fours so there
23 is no true cavity to be insulated. So it's --
24 there are a lot of things that cause this, it's
25 not just insulators not doing their job.

1 MR. PENNINGTON: Okay. And this also
2 has not only an energy consequence, but is
3 presumably a fire safety problem; is that right?

4 MR. CHITWOOD: With the draft stopping,
5 definitely.

6 MR. PENNINGTON: With the draft
7 stopping missing. Okay.

8 CONTRACT MANAGER ALCORN: Charles?

9 MR. COTTRELL: Charles Cottrell with
10 the North American Insulation Manufacturers.

11 CONTRACT MANAGER ALCORN: Charles, you
12 need to get the tall, thin one too. You need both
13 of them.

14 MR. COTTRELL: Oh, okay. All right,
15 I'm sorry.

16 Just a quick question: Similar to the
17 previous data set, we're talking about ten homes,
18 again. One of my concerns about that is,
19 especially in this case, where you look at the
20 variation in those numbers, the UAs, varying from
21 zero to basically it's 115.8, what sort of
22 confidence level do you have that this is really
23 representative of what's going on out there?

24 MR. WILCOX: Well, I think that the
25 confidence is based on the fact that this survey

1 was intended to be representative and I think if
2 it wasn't representative, I would assert that it
3 probably represents better performance than
4 typical houses, because it was selected from
5 builders who were participating in programs where
6 they were sealing their ducts. So these weren't
7 houses in which people actually did duct ceiling
8 as part of utility programs, so it was not -- I
9 think that you could assert that it's probably a
10 better performance.

11 If you select a random sample from
12 these houses you get a range, but the typical
13 house is not defect-free. I mean, there are no
14 houses that are defect-free.

15 MR. COTTRELL: Are those three that
16 have just blank lines not --

17 MR. WILCOX: Well, they're --

18 MR. COTTRELL: On the winter-only side,
19 I'm sorry, I'm looking at the winter-only --

20 MR. WILCOX: -- but they all have
21 something in the summer-winter defect column, so
22 there is some defect.

23 So I think that it's pretty
24 reasonable -- you know, if there were three houses
25 here that had defects and seven houses that had no

1 defects, then you might be able to argue that we
2 somehow managed to get houses that were unusual.
3 But it's, I think the sample would lead one to
4 believe that the defects are pretty common.

5 The precision about the absolute
6 magnitude of the defects is, you know, we clearly
7 don't have thousands of houses here, so maybe the
8 absolute magnitudes are not very precise, but
9 that's, I don't think that's the issue, in terms
10 of the issue about whether you should have a
11 credit or not.

12 MR. PENNINGTON: I have a question that
13 relates to the question, if I could.

14 Bob, are you familiar with BII's survey
15 work related to these kinds of envelope problems?

16 MR. RAYMER: Not to testify on it, Rob,
17 who couldn't be here today, would be.

18 MR. PENNINGTON: And basically, the
19 report that has been done, you know, not only the
20 collaboration report that was done back in 1999
21 but also the reports that have been done annually,
22 reporting on defects seen in the field, have
23 reported these kinds of defects and observations,
24 that they were seeing these kinds of defects.

25 MR. RAYMER: Yeah, that's the case. I

1 don't know the precise numbers, but yes.

2 MR. PENNINGTON: Yeah. At the last
3 workshop when we were talking about this, Rob did
4 say that they were finding similar levels of
5 defects in the independent inspections that the
6 building industry was doing.

7 MR. RAYMER: Mm-hmm.

8 MR. COTTRELL: I guess the other thing
9 I'd like to do is just emphasize the point that
10 you made, Bill, about the fire-stopping or draft-
11 stopping issue, that these are clearly a building
12 safety issue that should be addressed by the local
13 building official, and I know when I was building
14 that, I mean, they looked at that very carefully
15 when they walked through a building, where you
16 transitioned from a horizontal to a vertical space
17 that there was some sort of blocking or something
18 to keep the fire from rolling around that corner.

19 So the safety or fire safety issues far
20 outweigh the energy considerations in this.

21 MR. RAYMER: It's a requirement.

22 MR. COTTRELL: Yeah, it's absolutely a
23 requirement. It says that the local building
24 official is not doing his job.

25 MR. CHITWOOD: And I think that goes

1 back to the increasing complexity of houses these
2 days. We're seeing such intricate soffits and
3 dropped areas and plant shelves and light wells
4 that they're very difficult to fire-stop and
5 draft-stop all the different paths from one level
6 to another.

7 MR. COTTRELL: It may be difficult to
8 do, but it's not difficult to identify where it
9 needs to be done, and -- but the building official
10 is not enforcing that part of the code, I think is
11 a big concern.

12 MR. CHITWOOD: Actually, that's very
13 true. And it just is a complex thing, and we're
14 seeing a lot of them slip by.

15 MR. PROCTOR: John Proctor of Proctor
16 Engineering Group. The work that was done at
17 Princeton in the early 70s discovered these very
18 defects, which have continued to this day, and
19 they're quite well documented. They were first
20 named back then as convective loops and thermal
21 bypasses.

22 So I think we can be very confident
23 that they're widespread, given over 20 years of
24 observation.

25 CONTRACT MANAGER ALCORN: Bill

1 Mattinson?

2 MR. MATTINSON: I just have a question
3 about the numbers. On the slide it says there's a
4 .015 for the winter condition, and it looks to
5 me -- Maybe I'm misreading them -- on page 73,
6 that it's a .02 for winter in the document itself?

7 MR. WILCOX: There is a rounding is
8 what I would assume.

9 MR. MATTINSON: That's a pretty big
10 rounding.

11 CONTRACT MANAGER ALCORN: Which page of
12 the document?

13 MR. PROCTOR: Page 73. I'm looking
14 down where it says Proposed Design, and then the
15 third paragraph, the first one says -- well, it
16 says .02 for heating and .005 for cooling.

17 MR. WILCOX: Well, the summer and
18 winter and the winter-only are added together for
19 winter.

20 MR. PROCTOR: Oh, I see.

21 MR. WILCOX: So the total in winter is
22 .02.

23 MR. PROCTOR: I see. Okay, thank you.

24 MR. NITTLER: Ken Nittler with
25 Enercomp. A couple of implementation questions,

1 looking again at page 73.

2 The first observation -- I just want to
3 make sure I've got this right -- that the envelope
4 construction quality credit were linking both the
5 wall and the ceiling. You've got to do both to
6 get the credit, okay, so that's one observation.

7 Another one has to do with the
8 paragraph that talks about a .69 multiplier for
9 walls or .69 or .94. The way this reads is a
10 little bit different than the earlier paper. In
11 essence, I guess my question is what gets reported
12 on the compliance forms. We're going to go ahead
13 and present the U factor, the form three isn't
14 going to have any of the stuff in it. It's going
15 to show the U values basically as people see them
16 today, and this construction quality multiplier is
17 hidden and buried only in the software, or do we
18 modify the form threes to explicitly show the .69
19 factor?

20 MR. PENNINGTON: Well, this was
21 perceived as a compliance option for the
22 performance standards approach. So does that
23 respond to your question?

24 MR. NITTLER: Not really. I think
25 there's a significant issue here, whether the

1 users of these compliance tools see what the
2 impact is on the U factor of this assumption or
3 whether it's completely hidden from them.

4 MR. ELEY: Well, if I may interrupt,
5 Charles Eley, Eley Associates. I think, if it's a
6 compliance option, it has to be documented on the
7 compliance form somewhere. Now, whether it's -- I
8 think what Bruce is suggesting, it's not an
9 adjustment to the U factor, though, it's a
10 separate term, but it would need to be documented.
11 I'm not sure whether -- I don't know that we've
12 thought about whether it goes on the form three or
13 whether it goes somewhere else in the compliance
14 documentation, but it has to be somewhere, though.

15 MR. WILCOX: Well, your point has to do
16 with the walls and not the ceilings, I believe,
17 right?

18 MR. ELEY: Right.

19 MR. NITTLER: I mean, it's easy on the
20 ceilings to implement this, without showing
21 anything anywhere else. It's very difficult,
22 because the form three is the -- the .69 and .94
23 are applied to a portion of the U factor
24 calculation, not the whole thing. And so what we
25 present to people using the software and building

1 officials and what not on U factors is greatly
2 impacted by how you package it.

3 Sitting here as somebody who implements
4 it, I don't know how I'm going to implement it
5 right now as it's written.

6 CONTRACT MANAGER ALCORN: Bill
7 Mattinson and Dave Ware.

8 MR. MATTINSON: A related issue that's
9 going to come up real quick is when we get into
10 the load calculations I'm -- you know, the
11 software takes the U factor and multiplies it out
12 to develop the cooling and heating loads, and I'm
13 wondering whether you have tested or untested
14 walls and ceilings, and, of course, tested or
15 untested ducts, how that plays into the load
16 calculation which becomes very much more critical
17 under the proposed cooling-sizing restrictions.

18 So that's just a related issue that
19 needs to be worked through.

20 MR. WILCOX: I think the important
21 thing on the U factors is whether or not, since
22 those are used prescriptively and they're shown in
23 the manual for specific constructions, my
24 assumption was that those wouldn't change, that
25 the adjustment would be done inside the

1 performance method. But perhaps there are too
2 many issues there. I think it's open to
3 discussion about whether this gets shown or not
4 shown.

5 The intention is that all of the
6 degraded factors would be used in the cooling
7 calculations, the load calculations.

8 MR. ELEY: Since you did not test your
9 walls or ceilings, you could have larger systems.

10 MR. WILCOX: Yeah.

11 CONTRACT MANAGER ALCORN: I think we
12 missed a portion of that on the recording.

13 MR. ELEY: Well, I just noted that if
14 you do not test your walls or your ceilings, then
15 the procedure would enable you to have a larger
16 air conditioner or heater, or air conditioner, at
17 least.

18 CONTRACT MANAGER ALCORN: Dave Ware.

19 MR. WARE: Dave Ware with Owens
20 Corning. I have a number of questions and
21 comments, but first I'll speak to this one.

22 It was my understanding in the wall
23 recommendations, and I could be wrong, but that
24 the intent was to show the calculation. What
25 Bruce just stated may be correct, and it's only an

1 indication that none of this has been clearly
2 thought out, but that they recalculated U values
3 for various assemblies, stand pat, but in the form
4 3Rs that the program uses, I would strongly
5 encourage that the degradation of the actual U
6 value be shown and that it show up on the form.

7 Otherwise, you know, this is smoke and
8 mirrors, and there is no way, then, to track what
9 is going on, and as Ken says, to report things
10 accurately or to modify things in future years,
11 based upon more complete data, so some way that --
12 you don't want this transparent, it needs to be
13 completely evident, not changing, per se, what's
14 in the design manual for standard U value
15 calculations, but when the ACM -- Again, I'm
16 trying to summarize -- when the ACM calculates
17 this and does a form 3R, which it seems like Rick
18 has done in the appendix, there is a multiplier
19 attached to the actual U value calculation, and
20 that was one of my questions, is what is that .07
21 and the .93 number that's multiplied to there.

22 So, you know, there is some number that
23 has shown up that devalues the actual U value
24 calculation at the end.

25 MR. WILCOX: Okay. Well, so we tried

1 to be really clear on what the proposal was for
2 the ceiling insulation, which was to do this as a
3 separate heat flow path, it's an additive heat
4 flow path, so it's -- you do a construction
5 quality inspection and you get zero add or you
6 don't do it and you get an add or a .2, or a .02
7 or whatever the number is there.

8 So I think it's clear that there is no
9 impact on the form three for a ceiling insulation,
10 right? I mean, that's what we're talking about
11 today.

12 MR. WARE: I don't think you can
13 divorce the two, okay? What we're talking about
14 is indeed ceiling, but what we're talking about,
15 the point that's been raised is the manner in
16 which the U values is calculated on the form
17 three, yes, for ceilings, but it also applies for
18 walls and any other thing that we're doing.

19 So the same procedure -- Let's not, for
20 instance, have one procedure for ceilings and
21 another procedure for walls or floors. That's way
22 wrong. The adder or the multiplier may be
23 different, but let's use -- let's implement the
24 same procedure, consistently.

25 MR. WILCOX: Okay. Well, there

1 actually is a physically different mechanism
2 involved in the attics with these bypasses that
3 are connected to the attic air from the interior
4 walls. That's a different situation than you get
5 with a wall system. So that's the basis for
6 deciding to treat this as a separate heat flow
7 path is because, number one, it's different in
8 summer and winter, that's very difficult to do in
9 the form three. There's no way to do a form three
10 multiplier that has a summer-winter component to
11 it that I know of.

12 So that's why we decided to add it in
13 to the ACMS as a separate heat flow path with a
14 summer-winter component. It's treated sort of the
15 way a radiant barrier way, with a different summer
16 and different winter impact. And that mechanism
17 is already there for the radiant barrier cases.

18 MR. WARE: Okay, and that was one of my
19 questions that I wanted to address. Bill hit on
20 that, and that is that it seems to be implied from
21 the writeup, it's not extremely evident but it
22 seems to be implied that the greatest loss due to
23 the quality of ceilings is the lack of air barrier
24 or air intrusion through the system, not the
25 quality of an insulation, per se. And that's what

1 I believe you just stated, Bruce.

2 And so the manner in which you are
3 proposing to implement that is not completely
4 evident in the writeup. If you look at the table
5 that's on page 72, as Charles Cottrell brought up,
6 there are several buildings that don't have any
7 winter defect UA, but somehow you've calculated a
8 summer and winter defect UA, and the writeup
9 doesn't explain how you did that. You know, what
10 were your assumptions? What subjectively did you
11 use to get that, to arrive at that number?

12 It's easy to tally up numbers on the
13 form, representing only ten buildings out of
14 200,000 homes on average built per year, and say
15 that this represents the world as we see it in the
16 state of California. And so Owens Corning opposes
17 the procedure until we understand this better.

18 I don't see how you get the air
19 intrusion aspect into the summer and winter UA
20 when you have no winter defect UA at all in a
21 number of these. That's one issue. Maybe I can
22 continue on a little bit more with a couple of
23 other concerns.

24 It's already been stated that there
25 seems to be no acknowledgment that the enforcement

1 community can do their job, and I think that that
2 is incorrect. I think the enforcement community
3 can do their job, and Rick already stated that my
4 impression was a number of these houses that you
5 took these pictures from were prior to insulation
6 inspection. And I would certainly hope that the
7 site inspection would take care of a lot of the
8 defects that were shown.

9 I do agree that the types and design
10 diversity going into buildings make it more
11 difficult to do everyone's job, but that doesn't
12 mean that it can't be done and cannot be
13 identified.

14 There was a statement, both in a
15 proposal in the report, and Rick alluded to that
16 in what he stated, that fiberglass is typically
17 used for ceiling insulation, particularly in
18 kneewalls and vertical shaft areas, kneewalls and
19 skylights, has a problem because there is air
20 intrusion through the insulation from the outside.
21 And the recommendation proposes a very specific
22 type of backing on vertical framing members in the
23 ceiling, which we oppose.

24 There is no evidence, thermal evidence
25 that that kind of backing that's being proposed, a

1 very specific kind, will do any better than a
2 netting, for instance, which many installers use
3 on kneewalls and/or vertical shafts, such as
4 skylights, because of attachment needs. So I
5 oppose that specific type of recommendation that's
6 in the report.

7 There was another area in here I wanted
8 to --

9 MR. PENNINGTON: If you're pausing
10 there, I'm wondering if maybe I could respond to
11 that particular thing.

12 Does the netting correct the problem
13 that you're seeing?

14 MR. CHITWOOD: It can correct a great
15 portion of the problem. The netting, assuming
16 there is a cavity that is actually framed for a
17 skylight shaft or an attic kneewall, the netting
18 could hold the fiberglass insulation in contact
19 with the air barrier, the drywall. We still would
20 get some air intrusion in the back side, but there
21 isn't good data to assess its magnitude.

22 It's something we see in infrared, but
23 as far as a good back basis to degrade it a
24 certain amount, the bigger issue is in contact
25 with the air barrier on the front side.

1 MR. PENNINGTON: So in a situation
2 where it's not framed, is that the problematic
3 case that you're -- that's why you're recommending
4 this particular approach?

5 MR. CHITWOOD: It's a very problematic
6 case in that the typical installation method that
7 we see is through stapling, where they'll just
8 plate, like this skylight shaft that was in the
9 slide, where a batt will be through-stapled into
10 the framing that is there.

11 I can't remember an instance, other
12 than work that we've done, where I've seen netting
13 to hold insulation in place, either on an attic
14 kneewall or a skylight shaft. It's not -- It's a
15 detail that would work much better than existing
16 techniques, which is just through stapling, but
17 it's one I don't see now.

18 MR. PENNINGTON: What is the common
19 framing technique? I guess it's different for
20 kneewalls than it is for skylight shafts, right?

21 MR. CHITWOOD: Most often, skylight
22 shafts have no cavities, so there is no
23 alternative that's easy and quick but to through-
24 staple the insulation.

25 MR. RAYMER: So they put in the two-by-

1 four -- Bob Raymer with CBIA -- they put in the
2 two-by-fours flat, circumferencing the -- ouch,
3 yeah.

4 MR. CHITWOOD: Right.

5 MR. RAYMER: You have nothing to attach
6 to.

7 MR. PENNINGTON: So do you agree with
8 that, Dave, that there is a problem with netting,
9 if you don't frame the skylight shaft?

10 MR. WILCOX: Well, I'm actually -- my
11 question for Dave was whether you're proposing
12 that the recommendation ought to be expanded to
13 include netting? Is that your proposal?

14 MR. WARE: No, I guess what I'm saying
15 is the recommendation ought to, if there needs to
16 be a recommendation that it ought to state
17 something to the effect that a backing material
18 shall be applied to vertical framing members in
19 the ceiling area and allow the installers in the
20 industry to find an appropriate material that
21 would use -- I mean, because there are all kinds
22 of materials that are typical.

23 Wires, for instance, are often used as
24 well. So the particular -- I mean, I'd much
25 prefer it to be much more open-ended and allow the

1 industry to meet a performance requirement than a
2 specific product type.

3 MR. CHITWOOD: Right. I agree, there
4 definitely are other methods. Stick pins in
5 washers with FSK-faced material would be another
6 great solution.

7 MR. PROCTOR: John Proctor of Proctor
8 Engineering Group. My observation and I want to
9 check and see if it's yours, is that the primary
10 problem here is that there is no contact or
11 there's partial contact between the batt and the
12 drywall, which leaves the air space --

13 MR. CHITWOOD: That's correct.

14 MR. PROCTOR: -- and it's not a closed
15 air space.

16 MR. CHITWOOD: Right.

17 MR. PROCTOR: And the result of that is
18 that air moves and, therefore, it ignores the fact
19 that there is insulation in it.

20 MR. CHITWOOD: Exactly.

21 MR. PROCTOR: So the back side -- I
22 don't want to focus too much on the back side
23 because it's the contact with the drywall it seems
24 to me is the issue.

25 CONTRACT MANAGER ALCORN: Bill

1 Mattinson and then Michael Day.

2 MR. MATTINSON: From what I've heard,
3 it sounds like a big chunk of the problem that's
4 creating these adders is the complexity of
5 construction, the drop ceilings, the plant
6 shelves, the skyline wells, the kneewalls, all of
7 that, and I'm just wondering if it's possible to
8 consider, and the reason I'm asking this is
9 because we do a lot of work with low-income, self-
10 help housing, people who aren't building complex
11 buildings. If you've got a straight trust with no
12 kneewalls, no skyline wells, no drop ceilings,
13 isn't there an alternative we could use here?

14 I mean, that's something that doesn't
15 need a HERS rater to observe. You can see it on
16 the drawings and you can see it in the field in
17 seconds. I'm wondering if that number could be
18 ratcheted down for a simple case where there are
19 absolutely none of those potential defects.

20 MR. WILCOX: Well, one reaction I would
21 have -- I'm sorry, Bruce --

22 CONTRACT MANAGER ALCORN: Go ahead.

23 MR. WILCOX: -- is that part of the
24 solution is going to correct other kinds of
25 problems too, like poor air sealing at the top of

1 interior walls, insulation that's not always
2 installed properly. So having an inspection that
3 focuses on sort of what's happening at the ceiling
4 plane, sort of regardless of what the building is,
5 I'm a little concerned about the notion that you
6 would say for these kinds of buildings you don't
7 need to think about what's happening at the
8 ceiling plane.

9 Because in general, you could have all
10 kinds of problems at the ceiling plane, and having
11 some focused attention on that would be useful.

12 MR. MATTINSON: Well, I'm not
13 suggesting we do away with the adder, I'm just
14 suggesting an intermediate number that accounts
15 for a chunk of it who wouldn't be present. The
16 interior walls on that kind of construction would
17 have top place, they wouldn't have these 12-inch
18 open vertical plenum-type arrangements. It's just
19 a thought.

20 These are homes that are built as
21 simply as possible to get people who otherwise
22 couldn't afford to be homeowners into this
23 situation, and in many cases, they're built so
24 modestly they don't perhaps even need tight ducts,
25 so there is no requirement to get a HERS rater out

1 in the field. And bringing one out adds to the
2 cost.

3 And I'm not denying that we're going to
4 get better quality, but if a big chunk of the
5 defect is due to a situation that doesn't occur,
6 then why penalize them for it?

7 MR. WILCOX: There is no penalty here,
8 Bill.

9 MR. MATTINSON: There will be at the
10 next round of standards, we all know that.

11 MR. WILCOX: Yeah, but you can argue it
12 then, okay? But currently, these people will
13 comply without having to do anything: no rater is
14 involved.

15 MR. MATTINSON: I'm just -- Okay, I
16 guess I'm looking at --

17 MR. WILCOX: I mean, the other problem
18 is the free rider problem, right? Those people
19 can get a giant credit for just building a simple
20 house with a flat ceiling and having someone come
21 out and verify that it's there. I mean, that's --

22 MR. MATTINSON: Well, you're right, I
23 misstated that in that there is no credit or
24 penalty this time around, but I'm foreseeing it on
25 the horizon, just like we did with ducts, I mean,

1 it's obvious.

2 CONTRACT MANAGER ALCORN: Michael Day.

3 MR. DAY: Thank you, and I'll try and
4 be quick here. Michael Day with Beutler
5 Corporation.

6 It would seem that with the invected
7 loops, the majority of the adder is going to be
8 through heat transfer through the drywall itself.
9 But a certain portion of it would also seem to be
10 infiltration into the home, especially in the
11 winter.

12 Is this actually the case, and is some
13 of it infiltration and is some of it simply heat
14 transfer? And then I have a followup to that.

15 MR. WILCOX: Well, there is certainly
16 infiltration that happens both in the winter and
17 also in the summer, if the house is depressurized
18 due to duct leaks or whatever. But we already
19 have a compliance measure for dealing with
20 reducing infiltration. And if you simply put a
21 draft stop at the top and don't change the leakage
22 from anywhere, then you're not going to impact the
23 infiltration.

24 So we decided to keep this separate
25 from infiltration and it really is a separate

1 issue.

2 MR. DAY: All right, because what I was
3 wondering is if you're doing the reverse case, if
4 you're doing infiltration control, you're bringing
5 in a certified HERS rater, you're doing a blower
6 door test, would that potentially reduce a portion
7 of this adder and should that be recognized in the
8 effective amount of the adder?

9 MR. WILCOX: The way we've done the
10 adder here, I think it's a separate issue.

11 MR. DAY: Okay.

12 MR. WILCOX: So we're not taking --
13 That's why the summer impact here is so small,
14 because we're assuming it's strictly convective,
15 not infiltration.

16 MR. DAY: Thank you.

17 MR. TRIMBERGER: This is Tom Trimberger
18 representing CALBO, the building officials who
19 have been already labeled as the culprit for this
20 one.

21 (Laughter.)

22 MR. TRIMBERGER: But getting past that,
23 I want to talk about -- you know, understanding
24 that you had a sampling of 60 houses that were not
25 necessarily inspected but you had afterwards some

1 infrared testing that showed some problems and
2 recognizing that there are problems in here,
3 testing methodology and the verification,
4 installation quality certificate.

5 Just looking at the nature of
6 inspections, this is entirely different and more
7 difficult and more problematic than the HERS
8 testing that we already have in place, which I've
9 already argued doesn't work well. The HERS
10 testing that we have in place is a go/no go. Does
11 it meet the pressure test or does it not? Is the
12 TX feed there or is it not? And it's tested
13 beforehand and then tested by the rater.

14 This one here, looking on page 74 of
15 the measure analysis, gives a checklist of 20 or
16 30 items, all of which are subjective. Is the
17 insulation compressed? Are there gaps? Is it
18 compressed but not buckled or uniform in depth?
19 All of these are in some way subjective. There
20 are 20 or 30 items.

21 And then beyond that, to see how to do
22 it properly, the installation procedures that
23 follow that -- I don't know if this is part of the
24 checklist or not but there are four pages of
25 descriptions on how to do things properly, four

1 pages of bullet items. You know, how to get the
2 perfect installation, insulation installation in a
3 house. And these houses are very complicated.
4 You know, insulation cut around wiring and
5 plumbing without compression.

6 Well, that's not all right angles.
7 This is all difficult things. We're looking at
8 insulation cut to fit around junction boxes,
9 getting extremely detailed and precise.

10 So I'm just saying if this is done
11 properly, you know, you're going to have, you
12 know, the judgment of the installer and the
13 judgment of the rater or the installation quality
14 certificate person and perhaps instead of one
15 visit, it could -- you know, I would think typical
16 would be two or three. This is by the rater.

17 And I'm also looking at since the
18 complexity and the number and types of
19 corrections, I'm assuming that we're not doing
20 sampling or are we doing sampling? With sampling,
21 you know, when you're installing a type duct
22 system, there are measures that you can do. And
23 you've got to seal 30 joints, you've got to seal
24 around the coil at certain locations, there's a
25 methodology. But you're looking at hundreds if

1 not thousands of inspection pieces here. You
2 know, for every wall there are how many joints?
3 There are how many penetrations?

4 I don't know how that could be done, I
5 really couldn't support. I'm surprised to hear
6 you say that that's on a sampling basis, but this
7 is just an entirely different type of rating by a
8 HERS rater than a go and no go. I see that as a
9 large problem.

10 MR. PENNINGTON: Question: Why do you
11 see the need for two to three visits?

12 MR. TRIMBERGER: Because I've got 30
13 items, you know, all top plates covered. Well,
14 you've got to do all top plates in the whole
15 building, you know, in each room, on each floor.
16 Small spaces filled. Is that like 50 items?
17 Fifty small spaces per house?

18 I'm just saying this is very detailed.

19 MR. PENNINGTON: I'm not quite sure if
20 I understand you. Are you saying that these
21 things would not be all ready for inspection at
22 the same time?

23 MR. TRIMBERGER: I'm saying that
24 anybody could find fault --

25 MR. CHITWOOD: And then come back for

1 correction.

2 MR. TRIMBERGER: If I'm signing my name
3 to something --

4 MR. PENNINGTON: So you're saying that
5 it might take three passes to get the thing
6 corrected, that's what I'm trying to understand.

7 MR. TRIMBERGER: Correct, correct.
8 They write them up a correction list or something,
9 you know, that -- that's what we do. We go
10 through a complex, often subjective list on
11 complex building with a lot of different features
12 to look at. This is more of what we have here.

13 And we go through an iteration that we
14 write corrections. It's three pages the first
15 time and then it's two pages and then it's one
16 page, and then we can sign the thing off, just to
17 get everything accomplished. And to go to this
18 kind of detail, I'm just saying that you're
19 looking at the same kind of attention detail.
20 It's a lot different than a go/no go gauge.

21 MR. PENNINGTON: Well, ultimately it is
22 a go/no go decision. What you're saying is
23 that --

24 MR. TRIMBERGER: There are a lot of
25 things that get you to that go/no go, rather than

1 just looking at a gauge on a duct blaster.

2 MR. PENNINGTON: Well, it seems to me
3 that part of it is sort of getting everyone up to
4 the same criteria, and if there is an expectation
5 that these things will all get done properly,
6 maybe the first pass you do with a builder, it
7 does take more than one pass. But if that's
8 recognized as that's the criteria, then it would
9 seem like subsequent to that, everyone involved
10 would get informed about what passes, and it
11 wouldn't have to be for every building multiple
12 passes.

13 MR. TRIMBERGER: That would make my job
14 very easy if that were the case.

15 MR. PENNINGTON: Right.

16 MR. TRIMBERGER: But in actuality, we
17 do go out. We'll go out on inspection. Yes, we
18 go through the first house, the first model, in
19 very extreme detail. And in slow motion,
20 explaining everything, what that is.

21 That doesn't allow us typically to --
22 It helps, but it doesn't make subsequent houses
23 pass automatically, by any means. It's common for
24 two to three inspections.

25 MR. DAY: Bill, I might have a way of

1 fleshing this out using a data set that's --

2 CONTRACT MANAGER ALCORN: Michael, you
3 have to approach the podium, please.

4 MR. DAY: Sort of a question on a
5 question, Bill.

6 Tom, there are a lot of production
7 builders around Sacramento that build the same
8 house time after time that have the exact same
9 details inside of them. Do you find that after
10 Beazer is building the 50th version of plan 1234
11 that you go out there and you are able to pass it
12 the first time every time, or even with something
13 like that, that's again a subjective and similar
14 process, even though they've built the same house
15 time after time, do you still find that you have
16 pages of writeups and have to come back and do it
17 again?

18 MR. TRIMBERGER: We find that we have
19 pages of writeups and have to come and do it
20 again. For instance, the same Beazer, you know,
21 just to make up -- Maybe I shouldn't use names --
22 the same builder building the same model is going
23 to have four alterations to the house where they
24 can have four different elevations. They can have
25 changes to the floor plan, the wall plan, the

1 framing. You know, you can go to a develop and
2 see the same floor plan, but it would be rare to
3 see that same house.

4 So, you know, the duct system can be
5 identical or close to it. You know, the windows
6 and everything would be the same, but when you get
7 into the framing in that level of detail, they
8 aren't the same.

9 CONTRACT MANAGER ALCORN: Tom, I think
10 Bob Raymer had a question about your comments.

11 MR. RAYMER: Just in general, I don't
12 want to discount, at least for the short term, the
13 time component for the building official in this.
14 There is going to be one. Because there is going
15 to be the learning curve and there is going to be,
16 on everybody's part.

17 One thing for sure that has to happen
18 here, at least two things, sort of like what we've
19 done for tight ducts, the protocols that probably
20 don't even exist in the subcontractor contract
21 right now for insulation installation where right
22 now you may have something as simplistic as the
23 amount or the type of insulation and the number of
24 dwellings. They're going to be covered by said
25 contract.

1 You've got to have -- This has to enter
2 into these subcontracts, and that's something that
3 we've been expecting and we're ready to do, but
4 there also has to be an education component, as
5 Rick has pointed out, for the subcontractors as
6 well. That way you're not going to be the
7 principal or the school superintendent, slapping
8 everybody on the knuckles, trying to get them up
9 to speed.

10 There needs to be this early on process
11 where the builder developer understands this is
12 coming, this is getting into the contracts. The
13 subcontractor recognizes it's there and they're
14 getting trained so that it's not just this chasing
15 the till, everybody is getting up to speed at the
16 same time. If not, you're going to be spending
17 days out there on this item.

18 CONTRACT MANAGER ALCORN: Okay, thank
19 you. If we can start to shut this line of
20 discussion down, we're almost 15 minutes over.

21 Dave Ware, last comment?

22 MR. WARE: Dave Ware of Owens Corning.
23 When I paused, this is exactly the other item I
24 was looking to make comments on, so I want to
25 thank Tom for bringing it up.

1 I have concerns with it the same as
2 Tom, so I won't go into that, but it's not clear
3 -- Let me just expand a little bit on that
4 discussion. It's not clear from page 73 in the
5 ACM changes, there's almost a footnote at the
6 bottom that implies that the page 74 stuff, the
7 draft CF6R insulation and possibly, it's not clear
8 whether the insulation installation procedures
9 that continue on go with that. And it's not clear
10 what triggers that stuff.

11 In other words, if the builder or the
12 compliance engineer is doing a high-performance
13 quality building, is it then triggered through the
14 ACM that this stuff gets printed out from
15 Micropass, or does this stuff always get printed
16 out from Micropass. You know, it's just up in the
17 air.

18 And then I certainly have some concerns
19 with a few of the things that are in the
20 insulation installation procedure list. I know
21 this was taken from the web site, from consult's
22 work before, but I will reiterate something I put
23 into you in writing in the past, and that is that
24 there is no technical evidence that shows that
25 face stapling has any more performance benefits --

1 moisture, fire resistance, or thermal -- than any
2 other installation technique. And so I would ask
3 that that criteria or that language be struck or
4 show the data.

5 I've submitted data to you that says
6 that that's not the case, so I would ask that that
7 be removed.

8 MR. PENNINGTON: A reaction just to
9 that particular point: I think the significant
10 concern is that if there is side stapling, there
11 is a potential for creating a situation where the
12 insulation is not in contact with the drywall, and
13 if there is face stapling there is more likely to
14 be contact between the insulation and the drywall.

15 And it seems like one technique is
16 pretty reliable at getting that and the other
17 technique may or may not be reliable. And
18 actually, I'd like to have Rick's input on that
19 too.

20 MR. WARE: Well, I understand the
21 intent, okay, and I support the words from the
22 intent; however, a properly installed system which
23 our industry supports will provide you that
24 contact. Because --

25 MR. PENNINGTON: So in order to get it

1 to be properly installed, do you have to sort of
2 say how deep on the framing that you can do the
3 side stapling in order to avoid there being, you
4 know, tension on the batt that creates a lack of
5 contact?

6 MR. WARE: Standard flanges are
7 approximately no greater than one inch, and
8 that -- when side stapling is used, that allows
9 the normal -- What am I trying to say -- the
10 expansion of the batt to provide contact with the
11 finished drywall, and there is no degradation,
12 again, of thermal or moisture, and there is no
13 opportunity for convective loops around that one-
14 inch air space. I've submitted those and
15 referenced those test reports for you.

16 Now, I understand what you're trying to
17 achieve, but achieving it and technically
18 defending it are two different things, and we've
19 provided you information that technically defends
20 the situation of side stapling.

21 Now, I'll give you another example.
22 Our company is going to be providing a non-flanged
23 faced product under the criteria that's currently
24 proposed, we could not install that. And I would
25 have to challenge you and the Commission why. And

1 again, properly installed faced batt non-flanged
2 friction-fit.

3 Now, we're not talking about the
4 installer compressing it or anything like that.
5 He has to install, that person has to install that
6 batt correctly. But our trials throughout the
7 country with various builders have shown that
8 there is a 40-percent increase in cycle time for
9 installation, again, properly installing. That
10 means they don't have to staple, they don't have
11 to mess with the flange or anything like that. So
12 what's being currently proposed would not allow
13 that type of batt.

14 And yet, it would meet all of the
15 builder necessities for increasing installation
16 time, etc., and should meet -- actually, in some
17 instances may even provide an easier fit into
18 vertical ceiling applications that are so funky to
19 begin with that make it almost one of those little
20 bays you have to cut, and you don't have to deal
21 with the flange on the end of that, you can cut
22 those -- that batt, that face batt precisely to
23 fit into that space.

24 MR. COTTRELL: Just very briefly,
25 Charles Cottrell of the North American Insulation

1 Manufacturers Association. Just to emphasize, all
2 of our manufacturers do advocate side stapling of
3 the products and have done testing, thermal
4 testing to show that the results are negligible
5 when side stapling is used. Yes, if you were to
6 shove it all the way to the back and staple it at
7 the back you could have some effect, but any
8 reasonable installation shows that there is no
9 degradation.

10 I just also wanted to add that I have a
11 number of comments about the protocol that are too
12 much detail to get into right here, but I would
13 like to submit those in writing.

14 CONTRACT MANAGER ALCORN: Okay. Thank
15 you, Charles. We need to go on ahead before we
16 move to the next topic and take a two-minute
17 break, and we'll start back up in two minutes.
18 Thank you.

19 (Brief recess.)

20 CONTRACT MANAGER ALCORN: Excuse me,
21 gentlemen, we're going to go ahead and start up
22 now, please.

23 All right, Bruce.

24 MR. WILCOX: Okay. We're starting up
25 on the residential sizing topic. Work on this

1 topic was done by myself and Ken Nittler,
2 primarily.

3 Let's go to the next slide.

4 Overview of this subject: This is a
5 new subject, really, a new area of potential
6 standards in residential, California residential
7 standards. As background, first air conditioners
8 operating on peak in California's hot Central
9 Valley climate typically draw 1.7 kilowatts per
10 ton of rated capacity, and this is actually,
11 residential air conditioning is a significant peak
12 demand issue in California, and we're all aware of
13 that situation based on the last couple of years.

14 There is a lot of field data that
15 indicates that oversizing a fairly typical
16 situation in residential. And the third thing is
17 that the most reliable way to capture the peak
18 electrical demand savings from envelope measures,
19 from duct measures, from all the other things
20 we're doing to reduce -- or to increase energy
21 efficiency is to ensure that the air conditioners
22 that are installed are properly sized, that if you
23 don't reduce the size of the air conditioning when
24 you increase the efficiency of the building that
25 you lose some of those potential peak demand

1 benefits.

2 Next slide.

3 What we're proposing to do here is to
4 expand the current sizing requirements which are
5 in the standards to include calculation of a
6 maximum allowable cooling capacity. The goal of
7 this is to prevent gross oversizing, that the
8 alternative calculation method software will be
9 required to do the calculation so that the 80
10 percent or so of the people who are already
11 complying using that method will get this as an
12 added benefit.

13 The procedures will allow calculations
14 based on either the whole building or on a system-
15 by-system basis for systems with more than one or
16 buildings with more than one system. This is
17 particularly an issue in multifamily buildings
18 where there are many systems in one building.

19 And we're going to propose to have a
20 tradeoff capability so that if you want to put in
21 larger systems you can -- you'll be allowed to do
22 that by putting in systems with a lower demand
23 than a minimum system.

24 Next slide.

25 This is proposed to be implemented in

1 two different places, in the standards in sections
2 150(h)(3), establishing the maximum allowable
3 cooling capacity with a couple of exceptions,
4 we'll talk about those in a minute. And in the
5 ACM manual with three new appendices: appendix L,
6 which is the details of the procedure for
7 calculating the cooling capacity; appendix M,
8 which is the procedure for calculating, once you
9 know what the designed cooling capacity is, what
10 is the maximum allowable capacity that you can put
11 in; and appendix N, the procedure for calculating
12 the alternative exception for higher efficiency
13 systems.

14 Next slide.

15 The exceptions, you don't have to deal
16 with this if you're not putting in a cooling
17 system or if you're not putting in an electrically
18 driven compression-based cooling system. So this
19 doesn't cover evaporative systems, it doesn't
20 cover gas-fired systems at this point, it's
21 strictly going after the mainstream electric
22 cooling system.

23 Next slide.

24 So what's in appendix L? What we're
25 proposing to implement here is referenced

1 primarily to the ASHRAE handbook, Fundamentals
2 2000, chapter 28, which defines residential
3 cooling load calculations. And then we're
4 specifying a number of specific details in that
5 calculation that must be used for the California
6 calculations. You have to use the region X design
7 data or region ten design data, which is
8 traditionally what's been used in California in
9 the current standards for commercial building
10 loads and so forth.

11 We're saying that you specifically have
12 to do block loads for either the whole building or
13 by cooling system. We've specified which tables
14 you have to use for which cases, so it's not as
15 open-ended and there's not as much judgment call
16 involved as the chapter eight typically allows.

17 We're saying that you have to use the
18 Title 24 specified U factors. This relates to the
19 questions earlier, that you have to use the U
20 factors that are specified in the ACM manual, the
21 design manual as modified. The California solar
22 heat gain coefficient values, infiltration as
23 calculated by the California ACMS, that's actually
24 a major issue in terms of both simplifying and
25 making the calculations more deterministic.

1 You have to use the duct efficiencies
2 that we're using for seasonal fluctuations in the
3 ACMs currently, and you have to allow for radiant
4 barriers using the California ACM approach that's
5 currently implemented.

6 We do all these calculations to get a
7 sensible cooling load, which is the big issue
8 really in California anyway, and then we have a
9 simple formula that adjusts to get you to the
10 rated conditions for picking the system.

11 Next slide.

12 This shows what the details of that
13 are. I'm not going to go into the details of the
14 equation, but we convert from the design
15 conditions in whatever the location is in
16 California to the standard rating conditions using
17 a standard approach here.

18 Next slide.

19 Appendix M: Once you have the designed
20 cooling load, then the maximum capacity is, you
21 start with the designed cooling capacity and then
22 you can use the next largest size in general. And
23 for the special case of buildings that have more
24 than one cooling system and you calculate the
25 compliance for the whole building, then it's the

1 designed cooling capacity plus 6,000 times the
2 number of cooling systems. So you basically get a
3 half a ton extra for each system.

4 So if you have a ten-unit multifamily
5 building, you can get the next largest system on
6 each one of those units is the idea here. So you
7 can always round up to the next biggest unit.
8 Plus, because it's a half-ton increment, you're
9 actually getting some slop in there.

10 For a single system -- The next slide
11 -- For a single system, for systems less than four
12 tons, 48,000 BTUs, you get to add a half a ton,
13 round up to the next increment that's available,
14 essentially. Above four tons, then it's whole-ton
15 increments because you don't get a four-and-a-
16 half-ton system, that's not available.

17 And then if you're, in the particular
18 case where you're putting in larger than a five-
19 ton system, which we don't expect to happen very
20 often, but maybe if Bill Gates was to build a
21 house in California or system, you'd be into
22 commercial systems, then you're into going up by
23 30,000 BTUs at a pop because that's what's
24 available in commercial-sized systems.

25 Next slide.

1 Multiple orientations, we're
2 implementing the standard compliance approach here
3 that the maximum allowable size for a particular
4 building that's being built in multiple
5 orientations is the highest of the size that's
6 calculated for the four cardinal orientations.
7 For buildings with more than one cooling system,
8 the orientation can be different, the maximum size
9 can be different. It affects each system
10 differently in the way the building is oriented.

11 So the idea here is to be, to continue
12 the traditional approach here, that the first
13 orientation is the one that's used. And that will
14 determine the size for all of those systems.

15 Next slide.

16 And then finally, if your calculation
17 says you're allowed to have a three-and-a-half-ton
18 system and you really want to put in a larger one
19 than that, you want to put in four tons because
20 you want to make sure you can always be
21 comfortable or whatever, what we're proposing here
22 is that alternate procedure that allows you to put
23 in any system that would have the same total peak
24 electric demand as the three-and-a-half-ton system
25 at the minimum assumed deficiency with the minimum

1 fan efficiency as well.

2 So there is a calculation here that the
3 total electric load is .117 watts per BTU, and you
4 do your calculation with your proposed system and
5 show that you have less than that, and you can put
6 in whatever system you want.

7 We also -- This allows you to use a
8 higher fan efficiency or better duct system design
9 to measure the duct watts, using the procedure
10 we're going to talk about in our next topic on
11 duct systems, and you can get credit for that as
12 well.

13 If you'll look at the last slide, this
14 shows the CEC directory, where the -- across the
15 bottom we have the SEER and on the left-hand side
16 we have the BTUs per watt of cooling capacity, and
17 the assumption that's being used, that's built
18 into that .117 is that we're operating on that
19 horizontal heavy line there, which is the one
20 we've been using for the assumption about the
21 electric input to -- as the minimum.

22 And so, as you can see, there are many
23 systems with higher cooling capacity per input
24 watts available, so that someone could go to one
25 of these systems that has a 14 or 15 BTUs capacity

1 per watt and get a substantially larger cooling
2 capacity for the same input wattage and if they
3 wanted to have that kind of extra cooling
4 capacity.

5 So that's the proposal, and we're now
6 open for discussion.

7 CONTRACT MANAGER ALCORN: Okay. Dee
8 Anne Ross?

9 MS. ROSS: Dee Anne Ross, DAREnergy
10 Consulting. I just want to go on record as saying
11 that I'm concerned about this language. Having
12 worked at the Energy Commission when we had a
13 limit on equipment in the past -- It wasn't even a
14 limit on the cooling equipment, but it seemed that
15 whether it was a poor installation or incorrect
16 assumptions about the expectations of the system
17 operation, it was always blamed on the language in
18 the Energy Code.

19 So, basically, the sins of the
20 mechanical contractor are visited on the energy
21 consultant. So any complaint about the system
22 operation is blamed on the energy consultant, and
23 being an energy consultant that's why I'm
24 concerned.

25 So I would just ask that if this goes

1 forward that there be some education of the
2 mechanical people and the consumer about what to
3 expect of a system that's properly sized, how to
4 operate it.

5 CONTRACT MANAGER ALCORN: Thank you,
6 Dee Anne. Ahmed?

7 MR. AHMED: I just had a couple of
8 questions. Is this only for performance method or
9 is it for prescriptive as well?

10 MR. WILCOX: The intention is that it
11 covers prescriptive as well.

12 MR. AHMED: Okay. Well, what I was
13 wondering is if someone were to build a home with
14 much better conservation or improved conservation
15 measures but wants to have a size much higher than
16 what is allowable because of fast cooldown of the
17 house or whatever, is it permissible?

18 MR. WILCOX: Well, the proposal here
19 would limit the ability of people to put in large
20 systems and have fast cooldown. That's the
21 intent, really.

22 MR. AHMED: But there could be
23 individuals who might want it even higher than
24 what you're limiting here, larger capacity than
25 what you're limiting.

1 MR. PENNINGTON: Well, they would have
2 to use a tradeoff with a lower electrical power.

3 MR. WILCOX: Yeah, it's pretty easy, I
4 think, to get an extra half-ton or maybe even a
5 ton if you do that, but the intent of this
6 proposal is to not allow people to put in systems
7 that are too big.

8 CONTRACT MANAGER ALCORN: Thank you,
9 Bruce. If I could remind everyone to please say
10 their name before they make their comments, thank
11 you.

12 Bill?

13 MR. MATTINSON: Bill Mattinson with
14 CABEC. Just to restate Dee Anne's point, back
15 when there was a furnace capacity limit in the
16 standards, we were doing Title 24 calculations
17 then as we are now. And we would show that in the
18 calculations as we were supposed to, and then a
19 number of people ended up being unhappy with the
20 performance of their HVAC system, but I'm talking
21 about homeowners who went to their builder or
22 developer and said I can't keep cool, even though
23 there was a limit on heating, and that could be
24 overridden with some cooling exceptions, all of
25 that.

1 Ultimately, not only was the blame
2 placed on the energy consultant because the
3 builder said, well, they said we can't put any
4 more in. From my personal case, when lawsuits
5 come around they name everybody, and we were
6 named, even though we had nothing to do with
7 specifying the system, designing it, installing
8 it, or anything else, and to just appear in those
9 things is very costly and troublesome, especially
10 when you know you had no part of the blame.

11 So to emphasize that point that I think
12 Bob agreed to, we've got to make sure that it
13 doesn't turn out like that again.

14 And just one final point, from my
15 experience, at the time that the Title 24
16 compliance documentation is prepared, the builder
17 often does not have a contract in place with a
18 subcontractor, and has not selected a model, and
19 it's the subcontractor who usually is responsible,
20 not only for the particular model but for the size
21 of the units. And that's all unknown.

22 So it requires a much tighter loop in
23 connection, all the way through the process, that
24 we're going to have to see.

25 CONTRACT MANAGER ALCORN: Thanks, Bill.

1 Tom, did you -- Oh, I'm sorry, Bruce.

2 MR. WILCOX: Bryan, can I just make a
3 comment in response to that?

4 CONTRACT MANAGER ALCORN: Yes.

5 MR. WILCOX: The intent here is that
6 the loop doesn't have to be very tight. You know,
7 you will calculate, you'll do your runs, you'll
8 calculate a maximum allowable cooling size, and
9 then the contractor selects the equipment, fits
10 him with that, and he has no problem; if he needs
11 an exception he can do that, that's all done
12 later.

13 MR. MATTINSON: Well, the problem is if
14 he does do that against his will, he says, well,
15 I'd like to put in a five-ton, it says here I can
16 only put in a three and a half, so he puts in the
17 three and a half to be legal, and then the
18 homebuyer is uncomfortable. He turns to them, and
19 they point the finger somewhere else, which was
20 the Commission and us and our colleagues.

21 It was uncomfortable and expensive.

22 CONTRACT MANAGER ALCORN: Charles on a
23 followup?

24 MR. MATTINSON: Because we are the link
25 that's bringing these regulations to the job site.

1 MR. RAYMER: Which is why it's
2 important to blame the energy consultant.

3 (Laughter.)

4 MR. ELEY: Charles Eley, Eley
5 Associates.

6 As I understand this, then, an approved
7 ACM would be needed for all permit applications,
8 prescriptive or otherwise; is that correct? So
9 you'd have to -- Well, let me ask my followup
10 question and then I'll give you back the
11 microphone and be quiet.

12 It seems that this might be
13 problematic, and perhaps we could have some -- for
14 prescriptive, we could have some square-foot-per-
15 tons limit or something like this that could be
16 precalculated so you didn't have to use an ACM,
17 you'd just say, okay, I got a 1200-square-foot
18 house, so I'm allowed X tons in this climate.

19 MR. MATTINSON: Well, you know, we've
20 always had, the load calculation requirement has
21 always been there for every application -- I mean,
22 there is no exception that says if you're doing
23 prescriptive compliance you don't need to do
24 heating and cooling load. So I don't really see
25 that this is any different.

1 MR. WILCOX: Yeah, the current -- and
2 part of the context here is the standards already
3 require that the calculation be done, it's just
4 there is no criteria for how big it can be.

5 It's certainly possible for -- We
6 haven't talked about exactly how this would be
7 implemented in terms of ACM tests. It's certainly
8 possible to have a cooling load only calculation
9 that implemented these rules and then could be
10 used separate from the ACM process.

11 Part of the context for working on this
12 topic, it's our understanding that most people who
13 do explicit calculations actually use the current
14 ACM as part of that calculation. And so
15 implementing it in the ACM context seemed to be
16 the way to serve the industry in the most
17 efficient and easiest way.

18 So that's one of the reasons for doing
19 it this way. I think the -- we talked a lot about
20 the idea of trying to have a square-foot-per-ton
21 limit. I think one of the objections to that is
22 that that's the approach that we're trying to get
23 away from here is not telling people that there's
24 some simple way to size systems that isn't related
25 to the real loads on the building and what the

1 real systems that are in place deliver in terms of
2 efficiency.

3 And so the consequence of that is you
4 really do need to do a calculation, and that's
5 what's proposed here.

6 CONTRACT MANAGER ALCORN: Okay. Tom
7 Trimberger and then Noah.

8 MR. TRIMBERGER: Two comments -- Tom
9 Trimberger from CALBO.

10 I do see this being a little different
11 enforcement for prescriptive versus performance
12 performance. You know, it will tell you what
13 you're allowed load is, not a lot of argument,
14 but, you know, I was around back when with the old
15 regs limiting the sizing. It's a little bit of an
16 art to size air conditioning and such, and there
17 is interpretation and there is -- you know, people
18 have their ways. And even within an ASHRAE
19 specification, you know, they can put their loads
20 the way that they want.

21 Secondly, this is really looking at
22 gross oversizing, not trying to target those that
23 are a little bit oversized. I didn't see anything
24 in the measure analysis talking about, you know,
25 what's the market doing now? Is the gross

1 oversizing, is it a big problem or are we going to
2 be writing regulations that are going to be
3 easy -- that everything is going to pass anyway,
4 so we're just making work for ourselves?

5 CONTRACT MANAGER ALCORN: Okay.

6 MR. RAYMER: Well, is there a response
7 to what he's --

8 MR. PROCTOR: John Proctor, Proctor
9 Engineering Group.

10 There are a number of studies in
11 California and across the country that show very
12 significant oversizing. So the question is will
13 it affect folks? I think the good news is yes and
14 the bad news is yes.

15 CONTRACT MANAGER ALCORN: Okay. Any
16 comments on that, that train?

17 MR. MCHUGH: Yeah, just in response
18 to -- Oh, this is Jon McHugh. In response to
19 Bruce's comment that using this method, this is
20 sort of preventing sizing based on a rule of thumb
21 of so many tons per square foot, but in a
22 situation with a cardinal direction type
23 calculation where you might be creating this
24 limitation for buildings where all the glass is
25 facing north, but you actually have a calculation

1 that's based off of my west-facing, you know, in
2 that particular house all the glass is facing
3 west, is not particularly giving a particularly
4 useful metric for those people that are building,
5 you know, those quarter of the houses that are
6 facing north, you know, or other orientations.

7 So is the idea that the requirement is
8 based on a cardinal direction, but something
9 related to some kind of information that's given
10 to people about the inadvisability of sizing
11 something so large when they have houses with the
12 windows facing north?

13 MR. WILCOX: Well, I think that there
14 is no reason that the ACMS can't print out the
15 size for the particular orientation, but we're
16 attempting to be realistic here about what we can
17 expect to achieve. And, you know, I think it's
18 definitely true that the standard in the industry
19 is to size an air conditioning system for where
20 you model and use that system on the model,
21 regardless of its orientation.

22 And we haven't proposed to change that
23 and say that you have to do sizing for each
24 particular instance of each model. I mean, that
25 would be maybe much better, and you would get a

1 smaller system on the north-facing unit, but I
2 think that's a major change in the way things are
3 done in the compliance problems.

4 So we're simply going after the guy
5 that oversizes for even the worst orientation by a
6 ton, and we're going to drop -- in that case we
7 would reduce the size for all four orientations by
8 one ton. And that's an achievement, if we can get
9 that to happen.

10 CONTRACT MANAGER ALCORN: More comments
11 on this line of discussion here? Bill Mattinson
12 and then --

13 MR. TRIMBERGER: Well, actually, you
14 pointed to Noah earlier and skipped over him.

15 CONTRACT MANAGER ALCORN: Yeah, Noah, I
16 don't know if you have a -- if your comment is
17 on --

18 MR. HOROWITZ: Unrelated to that.

19 CONTRACT MANAGER ALCORN: Okay, could
20 we hold that? We'll hold Noah's.

21 MR. MATTINSON: I have two things. One
22 is the software already does print out the load
23 for all four orientations, and the other one is
24 from talking to builders they do not want to have
25 to move from a three-ton to a four-ton, depending

1 upon which spot the house is on. I mean, that's
2 at least been past practice.

3 Another is that I don't think there is
4 any restriction, if someone had a custom home that
5 they couldn't run it a cardinal orientation if
6 they thought it was going to get them a bigger air
7 conditioner, and that might be the case for those
8 people too. So yeah, there is a lot of education.

9 MR. WILCOX: Yeah, we're also intending
10 to -- you know, we're going to use the, for
11 example, the degraded U factors, which will
12 increase the size and it will -- there are a lot
13 of things in this that are not conservative, in
14 terms of making, forcing small systems.

15 So it's certainly also, for those
16 people who are used to using commercial load
17 calculations and being very conservative, this is
18 going to change the practice, because --

19 MR. MATTINSON: Well, one other
20 question I neglected to mention. I notice you've
21 said you can't use room-by-room load calculations,
22 and my only concern about that is that as
23 compliance gets tougher and builder get more
24 concerned about doing a good job, we're going to
25 encourage ACA manual D designs, which do mandate

1 room-by-room load calculations, and is there a
2 reason why you can't just accumulate those into a
3 total, or --

4 MR. WILCOX: Well, the residential load
5 method, which is what we're proposing to implement
6 here, assumes that you can average the loads
7 across the building, and that's a fundamental
8 assumption, you know, that the air moves from room
9 to room, things are not closed up, you don't have
10 to meet specific loads in specific rooms, except
11 in the case where there's a limited orientation on
12 the whole unit.

13 And if you do have room-by-room
14 calculation and treat the room as the block
15 instead of the building as a block, you get much
16 larger loads and that becomes a big loophole if
17 you allow that to be done.

18 MR. MATTINSON: Because you're using
19 the worst-case condition for each room, rather
20 than the instantaneous worst-case for the whole
21 house.

22 MR. WILCOX: Well, the residential
23 sizing method assumes that you can do kind of a
24 big average on all of the loads and mush them all
25 together.

1 MR. MATTINSON: It just leads to doing
2 two different calculations, you know, that make
3 for more work for somebody. I guess that's good.

4 (Laughter.)

5 CONTRACT MANAGER ALCORN: Okay. Jim,
6 did you have a comment, please?

7 MR. MULLEN: Yeah, if you're ready for
8 a couple of general comments. I was going to do a
9 general one.

10 CONTRACT MANAGER ALCORN: Okay. I
11 thought Jim had a related comment, but, Noah,
12 please.

13 MR. HOROWITZ: Okay. Noah Horowitz
14 with NRDC. I'll be brief.

15 At first glance we're very supportive
16 of this effort to reduce or eliminate the
17 oversizing. It will give us great peak savings
18 benefits. A lot of the comments I've heard,
19 everybody is assuming that the number that's going
20 to come out is too small, and from listening to
21 the consultant it seems like they've taken a lot
22 into consideration here and that we might be
23 leaping to an incorrect conclusion here,
24 especially given the roundup you've provided to
25 size up to the extra half or whole ton.

1 So those are my thoughts.

2 CONTRACT MANAGER ALCORN: Okay. Thank
3 you, Noah.

4 Jim?

5 MR. MULLEN: Thanks. Jim Mullen,
6 Lennox, just a couple of general comments.

7 Obviously you're all sensitive to how
8 sensitive this subject will be to the people that
9 have to handle it in the end, so I would encourage
10 you to study it carefully and be accurate in what
11 you do, and probably make sure you get some input
12 from installing contractors before you decide
13 exactly how to handle this.

14 Along those lines, just working through
15 the calculations, if I understand what you're
16 trying to do on page nine, I can come to the same
17 .117 factor you came from. I'd be happy to give
18 Bruce my arithmetic and we can work out later if
19 there is a difference or not.

20 Also, the sizing requirements, I think
21 you'll find as you get into higher efficiency
22 equipment that there may not -- there may be an
23 absence of three-and-a-half-ton package units.
24 You show the half-ton break point being four tons,
25 which is probably pretty true in split systems,

1 but not necessarily in packages.

2 The arithmetic seems to be based on a
3 SEER 12 unit, and I wondered why that was as
4 opposed to SEER 10, since when the standard goes
5 into place I believe 10 will still be the minimum
6 standard.

7 MR. PENNINGTON: We don't know exactly
8 when the standard is going to go into effect.
9 It's going to go into effect when the building
10 code goes into effect in 2005.

11 The 2001 building standards that were
12 just adopted by the state recently are going into
13 effect in November of 2002. If you add three
14 years to that, we may be looking at a November
15 2005 date if the process works just as well as it
16 did this time to get to that effective date.

17 The federal standard is going to be
18 going into effect in 2006.

19 MR. MULLEN: Yeah, January 2006.

20 MR. PENNINGTON: Right, so we're
21 talking about a few months' difference.

22 MR. MULLEN: Okay.

23 MR. PENNINGTON: And so, you know,
24 we've been trying to base our analysis on the
25 assumption that as soon as the federal standards

1 are in effect that those will be the basis of the
2 standard.

3 MR. MULLEN: That makes sense. I
4 thought at one time I'd heard that this was
5 tentatively to be in place in January of 2005.

6 MR. PENNINGTON: That is the goal of
7 the process.

8 MR. MULLEN: Yeah. If it is, this
9 factor that's calculated on page nine in the .117
10 are out of phase with the world, for one.

11 MR. WILCOX: Yeah, this is definitely
12 based on the SEER 12 assumption.

13 MR. PENNINGTON: We're talking about a
14 few months' difference here, in terms of timing,
15 maybe as few as three or four months.

16 MR. MULLEN: The other thing is the
17 equation for sizing is a very good-looking
18 equation. I think anybody could plug and chug
19 these in.

20 The question I would have is, is the
21 analysis available that was used to derive that?
22 I guess it's a synthesis of equipment performance
23 from something. It seems to be pretty critical to
24 the size that you end up with and would like to
25 study the ramifications of a little bit, but would

1 like to find out how it came to pass.

2 So if somebody could point me in the
3 direction of finding out who to talk to -- Maybe
4 it's Bruce -- I would like to see the backup data.

5 MR. WILCOX: I'd be happy to talk about
6 all the details.

7 MR. MULLEN: Thank you.

8 CONTRACT MANAGER ALCORN: Thank you,
9 Jim.

10 Bob Raymer?

11 MR. RAYMER: Yeah. Bob Raymer with
12 CBIA.

13 This is a very precarious area for us.
14 We recognize the conservation potential that the
15 Energy Commission is after here, and we're
16 sensitive to that. And as several speakers have
17 already pointed out, this is one of the leading
18 areas that get individuals and builders, etc.,
19 etc. hauled into court. That's a very expensive
20 process, and while I don't have a good handle
21 right now on to what extent gross oversizing is
22 occurring in California, certainly one of the
23 things that -- one of the areas of analysis that
24 we plan to pursue over the next coming months is
25 taking what is presented here and applying it to

1 some existing dwellings that perhaps have been
2 taken to court because we just can't seem to get
3 it cool or whatever, and see how this would have
4 impacted some of the existing housing stock that's
5 already out there.

6 And to what extent, you know, try to
7 find out if there is a problem here, but I've got
8 to say, having looked over some of the work that
9 some of our other legal lobbyists have been
10 involved with, this seems to be a very, very, very
11 common area that has been presented in defect
12 litigation and it just concerns me.

13 Right now under the Business and
14 Professions Code there is no requirement that you
15 be a licensed mechanical engineer to be doing this
16 type of an analysis, and I'm not even sure that
17 that would make such a difference. You need to be
18 competent in the area that you're working in,
19 obviously. But having said that, if the state
20 were to sort of set a maximum and all of a sudden
21 you have the house being used, albeit in an
22 appropriate way but in a way that wasn't
23 understood and assumed by the Energy Commission,
24 it's going to be the builder and the subcontractor
25 that are going to be on the hook.

1 We have a number of jurisdictions
2 throughout the state -- I won't say just a
3 number -- dozens of jurisdictions throughout the
4 state right now that are experiencing a curious
5 problem that has led to the promotion of occupancy
6 ordinances. And that is where you've got one or
7 two families or two and three families living in
8 two-bedroom apartments, purchasing a home or
9 renting a home together, where you've got huge
10 loads, both heating and cooling.

11 Quite frankly, as an engineer, the
12 homes weren't perhaps designed to meet this but
13 they're being used that way anyway. And it's
14 certainly something that has become a reality in
15 Los Angeles and San Jose, a host of your Northern
16 California jurisdictions around the Bay Area.
17 It's become sort of a plague on the local
18 governments because on the one hand, they're
19 supposed to address the health and safety concerns
20 of this, but there are also some very prevalent
21 civil rights concerns that they also have to be
22 careful with -- they're just standing back.

23 We have to recognize this is going to
24 be happening. What can we do to make sure that
25 we're not doing the gross oversizing, but that we

1 don't necessarily enact something that's going to
2 lead to another flood of litigation that right now
3 we can't bear anything else. So we're going to be
4 looking at that. Right now I just don't have a
5 good handle on the amount of gross oversizing in
6 California, but we're going to try and find out in
7 the next couple of months.

8 CONTRACT MANAGER ALCORN: Okay. Bill
9 Mattinson?

10 MR. MATTINSON: One final comment that
11 I think may add something positive to this,
12 although some of things some of us have said may
13 have sounded negative.

14 Since 1993 my firm has been a
15 consultant to PG&E on their comfort home program,
16 which alone, among the current Energy Star home
17 residential incentive programs, does have a sizing
18 restriction. And it's something we've gone head
19 to head with mechanical contractors working for
20 the builders, occasionally, but that has gone way
21 down, and we have far less instances of them
22 proposing grossly oversized systems.

23 And PG&E's oversizing rules are
24 slightly different than what is being proposed
25 here, but they're along the same lines. They're

1 similar enough that they're a pretty parallel
2 case.

3 And in the few cases where we've really
4 had people butting heads with us against that,
5 we've worked with the contractor, we've brought in
6 other PG&E folks, Marshall Hunt has gotten
7 involved, we've given them training on proper load
8 sizing calculations, and eventually they've been
9 resolved to the satisfaction -- because PG&E's
10 concern, obviously, was with peaks.

11 So I think there is a lot of evidence
12 that it can work if there's good training and
13 there's good enforcement. I'm actually quite
14 optimistic.

15 CONTRACT MANAGER ALCORN: Okay. Thank
16 you, Bill.

17 We need to start closing down topics,
18 so Jon McHugh, Ahmed, short comments, please.

19 MR. MCHUGH: Yes. This is in response
20 to Bob Raymer's comment about overcrowding where
21 additional people are placed in the building. And
22 as I remember, I think it's around 400 BTUs per
23 hour per person is the load associated with a
24 person, and even just the half-ton slop that's
25 allowed in this process, that would allow for the

1 heat gain associated with 15 people.

2 So the issue of additional people and
3 buildings, I think it's a little bit hard to state
4 that that's going to drive this thing over the
5 edge --

6 MR. RAYMER: I'm not saying it's going
7 to drive it over the edge. It's a consideration
8 that has to be made, and the assumptions with
9 regards to the people, don't have those people
10 coming in and out constantly, doing other things.
11 And these are all variations.

12 I mean, if they're kids, they're going
13 to be going in and out all the time throughout the
14 day, as opposed to adults, who may be coming in
15 and out at very select times.

16 MR. MCHUGH: Right. So what you're
17 suggesting is that there be that kind of
18 consideration for infiltration associated with
19 expansion.

20 MR. RAYMER: I'm saying this is a very
21 difficult problem right now and there are some
22 serious aftereffects that could occur here, and I
23 don't have a good handle on if there's the gross
24 oversizing that's occurring out there that can be
25 tapered down, great, but at what point does that

1 gross oversizing overlap into areas that right now
2 are what the home users and the home buyers want.

3 So, I mean, this is -- we're in a new
4 area here and, you know, it gives me chills to
5 think -- going back to fixing this after the fact,
6 we could have thousands of homes out there that
7 all of a sudden --

8 MR. RAYMER: Right, yeah.

9 MR. PROCTOR: Can I mention --

10 CONTRACT MANAGER ALCORN: Sure, yes.

11 That's okay, John, make your comment, please.

12 MR. PROCTOR: John Proctor. A few
13 years ago, PG&E had a program where they changed
14 out the air conditioners on approximately 200
15 houses, existing houses to manual J size, as close
16 to manual J as they could get. And with the
17 agreement from the homeowners, to the homeowners
18 that if they didn't like it, they would put the
19 bigger one back in.

20 And there were two cases where it was
21 changed out. In one case, it was because the
22 original sizing calculation was in error. And in
23 the second case, it was because the people
24 insisted on running the air conditioner with the
25 windows on the second floor open.

1 (Laughter.)

2 CONTRACT MANAGER ALCORN: Ahmed?

3 MR. AHMED: I have a small comment

4 here.

5 Bruce, as far as the capacity here,
6 this is the capacity from the tables, not the
7 nominal capacity, right? Because in air
8 conditioning sizing, you've got to go to the
9 tables for the CFM and the conditions of outdoor
10 and indoor, you know, the wet bulb and the dry
11 bulb, and then you select the unit. And --

12 MR. WILCOX: No, this is nominal rated
13 capacity.

14 MR. AHMED: Is it nominal or is it what
15 you get from the tables? I just want to be very
16 clear on that.

17 MR. WILCOX: It's intended to be rated
18 capacity, not -- I'm not sure -- We're not talking
19 about -- John, do you want to answer this?

20 (Laughter.)

21 MR. PROCTOR: I don't know the answer,
22 but I'm going to presume, I presume that the
23 answer is that it's capacity -- it's translated
24 into capacity at ARI standard conditions, but it's
25 not translated into nominal capacity, meaning

1 three-ton, four-ton, five-ton.

2 MR. AHMED: Okay, because the way it is
3 sized, let's say, you take outside air
4 conditioner, 95 degrees, 67 degrees wet bulb for a
5 particular CFM, you select a unit. And it is not
6 very clear, because sometimes you can get, let's
7 say, three and a half tons, but you can -- even
8 with the margin that Bruce is proposing, you could
9 actually put in a four-ton system that would
10 deliver three and a half tons.

11 MR. WILCOX: Right.

12 MR. AHMED: So you want to think
13 through about this.

14 MR. WILCOX: Well, it's not nominal,
15 because you do have that problem with that three-
16 and-a-half-ton system that really is close to four
17 tons or is close to three tons.

18 MR. AHMED: No, even on the nominal
19 capacity table, if you look, if you look at the
20 mapping on the four-ton capacity tables and the
21 three and a half tons, for the same particular
22 load, both units can suffice the need. So the
23 question is how you're going to control that.

24 MR. WILCOX: Well, I think the
25 ultimate, the intention here is to use the

1 capacity that's specified in the Commission's
2 directories, right? Isn't that what we're talking
3 about?

4 MR. PENNINGTON: Right, that you can
5 find in the directory, so that's what you're
6 comparing to.

7 MR. AHMED: That will be the nominal,
8 then.

9 MR. MCHUGH: It would be rated, not
10 nominal.

11 MR. AHMED: Yeah, rated but not
12 performance-based. Because the tables have a
13 whole map of performance for the same tons.

14 MR. MCHUGH: Right, right. No, the
15 number that is going to be used is a single number
16 at ARI conditions, not different -- the number
17 that's going to be used under ARI conditions is
18 adjusted based on the design conditions for the
19 particular place.

20 So different climates will -- But then
21 it's translated back to an ARI test condition.
22 And yes, it's better to size it the other way, to
23 pick it the other way.

24 MR. WILCOX: Yeah, but we're doing is
25 saying what the maximum is; we're not telling you

1 how to size it. All we're saying is it can't be
2 bigger than X. And you could do whatever you
3 want, as long as it's not bigger than X, right?

4 So that's -- we're not saying you can't
5 do a sophisticated sizing.

6 MR. MCHUGH: It's limiting the total
7 capacity of the unit at ARI conditions.

8 CONTRACT MANAGER ALCORN: Okay. Last
9 comment, Marshall Hunt?

10 MR. HUNT: Marshall Hunt, PG&E. I just
11 want to go on record that I do want to look at the
12 details and make the connection between this and
13 the manual D calculations. I think it can be done
14 pretty simply, so -- I recognize Bill Mattinson's
15 comments, so I'll be working with you.

16 CONTRACT MANAGER ALCORN: Thanks,
17 Marshall.

18 Okay. I think we're going to go ahead,
19 and we're running a bit behind, we need to start
20 up on this next topic.

21 So Bruce?

22 MR. WILCOX: How much time do we have,
23 Bryan?

24 CONTRACT MANAGER ALCORN: Well, I think
25 we're going to have to push into our lunchtime a

1 little bit. This topic has -- We're supposed to
2 finish in 20 minutes.

3 MR. WILCOX: Okay. Residential ducts
4 is the next topic. The work on this was done by
5 myself, John Proctor and Ken Nittler.

6 For those of you who recall the topic
7 paper for this, we had a number of things listed
8 in there to look into. What we've come down to
9 are these proposed changes for duct systems.

10 First is to increase the prescriptive
11 duct insulation from R4 to R8 in climate zones 1
12 through 5 and 9 through 16. So this is an
13 increase in the prescriptive level of duct
14 insulation.

15 The second thing is an improved
16 treatment for air conditioning air handler flow,
17 or air flow, and air handler fan energy. The
18 three major components of that are changing the
19 way that the fan flow is measured using three
20 methods, and we'll talk about those; adding an
21 optional credit for measured fan lots so that if
22 you put in a better-than-minimum-efficiency fan
23 and duct system you can get a credit for that; and
24 to change the focus so that TXVs have a credit on
25 charge only instead of charge and air flow.

1 And the third sort of completely
2 different topic is to prohibit porous inner core
3 flex duct from being used, which is a subject
4 that's near and dear to John Proctor's heart, and
5 so we're going to make him happy here and
6 hopefully not make anybody else too upset.

7 Next slide.

8 The duct insulation case is duct
9 insulation is currently R4.2 for all ducts in all
10 climate zones in California. What we're proposing
11 is that we change that to R8 insulation in climate
12 zones 1 through 5 and 9 through 16, that in
13 climate zones 6, 7, and 8 that it remain at 4.2.
14 This is based on a lowest life cycle cost
15 analysis.

16 If you go to the next slide, to do this
17 we estimated the cost of increasing the duct
18 insulation and this is based on information from a
19 variety of industry sources, including some
20 estimates that were provided by Dave Ware, that
21 this table shows the cost per linear foot of nine-
22 inch flex duct, which is thought to represent the
23 mix of duct sizes that are really put into typical
24 production housing. The dollars per square foot
25 of that is shown also for R4.2, R6, and R8

1 insulation.

2 And then using the standard rules in
3 the ACM manual, we've estimated what the cost of
4 that would be for a 1761-square-foot prototype
5 house. So to go from R4.2 to R6 it would cost
6 \$65, and to go from R8 -- to go from R4.2 to R8
7 costs \$108 extra. And so that's the basis of the
8 life cycle cost comparison for the first cost.

9 The next slide shows the table which is
10 the life cycle cost, life cycle energy cost
11 savings, so this is what you save by increasing
12 from R4.2 to R8.

13 There are a number of cases here.
14 There is the case where you have the ducts in the
15 crawlspace, and there's the case where you have
16 ducts in the attic. The attic, using the
17 calculation rules that we have for duct
18 efficiency, offers slightly higher savings. Those
19 are shown in the topic paper but I didn't show the
20 table here. So the critical case is the
21 crawlspace ducts, if we're going to treat them
22 both the same, and that's what's shown in the
23 table here.

24 If you look at the -- There are two
25 sets of calculations: annual life cycle cost is

1 the left three columns and TDV life cycle costs
2 are the right three columns. Annual cost uses an
3 annual electricity and gas cost. TDV uses the
4 time-varying time-dependent valuation approach,
5 and it provides, as you'll note if you look here,
6 that the TDV energy cost savings are generally
7 higher, and particularly in the heavily cooling-
8 dominated climate zones like 14 and 15.

9 So the way that life cycle cost
10 analysis works is if these life cycle energy cost
11 savings are larger than the first cost, then it's
12 cost-effective to do that upgrade. And you'll
13 notice that in all the climates except the 6, 7,
14 and 8 that we talked about earlier, the savings
15 are larger than the estimated cost of \$108. So,
16 based on that, we're proposing to increase the
17 requirements to R8.

18 R6 is also cost-effective, but if R8 is
19 cost-effective, we jumped all the way to R8 in
20 those same climate zones.

21 Next slide.

22 So that's the insulation part of this
23 topic.

24 Now, talking about air flow, we're
25 proposing to change the measurement techniques for

1 verifying adequate air flow to allow three
2 techniques: one is the flow capture hood, which
3 is currently in the standards; the second is
4 plenum pressure matching, which is also currently
5 in the standards; and then we're going to add the
6 new method which is called the flow grid, which is
7 a new product. And I'm going to show you a couple
8 of pictures here.

9 It's intended -- It's a new product
10 that's designed to do these kinds of measurements,
11 be fast and relatively accurate, and fits into
12 most air handlers in a straightforward way.

13 And then to verify our new proposed
14 credit for fan watts, we're proposing that you use
15 a portable watt meter or the utility revenue meter
16 to make measurements for that.

17 Do you want to switch to those other
18 slides for just a second.

19 The three methods of measuring air
20 flow: The duct blaster method is currently in the
21 standards.

22 Next slide.

23 John Proctor was supposed to bring a
24 flow plate to show you guys, so he forgot, so
25 we're showing you pictures instead.

1 (Laughter.)

2 Next slide, please.

3 So this is the flow capture hood, and
4 we're changing the name from flow hood to flow
5 capture hood, because flow hood is actually the
6 name of one proprietary product and otherwise not
7 intended to be a change in what, in the
8 requirements here.

9 Next slide.

10 And this is a flow grid, which is a
11 calibrated pressure measuring device. There are a
12 couple of different sizes, because you need
13 different sizes for different-sized air inhalers.

14 Next slide.

15 And the way this works is you take out
16 the filter out of the filter slot and put the flow
17 grid in, and then you measure the pressure drop
18 across the flow grid with the air handler running,
19 and that reads out the CFM. And it's virtually
20 instantaneous measurements, very quick and pretty
21 accurate. And there's a set of spacers and so
22 forth that you need to adapt to different sizes.

23 Okay, next, go back to the original
24 slides.

25 So the table air flow measures, this

1 shows what we're proposing for measured air flow
2 in the standards that -- and there are three
3 cases. The base case, where you're not doing any
4 measurements -- That's the line, the row in the
5 table called None, and we're assuming that what
6 you get then is 300 CFM per nominal ton. This is
7 based on lots of measurements and field data that
8 it's been referenced before. This is the value
9 that was in the AB 970 calculations that we did in
10 the last change in the standards.

11 The second row there is air flow for
12 charge verification. The current charge
13 verification procedure that's in the standards as
14 an alternative to TXVs requires that you measure
15 air flow, and the real reason for doing that is
16 because you can't do the charge test unless you
17 have enough air flow. So there is a level defined
18 here that's sufficient to allow you to do the
19 charge test, and that's the 400 CFM per nominal
20 ton dry coil or 350 wet coil. And the -- I'm not
21 going to talk in terms of fractional CFM per BTU
22 here, but that's used in the equations.

23 And then the third level is what we
24 call adequate air flow, and this is what gives you
25 credits for having a good well-designed duct

1 system that provides adequate air flow. This is
2 called the -- This is what's referred to as the
3 manual D design in the current standards, and
4 we're proposing to replace that by a measurement
5 that shows that you meet this standard in terms of
6 CFM, that you have to measure it with one of these
7 three methods, and that you're required to do a
8 design, but doing the design is not sufficient.
9 You also have to measure and show that you
10 actually have the air flow delivered.

11 Next slide.

12 Now we're proposing, in addition to the
13 air flow stuff, we're proposing to introduce the
14 concept of air handler fan energy. Currently, air
15 handler fan energy is not accounted for in the
16 performance compliance approach for California
17 standards, and it's -- in addition, it's defaulted
18 generally and not realistically tested in the
19 ratings for air conditioning systems. So we're
20 proposing a new calculation here and a new credit.
21 We're proposing to set the standard design to what
22 we think is the average of real systems, which is
23 .51 watts per CFM of air flow. This is based on
24 lots of field measurements, and John can talk
25 about those if there are questions.

1 And we're proposing to set the standard
2 design air flow at this minimum nominal level of
3 300 CFM per ton, which is also based on lots of
4 field measurements and it's not very good, but
5 it's what the average appears to be.

6 And again, we're proposing a
7 compliance-neutral approach, that those are the
8 values that get set for the standard design and
9 those are the values that get set for the proposed
10 design if you don't propose to do anything about
11 it, but that if you -- you can get an optional
12 credit for verified reduced watts if you have
13 adequate air flow.

14 Next slide.

15 Now, there is an issue here that has to
16 do with TXVs, thermal expansion valves. In the
17 previous version of the standard AB 970 rules, we
18 implemented some credits for TXVs that assumed
19 that TXVs partly compensated for low air flow.
20 Since then PG&E has done some detailed tests and
21 the results have become available and the tests
22 show that there is actually TXV effect on low air
23 flow.

24 If you go to the next slide, this is a
25 plot of data from the PG&E test results which

1 shows the percentage of nominal 400 CFM per ton
2 across the bottom, so the 100 percent there is 400
3 CFM per ton wet coil, and as you drop the air flow
4 down, the efficiency, the normalized gross EER
5 goes down from its value at one down
6 significantly. And within the experimental air,
7 the TXV and the orphus (phonetic) cases are both
8 the same; in fact, the TXV and the PG&E results is
9 actually performing worse than the orphus at low
10 air flows or at moderately low air flows.

11 So, as a consequence of this, we're
12 proposing to give this TXV credit.

13 Go to the next slide.

14 And we're going to change the AC
15 efficiency factors. These are the numbers that
16 are in the current ACM manual that are used in the
17 performance calculation methods --

18 UNIDENTIFIED SPEAKER: This is the
19 proposed one, you're on the slide that's proposed.

20 MR. WILCOX: Yes, that's right,
21 proposed. We're going to show first what we're
22 proposing to use.

23 So this is the proposed set of factors
24 which we would propose to be implemented and we're
25 running pretty late here, so I'm not going to go

1 into the details of this.

2 But if you go to the next slide, it's
3 the current set of AC efficiency factors, and
4 there is no credit in the current set for the air
5 handlers in the same way, but if you go to the
6 next slide, we have the real bottom line, the one
7 that says comparison of -- Yeah, here it is. This
8 is the comparison of the real bottom line of what
9 kind of credits you get for what you're doing.

10 For the current measures under the
11 current and proposed, you'll see that adequate air
12 flow, now called manual D design, gets an eight-
13 percent credit on compressor energy. We're
14 proposing that that credit is still the same,
15 you're going to have to measure the air flow
16 instead of the current rules.

17 The refrigerant charge or TXV, if you
18 just do that, under the current rules you get a
19 ten-percent credit. We're proposing that that
20 really is only seven percent, but that if you do
21 both adequate air flow and adequate charge or TXV
22 that you get a 14-percent credit, which is the
23 same as the current credit.

24 So the only real change here is if you
25 only do refrigerant charge or TXV, you're not

1 going to get as big a credit, and that's based on
2 these new test results.

3 Next slide.

4 Porous inner core flex duct: This is a
5 flex duct that is -- the normal flex duct has a
6 plastic liner and then it has a plastic jacket,
7 and the insulation is between the two layers of
8 plastic. The porous inner core flex duct does not
9 have a solid plastic liner, so the only air
10 barrier in the duct system is the outer jacket,
11 and the consequence of this is when you're doing
12 installation of the ducts or over time as the
13 ducts are in place, if there is any damage at all
14 to the outer surface of the duct, it's immediately
15 a duct leak.

16 And so the evidence is that these ducts
17 are worse, in terms of air leakage and that there
18 is not a good way to deal with them. Florida
19 already prohibits these kinds of ducts, and we
20 think that it's kind of an oversight that this
21 hasn't been done before in California, so we're
22 proposing to use the Florida language to prohibit
23 flexible ducts having porous inner cores.

24 That's it.

25 CONTRACT MANAGER ALCORN: Thank you,

1 Bruce.

2 Questions and comments, starting with
3 Bob Raymer?

4 MR. RAYMER: Yeah. Michael Day had had
5 some cost figures that he had come across and I'd
6 like if you could possibly provide him with some
7 input.

8 MR. DAY: Good afternoon. My name is
9 Michael Day. I am the research and development
10 guru over at Beutler. And on behalf of the
11 Beutler organization, I would like to compliment
12 the fine start made on this proposal, and also on
13 the work completed by the contractors and by
14 Mr. Ware in the insulation industry.

15 But we're not exactly sure that this
16 package of measures makes sense as currently
17 written, and with some pretty absolute certainty,
18 we can tell you that the costs are not accurately
19 modeled. As an example, the price that was given
20 for nine-inch-round R4.2 flex duct is listed in
21 this at 83 cents per linear foot to the home
22 buyer. Our cost to the home builder is between 90
23 and 97 cents per linear foot, and a quick search
24 of other catalog prices shows a range of between
25 \$1.59 and \$2.64 per linear foot.

1 And I brought a couple of catalogs that
2 are standard production, catalogs that have those
3 prices contained within them. Our price is
4 significantly lower, but that's only because we're
5 one of the few HVAC contractors that have a flex
6 duct manufacturing facility within their factory.
7 Again, these are prices that go to the builder,
8 and they're going to need to add on regular
9 overhead and profit as well. So the material
10 price, first off, we see as having some
11 substantial differences.

12 But these are not the only costs
13 associated with this. Labor associated with
14 handling larger-diameter duct is an increased cost
15 as well. It's simply tougher to maneuver larger
16 marginally heavier duct in the attic, and
17 primarily because with most houses being built now
18 with prefab trusses, the spaces that you can
19 maneuver this duct through because it has a larger
20 diameter, you have to have -- there are fewer
21 places where you can run the duct through, and
22 there are limitations in that way.

23 This can come up to -- Our analysis
24 shows that this is between 50 and 100 percent of
25 the material increased cost. The transportation

1 cost increased, because less material can be
2 loaded onto a single truck going to the field. We
3 can get, as a lot of you have seen in our
4 manufacturing process and it's going to be the
5 same if not more so for smaller HVAC contractors,
6 we put a lot of this stuff together and we sent it
7 out trying to get multiple homes on a tract in a
8 single pass.

9 The fact is with larger-diameter duct,
10 we can get fewer homes onto a truck. That means
11 more packaging, that means more trips by the
12 truck, and it also will end up meaning that it's
13 an increase in vehicle emissions, as well as all
14 of the other costs associated with transportation,
15 time of the drivers, wear and tear on the trucks,
16 gasoline or diesel fuel. Again, these costs are
17 approaching the cost of the material increase
18 itself.

19 Another large area of concern is duct
20 board. Duct board is typically used for plenums
21 and/or fittings, and while it's only a small
22 percentage of the surface area, it is actually a
23 fairly large percentage of cost, again going back
24 to labor concerns, exclusively the labor concerns
25 that we illustrated with the flex duct itself.

1 There is a tremendous benefit to using duct board
2 over sheet metal, in terms of the number of
3 injuries that are sustained by people who are
4 handling it, and there are some real cost benefits
5 to using duct board.

6 To go to R6 duct board, the price goes
7 up by a factor of slightly greater than 2 1/2
8 times. And our 8 duct board, we asked our
9 manufacturers and our suppliers, and nobody had
10 anything that was R8 category for the duct board
11 itself. Again, the cost of this small portion of
12 the system, in our analysis, could exceed the
13 entire material cost that was mentioned in the
14 initial presentation.

15 But for the builder, there are other
16 costs as well. Again, getting back to the
17 trusses, prefabricated trusses, the size of the
18 openings that our ducts would need to run through,
19 especially as we're getting towards the edges of
20 the houses, would need to change. That would
21 change the sizing of the truss framing members.

22 Additionally, chases, because of
23 tremendous number of houses now are being built
24 two-story, the chases would need to grow. This
25 again starts introducing framing changes and also

1 reduces the square footage of the house that's
2 being sold, again, not by much but it starts to
3 add up.

4 Also, as ducts are being run through
5 interstitial spaces, the TGIs might have to change
6 or else we're going to start compressing the
7 insulation or compressing the duct itself, and
8 that goes against the entire concept that's here.

9 However, not all is lost. Again, we
10 were pretty happy about the overall thrust towards
11 increased duct quality. We think it needs to be
12 done, and to be honest, we think that it gives us
13 an advantage. There are some things out there
14 that we think should be looked at in addition to
15 simply heaping on more insulation.

16 One would be the examination of
17 conditioned attics, a second that we brought up
18 with the Commission some time ago was buried duct
19 work or partially buried duct work in attics. We
20 commissioned a study of this, and while the
21 results aren't quite yet ready for prime time, the
22 initial is showing that we end up with an average
23 effective R value of approximately R15 for the
24 entire system, within 80 percent submerged duct
25 system.

1 Additionally, there might be a way to
2 work this out to where it becomes very cost-
3 effective to have a change in the standard that's
4 needed for the flex duct itself, while having a
5 separate value that's around for plenums and/or
6 fittings.

7 Again, we look forward to participating
8 in the process of refining this measure, and just
9 in case nobody caught this before, we're on track
10 to do about 25,000 units this year, residential
11 and new construction in California. We have a lot
12 of information about what's cost-effective. We
13 have a fairly decent and active research and
14 development staff at Beutler. We'd be happy to
15 participate with the staff, and we look forward to
16 helping in any way we can to make this measure
17 better reflect fiscal reality. Thank you.

18 MR. PENNINGTON: Thank you, Michael.

19 I'm wondering if we can get a reaction
20 from the contractors related to the difficulty of
21 installing R8 ducts in current trusses? You know,
22 that was looked at in the Davis Energy
23 Group/Chitwood project.

24 MR. WILCOX: Yeah, Rick, do you want to
25 come and --

1 MR. CHITWOOD: Rick Chitwood. In the
2 60 homes that we looked at as part of -- Actually,
3 we only looked at room for R8 duct in the second
4 phase of that, so we specifically looked at each
5 duct run and whether or not there was room for R8
6 duct in that particular home.

7 And because most houses are leaning
8 toward steeper roof pitches, in any attic we
9 didn't see any problem for room for R8 and
10 conflicts with the trusses. Where the conflicts
11 started to happen were in two-story houses. Then
12 presumably, if R8 is a problem, those spaces are
13 partially inside the thermal envelope and maybe
14 only R4 is required. So that would be an option,
15 if there isn't room for R8 in interstitial spaces,
16 R4 may be just as adequate, because it's partially
17 or completely inside the thermal envelope.

18 But we didn't see any inadequate room
19 in attics in the 30 houses we looked at.

20 CONTRACT MANAGER ALCORN: Thank you.

21 Dave Ware?

22 MR. WARE: Dave Ware, Owens Corning. I
23 have a few comments and some recommendations as
24 well.

25 First of all, I support the analysis,

1 but I think that the comments made by Beutler are
2 good and we need to consider what those are.
3 Nevertheless, I have a comment that if indeed R8
4 ducts or even R6 are cost-effective, then why not
5 make that the mandatory measure? Why stop at the
6 prescriptive requirement and allow a tradeoff to
7 be done for the energy savings that would accrue
8 from moving up to an increase in duct R value?
9 That just doesn't seem right.

10 And, to that point, I'll make an
11 example. We continue, the Commission continues to
12 show statewide savings, based upon the package D
13 requirement, when actually, that is a phantom
14 calculation. Most builders will build to what a
15 combination of mandatory measures and other
16 features and may not actually achieve those
17 savings.

18 And so, as a consequence, you may not
19 even find that builders, because of some of the
20 comments that were even made just now, would opt
21 to go to the R8 ducts when you can -- when they
22 can find a another feature. If it's cost-
23 effective, then why not make it the mandatory
24 measure?

25 The second point is I realize that the

1 cost-effective analysis threads a thin line
2 between comparing the results of an LCC with the
3 first cost of the measure, and so -- and if you
4 look at the tables, they're, particularly in
5 climate zone A, it's very close to the \$108 that
6 was estimated as the cost for the measure in the
7 standard design building.

8 So my recommendation is why not, since
9 they're so close, to make it easier on both the
10 ACM compliance tools that we have, as well as less
11 confusion in the marketplace, why not make it the
12 prescriptive requirement for all climate zones?
13 Why simply exclude those three when you're so
14 close there anyway? Those are my comments.

15 MR. PENNINGTON: Mr. Day's comment was
16 that the costs were underestimated by 2 1/2 times
17 or something like that, and you're saying that you
18 support that comment.

19 MR. WARE: Mm-hmm.

20 MR. PENNINGTON: So I'm not quite sure
21 I understand you.

22 MR. WARE: Well, yeah, Mr. Day -- he
23 threw in a lot of externalities to the cost. He
24 questioned a number of different things. One was
25 the raw cost of the material, and, you know, there

1 were costs that I provided, there were costs that
2 other people provided to you, and he's showing
3 some other cost. So I don't know what is driving
4 the differences of those. I think it's reasonable
5 to look into that.

6 Now, he also pointed out some other
7 externalities than just simply the raw cost, and,
8 you know, I can't comment to that. Rick mentioned
9 the fact that yeah, there may be some extra added
10 care that's needed for a different product, and
11 yes, there may be some extra added design
12 considerations for a needed product, but that does
13 not, in my opinion, necessarily negate the benefit
14 of what's being proposed.

15 CONTRACT MANAGER ALCORN: Michael, did
16 you want to respond to that?

17 MR. DAY: Yes. Actually, what we saw
18 was that -- our analysis showed that for flex
19 ducts that we're manufacturing ourselves, the
20 material cost was understated between 40 and 100
21 percent, that for that which would -- I worked for
22 another air conditioning company before I came to
23 Beutler, and most air conditioning companies have
24 to go to John Stone, Granger, other places where
25 they'll buy something like the ATCCO product, and

1 I brought some catalogs.

2 There we're seeing an understatement of
3 the material costs on the order of between 200 and
4 400 percent, just on the material costs alone.

5 CONTRACT MANAGER ALCORN: Thank you.

6 Bob Raymer?

7 MR. RAYMER: One other question. This
8 was news to me. Could you maybe just briefly
9 cover back again the problem with the TXV? What
10 is it that you've recently found?

11 MR. WILCOX: Well, I don't know if
12 we -- We can talk about it offline, maybe, Bob,
13 but PG&E did a series of very careful tests in
14 their test facility. The results of those came
15 out earlier this year, and what they showed was
16 that if -- what we had assumed from previous test
17 results or what looked like was the case in
18 previous test results was that if you had a TXV
19 and you had low air flow, that the efficiency
20 degradation wasn't as big.

21 Now, it turns out that with PG&E's
22 careful apples-to-apples test, that didn't turn
23 out to be the case.

24 MR. RAYMER: Okay.

25 MR. WILCOX: So that's what we're

1 changing. So you still get the same credit for a
2 TXV against charge, and the overall credit for
3 having appropriate air flow and correct charge is
4 still the same, we're just not giving as much
5 credit for the case where you have only a TXV.

6 MR. RAYMER: Okay.

7 MR. PROCTOR: Can I comment real quick?

8 CONTRACT MANAGER ALCORN: Sure.

9 MR. PROCTOR: John Proctor. The test
10 that we relied on to come up with that before were
11 between makes and models of machines, and PG&E set
12 up in their test chamber the same machine with a
13 way of switching between the two metering devices,
14 so that you didn't even mess with the refrigerant,
15 you didn't change anything except the metering
16 device. And that's the results that you saw.

17 It's the first published apples-to-
18 apples comparison that -- Well, it's the first
19 published one that we know of. We know of some
20 that weren't published, unfortunately.

21 CONTRACT MANAGER ALCORN: Okay.

22 Jon McHugh?

23 MR. MCHUGH: Related to the
24 requirements to flex duct, we were at a meeting
25 recently where the discussion came up that one of

1 the larger manufacturers of flex duct has an outer
2 plastic cover that is not UV-resistant, and that
3 they found that these were failing in attics, the
4 insulation -- the outer duct was splitting, the
5 insulation was falling off; the inner core was
6 still intact, but that the R value, of course, was
7 dramatically reduced. And this is just from light
8 coming in through air vents.

9 And so along with the requirement
10 related to not having the inner core be not porous
11 anymore, we also have requirements for the
12 exterior plastic on those ducts, that they be UV-
13 resistant.

14 CONTRACT MANAGER ALCORN: Do you know
15 what manufacturer that was?

16 MR. MCHUGH: That was the ATCCO was the
17 manufacturer mentioned.

18 MR. WARE: If I can make a comment on
19 that, personally too, my ceiling is -- my ducts in
20 my ceiling are falling apart because of that very
21 reason, but the Air Diffusion Council has
22 supposedly corrected that in their standard
23 practice guidelines, and I don't know whether
24 that's required by them or not. I'm not sure, and
25 I could check on that, how that works, but they do

1 not recommend and allow non-UV-protected exterior
2 coatings to be used.

3 And, in fact, the majority of the
4 industry no longer uses those, but certainly
5 ourselves, and I know our FDM flex duct like John,
6 ATCCO would support what Jon is proposing here.

7 MR. PENNINGTON: I agree with what Dave
8 said, that this apparently was a problem that has
9 been addressed by the industry. In fact, we
10 talked to ATCCO about this problem or the
11 potential for this problem, and they said that
12 they've corrected this problem in their product
13 line.

14 So I'm not sure how recent your
15 information is, but, you know, during the AB 970
16 process we inquired about this with duct
17 manufacturers.

18 MR. MCHUGH: This is a meeting from two
19 weeks ago, so --

20 MR. PENNINGTON: Well, this was -- I
21 mean, we would need to talk offline, but I suspect
22 what you're talking about is some, a project that
23 was done by Chico State looking at existing homes
24 so that the duct systems that were being evaluated
25 were relatively old ones. I think that's true.

1 MR. McHUGH: Right. Now, my
2 understanding is that he contacted the
3 manufacturer and found out that there still is a
4 problem.

5 CONTRACT MANAGER ALCORN: Okay. Are
6 there any further comments on this topic?

7 If not, I think we should go on ahead
8 and break for lunch. If we could try to be back
9 by 1:25, that would be great.

10 (Thereupon, the luncheon recess
11 was held off the record.)

12 --oOo--

13
14 A F T E R N O O N S E S S I O N

15 CONTRACT MANAGER ALCORN: Okay. We're
16 going to go on ahead and start up now.

17 I want to make everyone aware that we
18 have an individual that's called into the workshop
19 and may be piping in with comments. His name is
20 Jeff Johnson from the New Buildings Institute. So
21 he can hear what we're saying and he should be
22 able to chime in whenever he has a comment.

23 Are you still with us, Jeff?

24 MR. JOHNSON: Yes, I am, thanks.

25 CONTRACT MANAGER ALCORN: Terrific,

1 thank you.

2 Okay. For the afternoon session here,
3 our first topic is high performance relocatable
4 classrooms, and the presenter for this topic is
5 Leo Rainer from Davis Energy Group.

6 Leo?

7 MR. RAINER: This is a presentation on
8 what we call relocatable classrooms, also known as
9 modular classrooms, also known as portable
10 classrooms; is that --

11 (Moves closer to microphone.)

12 MR. RAINER: Okay, I'm going to start
13 again.

14 The presentation on relocatable
15 classrooms, just to clarify quite a few names of
16 these. We've referred to them as relocatable
17 classrooms or RCs throughout the report, but
18 people call them modular classrooms, portable
19 classrooms, a number of titles throughout the
20 industry and in school districts, but I'm going to
21 call them relocatable classrooms throughout this.

22 What we're referring to is, next slide,
23 pretty much typical classroom in California is
24 either a 24-by-40 or a 30-by-32-square-foot
25 classroom that's moved in two or three modules

1 down the road and put together on site. You've
2 probably seen these in most schools. They were
3 used a great deal for the class size reduction,
4 and they were also mandated at one time to be a
5 certain, to be 20 percent of new classroom.

6 They consist of the two modules with a
7 wall-hung AC unit with a -- you can see a through-
8 the-wall return, typically two or three supply
9 registers. There's a glazing unit at either end,
10 usually either clear or a grey light, and a single
11 door. And ten or twelve lay-in two-by-four
12 fluorescent drawfers (phonetic). Things vary,
13 they vary by manufacturer, but that's pretty
14 typical of most of the current construction in
15 California.

16 Next slide, please.

17 A lot of reasons why portables are
18 used: They're very quick to place. You can be
19 just months between order and placing as opposed
20 to years for site-built. They're relatively
21 inexpensive, compared to site-built. They're
22 flexible, which is really the reason they're
23 relocatable. In other words, if demographics
24 change, you can move them and reuse them at
25 different sites.

1 And one thing I want to emphasize, they
2 are popular. Teachers and districts really do
3 like portables. If you're in an older school and
4 you get a new portable with a system that works
5 and has light and has a conditioning system that
6 works, everybody I've talked to who works in these
7 is usually very happy about them.

8 There are a number of perceived
9 problems, though --

10 Next slide, please.

11 -- a number of problems that have been
12 seen either in the press or just in general,
13 beginning with ventilation. Ventilation in these
14 is problematic, mostly because the systems are not
15 typically run 100 percent of the time. Or even if
16 they are, there may not be sufficient outside air.
17 They may not have been set up correctly in the
18 first place, or they may not have even the ability
19 to provide sufficient outside air.

20 There is some concern about volatile
21 organic compounds. Testing that's been done,
22 monitoring by LBL recently has shown that the
23 materials in modular classrooms are actually quite
24 good. Most of the VOCs that they found were from
25 materials that were brought into the classroom

1 such as dry erase or particle board from
2 furnishings, but that the actual materials that
3 they're manufactured from are reasonably quite
4 good and the levels are not really a concern, if
5 ventilation is provided.

6 Moisture and mold is an issue. That's
7 been getting a lot of press recently, and most of
8 the problems I've seen in the field are due to
9 site problems, either lack of drainage or
10 incorrect siting. Inherently in the portable it
11 was not a problem with moisture except it's
12 exacerbated by a lack of ventilation.

13 A light or a lack -- Yes, Noah?

14 MR. HOROWITZ: I have a quick
15 clarifying question. Do the windows open or are
16 they fixed?

17 MR. RAINER: The windows are openable.
18 They're typically -- The windows are typically
19 8040 with two sliders, and, therefore, they do
20 meet ASHRAE 62 because the windows are within 20
21 feet, though I think that the area is actually a
22 little low, so I think you have to have more than
23 five percent of floor area to meet 62 too.

24 So theoretically it does work, but from
25 monitoring we've seen, even with windows and doors

1 open, you can still have pretty high CO2 levels,
2 especially if it's a calm day.

3 Light or lack thereof is of specific
4 concern because of just those two windows. These
5 are -- The classrooms are usually stacked
6 together, so you have just windows on the end, and
7 they may even be facing an existing building. So
8 you don't have a lot of light coming in through
9 these windows, and to reduce it further they're
10 usually grey light, grey light 14 or something,
11 with very little light coming in, natural light.

12 So there is a lot of interest in
13 providing natural light through skylights or other
14 means, and some projects have looked at that.

15 And noise is an issue, specifically
16 because it relates to ventilation. The noise from
17 the wall-hung unit is significant because it has a
18 through-the-wall return. You have the compressor
19 and the fan very close to the classroom, and
20 teachers usually either turn the units off or --
21 They won't leave the fan on typically because of
22 the noise from the fan. They'll let it cycle or
23 they'll even turn it off and open the doors
24 because of the noise from the units.

25 Next slide, please.

1 There are also some -- Those are more
2 environmental problems or perceived problems.
3 This is one of the energy and insulation
4 insufficiencies in the typical classroom
5 construction. There are two types of classroom
6 construction: one is a steel rigid frame and the
7 other is a wood shear wall, and the majority are
8 steel rigid frame. And in the steel rigid frame
9 there is a steel rough beam, a 20-inch rough beam
10 or so that goes all around the perimeter of the
11 building. And that is typically not insulated.

12 And that is actually in the conditioned
13 space. Even though there is a lay-in ceiling
14 below that, the ceiling insulation is up under the
15 roof pans, so the plenum space where the ducts --
16 and above the lights is really conditioned space,
17 and that rough beam really should be insulated,
18 and it rarely is.

19 There is also a thermal short in the
20 roof, because there are typically metal purlins at
21 48 and on centers that are used for supporting the
22 roof. And they're a significant short in the
23 roof, and so R19 which is used, you're not getting
24 an R19 roof.

25 Next slide, please.

1 So just to summarize what typical
2 construction is in the field, they even now are
3 not really built to current Title 24 standards.
4 I'll talk a little bit about the enforcement and
5 what -- how the upgrade to plans needs to occur,
6 but what we'll typically see in construction right
7 now is R11 wall, R11 floor, R19 roof, you will see
8 R30 roof in buildings that are built for snow
9 load, those are typically -- they're specifically
10 labeled for snow load conditions.

11 Lighting is typically 10 or 12, four
12 lamp T12, F34, unless maybe the district may
13 request T8s because they're already using T8s in
14 their other buildings or some manufacturers have
15 moved over to T8. But lighting densities we've
16 seen are around 1.5 to 1.7 watts per square foot.

17 Heat pumps are a standard wall mount
18 unit, a 10 SEER. Seeing about, right now about 20
19 percent have gone to the high SEER and 12 SEER
20 units. And windows are typically double-clear or
21 double-grey glass.

22 Next slide, please.

23 So, in looking at this, we came up with
24 three proposed changes that we think would address
25 the problems we've seen. One is a single

1 statewide prescriptive package of envelope
2 measures that would bring these classrooms up to
3 current standards. The reason to go to a single
4 non-climate-zone-dependent is to simply
5 enforcement. These are usually -- When the
6 manufacturer builds these, they may not even know
7 which climate zone they're going into or they may
8 be moved; therefore, a single prescriptive package
9 would meet all climate zones and, as we'll see in
10 the results, there is not a significant difference
11 as far as what levels would be cost-effective in
12 different climate zones. And I think it makes a
13 lot of sense to go to a single package and
14 simplify things.

15 There also is a -- Currently in the
16 overall envelope method there is a ten-percent
17 glazing tradeoff. If you are below ten percent of
18 wall area, you can use lower -- you can get a
19 larger allowed glazing area. In other words, go
20 to significantly lower-performing glass, and we
21 are proposing that that loophole be eliminated,
22 specifically for modular classrooms.

23 And then one thing I wanted to
24 concentrate on is overcoming some of the
25 enforcement barriers that have enabled the, or

1 have not allowed the relocatable classrooms to be
2 built to current Title 24. So although those
3 each -- We'll first take a look at the package of
4 prescriptive measures.

5 The next slide.

6 The prescriptive package that we came
7 up with is increasing the wall insulation to R13
8 and insulating the roof beam, increasing the floor
9 from R11 to R19. The lighting is 1.2 watts per
10 square foot, which will be -- it's currently, I
11 think, in another template right now. Windows
12 would be a selective surface. This is a selective
13 surface, low E, valiative .49 and .46 solar heat
14 gain coefficient, but we're not looking at
15 changing anything on the frames.

16 And the roof would be an initial solar
17 reflectance of 70 percent, which would meet the
18 cool-roof prescriptive package.

19 Next slide, please.

20 We looked at some of the -- I don't
21 know how visible this is -- more of the colors is
22 what -- all of the white are cost-effective net
23 present value in the climate zones for each of
24 these measures, individually. Individually, some
25 of the measures do not make sense in some of

1 climate zones, and this -- what we wanted to see
2 was whether an overall package made sense.

3 Specifically, an R19 floor doesn't
4 quite, isn't quite cost-effective in climate zone
5 6, because it's a very mild climate zone, and the
6 cool roof is not cost-effective in 12 and 16,
7 because there's significantly more heating than
8 cooling in those climate zones. But overall, the
9 package of measures is significantly cost-
10 effective.

11 Next slide, please.

12 The advantages, again, of going to a
13 single prescriptive package is it's climate zone
14 independent, the manufacturer does not have to
15 determine which climate zone the modular is going
16 into and the enforcement agency does not have to
17 determine that. And, therefore, it simplifies
18 enforcement. And we still have the option of a
19 performance, to do a performance option if the
20 manufacturer wants to change -- if they have
21 something significantly expensive, they can still
22 use a measure such as skylights or lighting
23 controls to give them some flexibility.

24 Next slide, please.

25 A little bit about the glazing

1 tradeoff. Typically RCs have about a six-percent
2 wall area in glazing, and so it's below the ten
3 percent. This ten percent value is, I believe,
4 and I don't know if we established, it's intended
5 for typically unglazed buildings that may have a
6 small amount of glazing, let's say indoors, and so
7 that you wouldn't have to find a door with high-
8 performance glazing.

9 The problem in the relocatables, it
10 creates an incentive to keep the glazing low,
11 glazing area low, and we want to try to not do
12 that, if people want to add windows for natural
13 light. So we're proposing to eliminate
14 specifically the ten-percent glazing tradeoff,
15 just for relocatable classrooms.

16 Next slide, please.

17 I want to talk a little bit about the
18 approval process for relocatables and how it
19 impacts on Title 24 enforcement. Currently when a
20 manufacturer wants to build a relocatable, they
21 apply to the division of state architect for
22 what's called a plan check or a PC number for
23 their plan. This plan is a generic plan and it's
24 looked over in detail, specifically enforcement of
25 life safety -- fire, life safety, and I can't

1 remember what the other one that they do is --

2 UNIDENTIFIED FEMALE SPEAKER:

3 Structural?

4 MR. RAINER: It's structural, thank
5 you, and accessibility.

6 The Division of State Architect has
7 clarified that they are the enforcement agency for
8 Title 24 but they don't currently have the ability
9 to inspect for that, and they are currently
10 working on enabling themselves to provide that
11 service.

12 Once a plan has a PC number, that can
13 then be used to build modulars, and each time a
14 new modular is constructed they have to apply for
15 an approval number from the DSA for that specific
16 building. And at that time they look at where
17 it's going to be sited, they look at siting
18 issues, and they look at any other specific things
19 to just that building.

20 And then when it's built in a factory,
21 it's inspected in the factory by an inspector who
22 is employed by the school district to inspect that
23 that building is built to that specific plan check
24 document.

25 Next slide, please.

1 Currently DSA enforces only structural,
2 life safety, and accessibility -- I could have
3 looked on the next slide. Manufacturers may not
4 understand that Title 24 applies to them, and this
5 is because -- historically there has been some
6 ambiguity as to whether this is clear to the
7 manufacturers. And DSA has sent a memo to
8 manufacturers, or I think -- I believe they're
9 going to send a memo to the manufacturers to
10 clarify this item.

11 And inspectors, both DSA does not have
12 inspectors who are trained in Title 24, and the
13 factory inspectors are not trained in Title 24
14 enforcement. So there is not a lot of knowledge
15 throughout the chain, as far as making sure that
16 the standards are followed.

17 Next slide, please.

18 So our recommendations for improving
19 the process is to clarify that DSA is the
20 appropriate agency to do Title 24 enforcement, to
21 make sure that school districts, architects and
22 manufacturers are aware that relocatable
23 classrooms must meet Title 24 standards. And also
24 to assist in training of the factory inspectors,
25 add to their current training in structural and

1 life safety, and add an energy component to their
2 training so that they can verify that relocatables
3 are actually being built to the new standards.

4 And that's it, thank you. Questions?

5 CONTRACT MANAGER ALCORN: Thank you,
6 Leo.

7 Are there any questions or comments?

8 Dave?

9 MR. WARE: Dave Ware, Owens Corning.

10 It seems like, in the measures that you
11 analyzed, you -- or correct me if I'm wrong, but
12 you didn't play around with the configuration of
13 the base building to maximize the energy
14 efficiency.

15 MR. RAINER: Right.

16 MR. WARE: I mean, even within the
17 size, typical size, it seems like you assumed a
18 typical nominal two-by-four framing assembly and
19 went from there. So one comment I have is did you
20 look at R15 insulation as opposed to just R13
21 insulation?

22 MR. RAINER: I don't know if it went to
23 R15. We looked at R19.

24 MR. WARE: Okay, you did look at R19?

25 MR. RAINER: We looked at R19 with a

1 six-inch wall.

2 MR. WARE: Yeah.

3 MR. RAINER: And that didn't work out.

4 I don't think we looked at R15. I think we looked
5 at high density and we looked specifically at
6 improving the insulation of the roof beam, but we
7 didn't look at -- go to the next step.

8 MR. WARE: Okay.

9 MR. RAINER: So it's possible there's
10 an incremental --

11 MR. WARE: And that's what my comment
12 was. I wasn't sure why you didn't look, at least
13 from the table it wasn't evident that you looked
14 at and had any consideration of an R15 in a two-
15 by-four situation or R19 or R21 in a two-by-six
16 situation. You didn't talk about, or at least I
17 didn't pick it up, framing. Was it 16-inch on
18 centers or 24 on centers, and that can move the
19 cost-effectiveness numbers, depending upon what
20 those assumptions were based on and the insulation
21 numbers.

22 So, you know, I think it would be more
23 clear, that you might indeed find that you could
24 improve the efficiency if you add extra insulation
25 if some of the framing assumptions were different.

1 MR. RAINER: There is a lot of
2 opportunity, actually, for improving the framing
3 here, because all of the structural load is
4 carried by the -- at least in the steel frame --

5 MR. WARE: Right.

6 MR. RAINER: -- all the structural
7 load, just the wind load is all the wall has to
8 maintain. And so there should be a real
9 opportunity to go to 24 on center, but we didn't
10 look at that.

11 And you could possibly do that just by
12 mandating a lower U value, and they could meet
13 that however. They could meet it with exterior
14 foam or reducing framing if they got credit for
15 reducing that framing.

16 MR. WARE: Exactly, and that was -- You
17 beat me to the punch. You could accommodate what
18 you're trying to do by you're going to capture
19 this, the proposal to capture this within the
20 standards, and so one way to achieve that is just
21 to establish a U value statewide and let them
22 figure it out.

23 MR. RAINER: Yeah. We tried to stay
24 statewide so we couldn't push the wall. You'll
25 see the wall is already marginally effective in

1 some of the climate zones, so it's going to
2 stop -- in some of the climate zones it's going to
3 stop working.

4 MR. WARE: Yeah, and some of my
5 comment, just to put some context to it, is not in
6 the vein of trying to actually improve or sell
7 more insulation, but we have been actively
8 involved in the acoustic portion and the learning
9 portion of classrooms in general, both portable
10 classrooms and base-built school facilities. And
11 so there is a real link between noise and
12 learnability.

13 And so, for better or for worse, the
14 combination of materials, both absorbing
15 insulation materials and hard materials, really
16 can improve not only energy efficiency but
17 actually improve the learnability that's in there.
18 And so if we could accommodate or kill two birds
19 with one stone, that would be wonderful, since
20 there seems to be a movement to bring classrooms
21 into the genre of the energy standards.

22 MR. PENNINGTON: What did you say, you
23 said insulation materials and some other type of
24 materials?

25 MR. WARE: Rigid-type materials. From

1 a noise perspective or sound control --

2 MR. PENNINGTON: So finished material
3 you're talking about.

4 MR. WARE: -- the combination of those
5 things helps. There's a law of diminishing
6 returns to the amount of absorbing materials that
7 you can put, but you still have drywall and you
8 still have an exterior surface on the building,
9 and you've noted in your report that it's either a
10 wood or steel. You know, you could -- It's
11 possible to maximize both the efficiency elements
12 of that exterior in combination -- finish interior
13 items and accommodate energy efficiency and noise-
14 level reduction as well.

15 It's not necessarily outside of the
16 scope of what you're doing, because they are a
17 combination of the things that deal with energy
18 efficiency.

19 The other comment I have is you had the
20 slide that showed the three things that you're
21 doing and the last bullet was overcoming
22 enforcement barriers, and you alluded to the fact
23 that DSA really has the authority to do this, and
24 I know it's maybe premature to say just what
25 you're going to do with DSA, but that is really

1 tantamount -- it's one thing to capture this in
2 the code, but, you know, there is no budget to
3 train those people. You know, they're not even
4 coming over here to talk to you people, all of
5 this is moot.

6 But I certainly support the step in the
7 right direction. This is the first step.

8 MR. RAINER: I should emphasize that
9 DSA has been very helpful and has reviewed the
10 report and is very interested in participating in
11 this, and they would like the opportunity to have
12 the support of the Commission behind their
13 enforcement of Title 24.

14 I think the -- I do want to emphasize
15 that none of the package improvements will occur,
16 if there isn't -- the enforcement doesn't happen,
17 but I think there are a lot of interested parties
18 improving that process.

19 MR. RAINER: But we have had that
20 interaction with DSA in talking about this report
21 and talking about them making it clear that part
22 six applies to schools of all types. And in their
23 building coded options that they did in 2001, that
24 was clarified for the first time, that part six
25 does apply to schools, even though that always was

1 our intent. And that was an interpretation that
2 they had previously made. It's actually in law
3 now.

4 And they're intending to move towards a
5 training program that will train on this, get
6 their inspectors trained, and provide a mechanism
7 that plan check can get done on this. So
8 actually, it's really very good news for us, going
9 from nothing to just current standards being
10 enforced is a huge step. And then this change is,
11 as you know, an incremental change beyond that.

12 MR. WARE: I agree, and one last
13 comment, the way the procedure would work, it's a
14 prescriptive package for classrooms, so the
15 mandatory measurements would still apply. So
16 other than the restriction for glazing tradeoffs,
17 it's possible to use any of the other compliance
18 options available, down to the mandatory measures,
19 and that would include -- I was going to say that
20 includes RA ducts, although it's somewhat moot in
21 the sense that it's a sidewall-mounted unit
22 anyway, typically.

23 Okay. So that's correct in my
24 assessment? You still do all the other tradeoffs,
25 down to the mandatory measures, aside from the

1 ten-percent glazing.

2 MR. RAINER: Yeah, the intent of the
3 simple prescriptive package was to encourage
4 manufacturers to use that in order to simplify
5 enforcement. But all of the other options are
6 still open.

7 MR. PENNINGTON: Our view, in terms of
8 performance standards compliance, is that for that
9 to be relevant, they need to know where it's
10 going, what climate zone it's going to, and they
11 need to know how it's going to be oriented on the
12 site. And in general, they don't know those
13 things.

14 They could do a worst-case analysis and
15 they could say we don't know what climate zone
16 it's going in, so we'll analyze all of them and
17 figure out what's the worst case. And we don't
18 know what orientation it would be, so we'll
19 analyze, you know, 15-degree increments around the
20 compass and figure out what's the worst case.

21 But, you know, it's our expectation is
22 that that probably is not going to be how people
23 are going to want to comply. They're going to
24 want to have a prescriptive kind of approach in
25 general.

1 MR. RAINER: It's an opportunity for
2 CABEC.

3 MR. ELEY: Charles Eley. Leo, from
4 what you've said, these HVAC systems are so noisy
5 that the teachers turn them off when they have to
6 conduct class; is that correct?

7 MR. RAINER: I shouldn't say that --
8 No, if they need conditioning, they leave the
9 units on, but they won't leave them in fan mode.
10 I've yet to see one with the fan running and fan
11 on; they'll leave the fan in auto.

12 MR. ELEY: Okay. Do these units bring
13 in outside air?

14 MR. RAINER: They are supposed to bring
15 in outside air. It depends on the type of -- The
16 default wall unit comes with a damper that brings
17 in about -- I'm trying to think of what -- 25
18 percent of duct flow, and you can option that will
19 go up to 50 percent of flow, but for --

20 MR. ELEY: And what's the flow?

21 MR. RAINER: About 1200 CFM, depending
22 on the size of the unit.

23 MR. ELEY: Okay. So the standard is --

24 MR. RAINER: 400 CFM for a 30, or 465
25 CFM for a 30-person classroom.

1 MR. ELEY: Okay. So that would meet
2 the outside air requirement.

3 MR. RAINER: If they have the 50
4 percent. If they have the classroom, the
5 commercial room ventilator, which is a power
6 damper. If they have just the manual barometric
7 damper, then it will be 25 percent of flow.

8 MR. ELEY: And that would not meet the
9 outside air requirements.

10 MR. RAINER: And so if they have, let's
11 say, a three-and-a-half-ton with a barometric
12 damper, it wouldn't meet it. And that does
13 happen; it isn't necessarily the majority.

14 MR. ELEY: So this is, I guess we can
15 say, a less than ideal system for classroom
16 environments. It's noisy and doesn't provide
17 adequate outside air ventilation.

18 MR. RAINER: Yeah.

19 MR. ELEY: Did you look at any other
20 options that maybe could be explored that have
21 better acoustic qualities and better ventilation
22 effectiveness and --

23 MR. RAINER: Well, the commercial room
24 ventilator options does provide enough flow.
25 There are some commercial quieting options on the

1 through-the-wall return, which basically is kind
2 of a wall that that goes down and moves it to a
3 floor return, and gives you a little bit of
4 separation. So we looked at those, we didn't
5 analyze them.

6 And a number of people I think have
7 looked at split systems for these, and it's hard
8 to do a split system on these because there's no
9 place to put the condenser, unless you want to put
10 it on afterwards, and that's a big issue. They
11 really want to stay away from any sort of site
12 labor on these.

13 MR. PENNINGTON: Related to this issue
14 that you guys are discussing here, what I'm
15 imagining that we'll do is that we'll have
16 acceptance requirements associated with
17 relocatables, and that that will be covered by
18 Jeff Johnson's work and that we'll be enforcing
19 current requirements related to outside air and
20 the standards, which might cause there to need to
21 be a change in both the thermostat and maybe how
22 the outside is being done.

23 So I hope you're still on line, Jeff.

24 MR. JOHNSON: Yeah, I am.

25 CONTRACT MANAGER ALCORN: Okay.

1 MR. JOHNSON: Yeah, I'll just speak to
2 that comment. I think that's one of the things
3 that we see is that the structure of the
4 assessment testing be well within the scope of
5 these requirements and also within the inspection
6 process of doing factory-based inspections.

7 And so we're currently expanding the
8 scope of our work to be able to interview some of
9 the folks at these factories, look at what steps
10 they're taking, and then also map the standards
11 requirements in the relocatable environment so we
12 can get the assessment testing done at the
13 factories.

14 CONTRACT MANAGER ALCORN: Okay. We've
15 got some comments from Noah, Tom Trimberger, and
16 Ahmed after that, and Greg Ander.

17 MR. HOROWITZ: I'll be quick. This is
18 Noah Horowitz from NRDC.

19 Leo, I think this is a great piece of
20 work and important, given that we're not only
21 talking about saving energy but providing better
22 learning environment.

23 A couple of thoughts relative to DSA:
24 If any additional help is needed, either pats on
25 the back or gentle advocacy, we'd be willing to

1 help there, so let us know what the appropriate
2 thing and we can engage our members.

3 MR. PENNINGTON: Just a comment on
4 that: The current state architect is very
5 aggressive on this, and wants to get -- wants to
6 bring their agency, you know, current. And that's
7 really good, so --

8 MR. HOROWITZ: So if they need
9 additional staff for enforcement or whatever, we
10 can possibly help.

11 MR. PENNINGTON: Right.

12 MR. HOROWITZ: In terms of the
13 incremental costs that's \$5- to \$700, just doing
14 back of the envelope calculation here, how does
15 that compare to the base case? Does it cost
16 \$5,000 and we're talking about a ten-percent
17 adder, or --

18 MR. RAINER: Total cost is \$50,000, I
19 think.

20 MR. HOROWITZ: Okay.

21 MR. RAINER: I'm not sure if that
22 includes site work.

23 MR. HOROWITZ: So we're at one percent
24 of the cost or something like that?

25 MR. RAINER: Yeah, it's very small.

1 MR. HOROWITZ: Is that still
2 potentially a barrier? Do the school districts
3 simply look at first cost or is the cost-
4 effectiveness so sexy that --

5 MR. RAINER: Districts look at first
6 cost, and that's what's the hardest thing. We've
7 tried a number of projects to encourage districts
8 to ask for efficiency measures. One problem is
9 that adding an efficiency measure to a relocatable
10 costs a lot because it's not the standard and this
11 is a kind of a production line item.

12 And so if they have to design
13 nonstandard or if they have to order from a
14 nonstandard supplier, that's why something that's
15 included in Title 24 and has to change over all
16 the relocatables, the cost goes down. But it's
17 still first cost to districts.

18 I don't know what their response would
19 be to find out that it would be \$500 more for the
20 relocatable, even though they could recover it in
21 the first year from a different budget.

22 MR. HOROWITZ: What would be great,
23 then, is whether it's in here or the measure
24 analysis, to say it's \$500 against \$50,000, and
25 statewide the state can save this much dollars for

1 the schools and so forth. Thanks.

2 CONTRACT MANAGER ALCORN: Thank you.

3 Tom?

4 MR. TRIMBERGER: Tom Trimberger from

5 CALBO.

6 For state-owned public schools, DSA is
7 the authority having jurisdiction of, in effect,
8 the building official. We do inspection, however,
9 for private schools where they use these. In this
10 case it is -- the building itself is installed
11 like an appliance. We have the utilities that
12 connect to it and the foundation that connects to
13 it. Other than that, it's a preapproved unit.
14 You come stick it in.

15 Are those still inspected? You know,
16 you said it's inspected by the district, employed
17 by the inspector, or the school district hires the
18 inspector. What if there is no school district?
19 How is that enforced then?

20 MR. RAINER: Well, if the purchaser
21 should -- I don't know how it works with a private
22 school, actually.

23 MR. TRIMBERGER: Okay.

24 MR. ELEY: Well, I think they can --
25 Excuse me. The private school can buy off of

1 someone else's specification contract.

2 MR. RAINER: Piggyback.

3 MR. ELEY: They'd say I want one like
4 Los Angeles Unified School District purchased, and
5 Aurora, whoever the manufacturer is can just okay,
6 I'll deliver you one of those. Here is the price.

7 MR. TRIMBERGER: Yeah, essentially it's
8 called a commercial coach. It's a state-
9 inspected, it's like, you know, having your car
10 licensed. You know, you don't get it from
11 jurisdiction to jurisdiction, but just, you know,
12 I don't know how many -- you said 3,000 of them
13 per year. I don't know how many of those are
14 public school versus private, but private do use
15 them also.

16 I just wanted to -- I don't have any
17 authority over them, but however you wanted to
18 look at enforcement.

19 MR. PENNINGTON: So you think that HCD
20 has authority over them through their commercial
21 coach requirements?

22 MR. TRIMBERGER: No, I don't know
23 exactly. I thought -- I was thinking HCD, but
24 that's housing, so I'm not sure --

25 MR. ANDER: I think it is HCD.

1 MR. TRIMBERGER: Is it still that?

2 Okay.

3 MR. RAINER: The non-DSA are typically
4 HCD.

5 MR. ANDER: I think it's coming from
6 OPSC. They develop specifications, Office of
7 Public School Construction. They develop kind of
8 standard, canned performance specifications, and
9 bulk procure 2- or 3,000 units a year, so the
10 comment I wanted to make is that's an organization
11 you also may want to engage in a sole process.
12 They're very involved in the procurement and
13 placing of relocatables throughout the state in
14 large numbers.

15 MR. PENNINGTON: I think they're about
16 ten percent of the total or something like that?

17 MR. RAINER: Yeah, but the numbers I
18 had were more like 300.

19 MR. PENNINGTON: Yeah.

20 MR. RAINER: But I'll have to look. We
21 have -- I don't know if we've actively, I know
22 they're aware of the work right now, and they
23 definitely, their specification is much better
24 than the typical. They have demand control
25 ventilation. They have better lighting and better

1 insulation, so their package is quite good.

2 That's specifically for lease to
3 schools, so it's a lease fleet that their purchase
4 is for.

5 MR. ANDER: I know oftentimes schools
6 will contact them, if they don't have a
7 specification of their own, and they'll grab that
8 spec and shop that out as well.

9 MR. RAINER: Yeah.

10 MR. ANDER: But I was going to mention,
11 Commissioner Pernell is very involved as a board
12 member and officer of the Collaborative for High-
13 Performance Schools. Louisa Park, who is the head
14 of OPSC, is also on the board, so there is a good
15 connection there with the Commission to make that
16 contact.

17 MR. RAYMER: And Steve Castellano, who
18 is the state architect, is on the board too.

19 CONTRACT MANAGER ALCORN: Tony, we'll
20 come to you in a moment. Ahmed and then Tony.

21 MR. AHMED: I'm surprised, Leo, you did
22 not include duct insulation as part of it, because
23 some relocatables for schools are built with
24 ducts. In fact, I just finished designing two
25 buildings for LA Unified School District. They're

1 two-story relocatables made by Aurora. They have
2 ducts and also they have rooftop air conditioners
3 instead of the barred systems on the end wall.

4 So I think it will be a good idea to
5 have duct insulation as one of the prescriptive
6 requirements.

7 MR. RAINER: Yeah, I don't want to make
8 it sound like the one we looked at is the only
9 relocatable classroom. There is an infinite
10 variation and there are two-story. There are
11 ducts actually, even in the single-story. The
12 ones we looked at are ducted in the supply. The
13 return is through the wall, but there are
14 typically two or three supply ducts, but they are
15 basically in the conditioned space. They're in
16 that plenum area, and the insulation is above
17 them.

18 And there usually are insulated flex
19 duct, but the improvement, increasing that level
20 would be very marginal, because it's basically
21 conditioned space, not that it -- Right now there
22 is the uninsulated roof beam, but if it's built
23 well, that should be in the conditioned space.

24 MR. PENNINGTON: I would add that the
25 other nonresidential requirements apply to them as

1 well. You know, this is a list of things that
2 were specifically evaluated, but duct insulation
3 apply to them, HVAC controls apply to them, you
4 know, all the mandatories apply.

5 MR. AHMED: Right, and these buildings
6 that I designed, I just finished designing two of
7 these buildings, and the specs from the school
8 districts did not require any of these Title 24
9 requirements. The only thing they insisted was
10 that the units must be SEER of 10. That's all.

11 MR. RAINER: Well, see, they were
12 obligated to comply, but --

13 MR. AHMED: I know --

14 MR. RAINER: -- but now we're
15 clarifying, you know --

16 MR. AHMED: Yeah.

17 CONTRACT MANAGER ALCORN: Okay. Tony?

18 MR. PIERCE: Tony Pierce with Southern
19 California Edison.

20 Leo, you commented that split systems
21 didn't seem to be a viable option because of a
22 problem, I think what you're saying, a problem
23 with the condensing unit having to be located at
24 grade or outside of the classroom.

25 MR. RAINER: I have seen ideas of

1 putting the condensing unit either in a closet or
2 somehow mounted on a -- and the problem is, you
3 can't put it on the roof, because it's got to fit
4 down the road.

5 MR. PIERCE: Right.

6 MR. RAINER: And if you could put it in
7 a closet or in a sidewall with air, I could see
8 that as a possibility.

9 MR. PIERCE: And that's what I wanted
10 to comment on. Southern California Edison worked
11 with one of the large manufacturers of
12 relocatables in California, and we have a
13 prototype at our technology center in Irwindale,
14 and we've done just that. We've taken the split
15 system, and we think that it helps in the HVAC for
16 the relocatable in a number of ways.

17 It certainly helps separate the air
18 flow so we have much better acoustics. We expect
19 that, and our recommendation is certainly to be
20 code-compliant in terms of maintaining ventilation
21 air stream. And you can also go well beyond the
22 efficiencies that are available in the wall mount,
23 so we can go to a 14 or 15 SEER easily as opposed
24 to topping out at somewhere around 12 SEER for the
25 wall mounts.

1 And so we can put this into that closet
2 space. It ships down the road. At the factory,
3 the factory charged, once electrical is made up to
4 the relocatable, might have some shipping hold-
5 downs. Once those are removed, it's the same as
6 the wall mount in that respect. It's the
7 portability, I suppose.

8 So the benefits we think are -- and
9 what we're demonstrating in terms of acoustics,
10 better energy performance as well as maintaining
11 this sort of vandal-proof system where we don't
12 have a remote located condensing unit.

13 CONTRACT MANAGER ALCORN: Thank you,
14 Tony.

15 Are there any more comments on this
16 topic before we move to the next presentation?

17 Ahmed?

18 MR. AHMED: Yeah, one last comment.

19 The reason the relocatable
20 manufacturers don't like split systems is because
21 they ship the units with the ducts in place with
22 the rigid ceiling to the site, and, therefore,
23 they would rather have the unit sitting on the
24 side than having to do the construction work on
25 site. They want to minimize the construction work

1 on site.

2 So that's the reason they don't like
3 the split systems.

4 MR. PIERCE: Well, just a response to
5 that: Our prototype design is all factory-
6 installed, the HVAC -- It's a three-module design,
7 so the footprint is square as opposed to
8 rectangular. All of the HVAC is in the center
9 module, all factory-installed, shipped to the
10 site, no field labor.

11 CONTRACT MANAGER ALCORN: Okay, thank
12 you, Leo, very much.

13 Let's move on to the next topic here,
14 which is improvements for existing light
15 commercial buildings. Jon McHugh is the
16 presenter.

17 Jon, if you're ready?

18 MR. MATTINSON: Bryan, are we skipping
19 the nonresidential --

20 CONTRACT MANAGER ALCORN: Oh, forgive
21 me, I'm sorry. Forgive me, I jumped ahead. I
22 apologize for that.

23 Pete? Pete, I'm sorry, I --

24 MR. JACOBS: No problem. I thought you
25 wanted to perhaps rearrange the agenda.

1 CONTRACT MANAGER ALCORN: No.

2 MR. MATTINSON: Sorry to mess you up,
3 then, Bryan.

4 CONTRACT MANAGER ALCORN: Thank you,
5 Bill, for pointing that out.

6 MR. JACOBS: All right. I'm here to
7 present duct sealing and insulation for nonres new
8 construction, and then Jon will follow soon
9 thereafter to talk about duct sealing in existing
10 buildings. But these are two related topics but
11 with different populations.

12 Okay, next slide.

13 Basically, we're making some
14 incremental changes to the existing standards
15 already. The current standards address duct
16 sealing. They address them as a compliance
17 option. And the applicability requirements are
18 primarily single-zone unitary AC, air conditioners
19 or heat pumps surveying zones of 5,000 square feet
20 or less where the ducts are located outside of the
21 conditioned envelope, primarily either running
22 across the roof or in an interstitial space above
23 an insulated ceiling.

24 The proposed change here is to make
25 duct sealing and increase duct insulation part of

1 a prescriptive requirement as opposed to a
2 compliance option.

3 Okay, next one.

4 In terms of applicability, we're
5 considering this change to basically mimic the
6 existing standards. If you look at the 5,000-
7 square-foot zone cutoff and you apply some nominal
8 square-foot-per ton numbers, it basically applies
9 to units that are 20 tons and smaller, so what you
10 might call light commercial HVAC. And we're
11 targeting light commercial as opposed to larger
12 buildings, basically because the light commercial
13 applications are basically pretty well aligned
14 with residential, in terms of the way that they
15 perform and installation techniques and designs.
16 And in many cases they're just big residential
17 systems.

18 The specific issue of larger systems,
19 HVAC in large commercial buildings, is currently
20 being studied by LBL under a PIER project that's
21 underway, and my understanding is that they'll
22 probably bring some co-change proposals forward
23 for larger systems at some point in the future.
24 Some of the applicable performance indices
25 appropriate for large buildings are different

1 testing methods and so forth.

2 So we felt that staying with the
3 current applicability as mimicked in the --
4 mimicking the current applicability in the
5 existing standards was appropriate for our task.
6 And I think the main issue is that light
7 commercial buildings wind up covering a majority
8 of the cool floor space in the state. So this
9 particular proposal does cover a good portion of
10 the floor space.

11 Next slide.

12 This pie chart basically shows, by
13 system type, the floor space distribution in
14 nonresidential new construction. These data were
15 derived from the nonresidential new construction
16 database, and basically show that single-package
17 DX air conditioners and heat pumps cool more than
18 half of the square footage in the state. And if
19 you look at the cooled square footage, there's
20 actually a pretty decent chunk of that pie that's
21 uncooled, probably more like two-thirds of the
22 cooled square footage is covered by what we might
23 call light commercial HVAC systems.

24 Next one.

25 Now, within the classification of

1 package single-zone air conditioners and heat
2 pumps, I plotted up the cumulative installed
3 capacity by unit size, and basically what this
4 shows is that the majority of the cooling,
5 installed cooling capacity is handled by units 20
6 tons and smaller. So I think the original intent
7 of the standards, the AB 970 5,000-square-foot-
8 cutoff criteria applied across this population
9 data shows that it's pretty well targeted, and we
10 make no -- we have no recommendation to change
11 that at this time.

12 Next one.

13 In terms of energy impact, the impact
14 of sealing ducts in nonresidential new
15 construction I think has been well documented,
16 certainly starting with the AB 970 proceedings and
17 work that led up to that -- you know,
18 approximately 20 percent annual cooling energy
19 impact in buildings where the duct work runs
20 through an unconditioned space.

21 And the thing that's, in terms of
22 projecting that to the statewide level, and I
23 think this is probably the most important part of
24 this whole discussion, is that the numbers of
25 buildings, at least on the nonres new construction

1 side, that run the ductwork through unconditioned
2 spaces, either along the roof or above the lay-in
3 insulation, it's a little bit -- it's somewhat of
4 an elusive number right now, but we're estimating
5 somewhere between 20 and 40 percent of the
6 population. It's certainly not a huge percentage,
7 but it's not an insignificant percentage.

8 And that ultimately, the impact of this
9 other proposal will depend on other things; in
10 particular, the lay-in insulation proposal that's
11 on the docket for the August workshop and also
12 cool roofs that were already presented. The
13 ultimate impacts of duct sealing will certainly be
14 affected by whether the cool roof proposal is
15 accepted.

16 Next one.

17 To do cost-effectiveness analysis, we
18 basically, like many of these things, we built
19 some computer models and calculated the benefits
20 from an energy perspective of doing a duct sealing
21 and increased insulation in a commercial context.
22 We based our cost-effectiveness analysis on a
23 prototypical office building. We used the DOE 2.2
24 program because it has some important enhancements
25 in terms of modeling duct leakage sealing over the

1 2NE version that's a current compliance tool.

2 We based our assumption on a 36-percent
3 total leakage, which was the average leakage rate
4 recorded for a fairly large study done down in
5 Southern Cal Edison territory last year, and when
6 we say 36-percent total leakage it's a little bit
7 of a misnomer. What that means is if you add up
8 both the supply and the return leakage, it adds up
9 to 36 percent of flow. So our analysis is
10 basically 18 percent of the flow leaked out of the
11 supply side, and with equal leakage on the return
12 side, so basically 18 percent supply, 18 percent
13 return.

14 Reasonable levels that are in the
15 current standards are of eight percent total
16 leakage in new construction for a sealed system.
17 We did evaluate more typical commercial building
18 operations using continuous fans, where the fans
19 run continuously during occupied hours to provide
20 outside air, and we looked at the sensitivity of
21 the cost-effectiveness to the presence of air side
22 economizers and also to cool roofs.

23 And all of our cost-benefit analysis
24 was based on using the TDV procedure. We applied
25 the TDV multipliers to 8760 hourly energy values

1 calculated by the simulation, using the 30-year
2 numbers as directed by the Commission.

3 Next one.

4 In terms of cost, for our prototype,
5 for our 2,000-square-foot prototype, we had cost
6 estimates of, you know, roughly \$250 per system to
7 do the sealing, so we've based all of our costs on
8 a range. So I set the range at between \$200 and
9 \$300 per system, which translates to about 10
10 cents to about 15 cents per square foot in our
11 prototype.

12 To do the testing using a fan
13 pressurization type test, a cost estimate of \$150
14 per system to do the testing. If you do a 100-
15 percent test -- you test every system -- that
16 works out to roughly 7 1/2 cents a square foot for
17 testing cost. If you do a one-in-five sampling,
18 then it drops to, oh, about a penny and a half a
19 square foot for testing costs.

20 In terms -- So those things taken
21 together for our prototype we estimated a range
22 for sealing and testing anywhere between \$230 and
23 \$450 per system.

24 Similarly, for the insulation upgrade,
25 going from nominal R4.2 to R8, we had a cost

1 estimate of somewhere between a nickel and 7 1/2
2 cents a square foot for that insulation upgrade.

3 Next one.

4 In terms of cost effectiveness,
5 basically this chart shows the TDV of the savings
6 evaluated for different climate zones, and also
7 for different operational strategies, either with
8 or without economizers and with or without cool
9 roofs. So the blue bars basically show the
10 magnitude of the savings using the TDV procedure,
11 and the little line that accompanies the blue bar
12 is basically the benefit cost ratio, using the
13 upper and lower end of the cost range.

14 So for that particular TDV savings,
15 projecting that into the upper and lower range of
16 the cost estimates, we show an upper and lower
17 range of the benefit cost. And, as you can see
18 for all of the climate zones and all of the
19 operational characteristics studied, the benefit
20 cost ratio for this was much, much greater than
21 one. One is basically, well, halfway the first
22 two grid lines, and the benefit costs are
23 generally in the four to greater than ten range
24 for certain cases studied.

25 Our analysis shows this to be highly

1 cost-effective in commercial applications.

2 Next one.

3 Similarly, we did an analysis with
4 upgraded duct insulation showing the TDV of the
5 savings for improved insulation for ducts running
6 through unconditioned spaces or outside, and then
7 calculated the range of the benefit cost ratio and
8 showed that also this measure was cost effective
9 at both the upper and lower end of the range under
10 all the different combinations of climate, cool
11 roof, and economizer operation that we studied.

12 Next one.

13 So in summary, we found that the
14 leakage sealing, including the verification cost,
15 is highly cost effective with the benefit cost
16 ratios ranging from 2.6 to more than 7 in climate
17 zone 3, and running from 5 to 14.5 in climate zone
18 14. So we feel this measure is highly cost
19 effective when looking at duct sealing in ducts
20 running through unconditioned spaces.

21 Next one.

22 We also concluded that increasing duct
23 insulation from R4.2 to R8 is cost effective,
24 benefit cost ratios a little less than 2 to 3.6 in
25 climate zone 3, and from 3.6 to greater than 8 in

1 climate zone 14.

2 Next one.

3 And basically, they're projecting the
4 savings on a statewide basis -- It depends
5 primarily on whether the cool roof proposal is
6 ultimately accepted, and also the upcoming lay-in
7 insulation proposal, which I think will affect how
8 many buildings actually wind up getting built in
9 new construction with duct work running through
10 unconditioned space, if the lay-in insulation
11 proposal winds up limiting those buildings, then
12 naturally the number of buildings that would fall
13 into this particular proposal would also be
14 limited similarly.

15 CONTRACT MANAGER ALCORN: Okay, thank
16 you, Pete.

17 Any questions or comments? Noah?

18 MR. HOROWITZ: Noah Horowitz, NRDC.

19 I think this looks real good. The
20 devil is always in the detail, and I remember
21 sitting through a lot of discussion of who is
22 going to do the testing, are those people
23 available.

24 MR. JACOBS: Right.

25 MR. HOROWITZ: Have you given thought

1 in terms of you mentioned a sample size of 20 to
2 100 percent. Do you have a recommendation of
3 where within that spectrum you think makes sense?

4 MR. JACOBS: Well, I think the NRQA,
5 the acceptance testing proposal, and Jeff is on
6 the line, he could probably comment as well, but
7 they were actually recommending 100 percent
8 testing. I'm not saying that.

9 So Jeff, do you want -- do you have
10 further comment?

11 MR. HOROWITZ: And who would be doing
12 the testing? Do they need to be a HERS rater
13 or --

14 MR. JOHNSON: Well, Noah, I can address
15 that. There are actually two types of things
16 going on here. One is acceptance testing, which
17 would require the contractors to do 100 percent
18 testing on their system and certify that they've
19 done the testing and met the leakage requirements.
20 No credit would be given, that's just something
21 they may be required to do.

22 If they wanted to receive a credit for
23 doing the testing, they would need to contract
24 with or bring a third party person to come in and
25 do basically a field verification of their

1 testing.

2 So essentially, we're saying 100
3 percent, but what the proposal is that it would
4 require 100 percent testing, contract it as
5 attached. If you want credit, you have to bring
6 in a third party individual to verify your field
7 verification you're testing.

8 MR. HOROWITZ: So, Jeff -- This is Noah
9 again -- under this, then, if they weren't seeking
10 the credit, then, there would be no checking up to
11 see if the contractor's test results are reliable.

12 MR. JOHNSON: That's correct, with the
13 exception of them having to sign a statement that
14 they did test and found those factors.

15 MR. ELEY: This is Charles Eley. In
16 this case would a HERS rater be the one that would
17 do this test?

18 MR. JACOBS: Well, I think that our
19 intent is to expand the population of testers
20 beyond just the HERS raters, and if this really
21 takes off in a big way I imagine that HERS raters
22 are not sufficient in numbers to really cover
23 this.

24 Now, the caveat of that is that in
25 order to get a good test, our team believes that

1 the duct pressurization method is the most
2 appropriate way to measure the testing. Natural
3 constituencies for doing this type of testing for
4 commercial buildings are the tested balance
5 contractors, who right now base their testing on
6 flow hood and pito (phonetic) tubes.

7 And so if they were to become involved
8 in this and enter the marketplace, they presumably
9 would need to add an additional test methodology
10 to the current suite of testing techniques that
11 they use. So I think ultimately, the way I'd like
12 to see this go is to involve people that are more
13 involved in the commercial marketplace, but also
14 encourage them to adopt a test methodology that we
15 feel is more appropriate for this type of work.

16 MR. JOHNSON: Yeah, maybe I could
17 clarify something related to Charles' question.
18 It's the truth, also, in many cases the
19 contractors are using pressurization testing as a
20 way of doing quality assurance while they're
21 constructing the ducts in order to make sure that
22 they can, that once the system is installed, it
23 will, in fact, pass the test and a third-party
24 person is going to be called in.

25 So the pressurization methods are

1 actually part of the tools of getting to tight
2 ducts by the contractor. We have also found that
3 even in large systems, pressurization seems to be
4 the preferred way of doing testing. We've been in
5 contact with some folks at Eastern Washington
6 University that test very large sections of ducts
7 using pressurization. They find that to be the
8 most effective way to go.

9 MR. HOROWITZ: Just to respond to Jeff,
10 I'd encourage the consultants and the CEC to take
11 another look at simply that this is a mandatory
12 requirement, allowing the contractors to do the
13 testing and sign off. I think we might need
14 another level of QA on that.

15 MR. PENNINGTON: I think there is some
16 clarification that's needed here. In terms of the
17 acceptance requirements, that testing would be
18 done by whomever is appropriate that's working on
19 the job that's related to this, whether it's the
20 mechanical contractor or a test-and-balance
21 company, whatever, that they would be the ones
22 that would be doing the counterpart to the
23 installer testing on the residential side.

24 And so, you know, that could be a
25 number of parties that could be associated with an

1 individual job. So that's the testing side.

2 In terms of the verification portion
3 which would be probably done on a sampling basis
4 most of the time, that verification would be
5 similar to the residential and that there would
6 be, you know, CHEERS would be supervising that,
7 unless there was some other entity that gets
8 created here somehow, but basically they would be
9 the supervisor. And, you know, people could
10 become approved to do the verification piece,
11 whether they're HERS raters, they're doing
12 residential and want to expand, or people that are
13 working in commercial buildings that have testing
14 skills to get approved to do the verification.

15 CONTRACT MANAGER ALCORN: Okay. Tom?

16 MR. TRIMBERGER: I have a couple of
17 comments. As far as the verification -- Tom
18 Trimberger with CALBO -- I can't really see how
19 you're going to do any kind of sampling on this.
20 First of all, each building is pretty much unique.
21 There is no learning curve from doing the building
22 repeatedly.

23 Secondly, in a residential production
24 house environment, you have a project that you say
25 in advance that you're going to do a hundred

1 homes. Okay, what are you going to do for a
2 commercial builder? They're going to do how many
3 are you going to do this year? I don't know.
4 Depends on how many contracts I win. And then are
5 you going to sample the general's work, or would
6 you be sampling the subcontractors' work? He may
7 have more than one subcontractor on the job.
8 There really isn't a way to define the project.

9 And then how are you going to go
10 backwards on the commercial project if one fails?
11 I think you really have to either go to 100
12 percent or you've got to find a way to determine
13 some of these methodologies, but I think you'd
14 have to go to 100 percent verification.

15 MR. PENNINGTON: The thinking on that
16 was that for these kinds of buildings, you
17 generally have a whole series of package units on
18 the building, each of them serving a zone. And
19 you could sample the package units on that given
20 building and do it that way.

21 MR. TRIMBERGER: Okay, so it would be a
22 different kind of sampling, then.

23 MR. PENNINGTON: If you have 50 units
24 and zones on a building, then you could sample
25 across those.

1 MR. JACOBS: You know, picture a big-
2 box retail with, you know, 30 units on the roof.
3 You wouldn't necessarily need to go to each
4 individual one. A certain number of them pass.

5 MR. TRIMBERGER: Well, big-box retail
6 has very little --

7 MR. PENNINGTON: And if you found a
8 problem, then you could go backwards.

9 MR. TRIMBERGER: Okay. So it's not by
10 building, you're looking at it by air system, you
11 have to define that sampling protocol.

12 MR. PENNINGTON: That's the kind of
13 thinking.

14 MR. DAY: Michael Day, Beutler.

15 First off, I want to say that we were
16 taking a look at this and thinking that it's
17 probably a pretty good thing, but we had a couple
18 of questions, one of which is a followon to what
19 we were discussing earlier, Pete, with regard to
20 the test or to the price of the marginal cost of
21 upgrading from R4.2 or R6 to R8. With the costs
22 that you were showing here of \$100 to \$150 for a
23 system that might be anywhere from five to 20
24 tons, that, at least from what we'd seen, was a
25 little bit on the short side.

1 And also, with some of the
2 transportation issues and labor issues, they would
3 apply equally if not more so because of the larger
4 average size and larger amount of duct surface
5 area.

6 My question more comes -- My second
7 question, though, has to do with economizers.
8 When you were doing duct pressurization, how did
9 you deal with the economizers and the barometric
10 reliefs in the commercial system? What's the
11 protocol for dealing with those so that when you
12 pressurize the system you don't just go blowing
13 out through the barometric relief?

14 MR. JACOBS: Yeah, I think the
15 protocols are such that I think you wind up
16 testing the supply and return side separately, and
17 so clearly you would need to block off the outside
18 air and the barometric relief to even achieve the
19 test pressure.

20 MR. DAY: And that's something that
21 comes up as, as some people know, we do a fair
22 amount of economizer installation for residential
23 systems throughout Northern California, and that's
24 proven to be a major impediment to us getting
25 tight duct certification, if we're on any system

1 that takes a residential economizer.

2 So if there is a protocol there for
3 dealing with economizers in the commercial realm,
4 we'd really like to see that, maybe -- I don't
5 know, staff could take a look at rolling that
6 backwards to the residential side, because if it's
7 nice and cool outside, there's no reason why we
8 shouldn't get some free cooling. Thank you.

9 MR. PENNINGTON: And on the residential
10 side, the requirement is that the unit be tested
11 with the economizer damper closed, and if the
12 economizer is too leaky to meet the test, then it
13 doesn't meet the test. So you need to have a good
14 damper on the economizer.

15 CONTRACT MANAGER ALCORN: Okay. Dave?

16 MR. WARE: Dave Ware, Owens Corning.

17 My comment is similar to what I
18 mentioned before on the residential side related
19 to ducts, that you proposed prescriptive
20 requirements for sealing as well as duct RA. If
21 it's so cost effective and the effective savings
22 is so predominant to that building segment, why
23 not make this a mandatory measure? That way you
24 would not dilute the savings, projected savings
25 that you would have on this because of building

1 tradeoffs. You would achieve it across the board.

2 CONTRACT MANAGER ALCORN: Thank you.

3 Are there any more comments on this
4 topic?

5 Hearing none, thank you very much,
6 Pete.

7 Now we can get to Jon McHugh's report
8 on improvements for existing light commercial
9 buildings.

10 MR. MCHUGH: I'm so happy you were so
11 anxious to see this report, Bryan.

12 MR. ELEY: And we're almost on
13 schedule.

14 CONTRACT MANAGER ALCORN: Yeah.

15 MR. ELEY: In fact, we're five minutes
16 ahead of time.

17 CONTRACT MANAGER ALCORN: We're ahead
18 of schedule. Thank you, Pete.

19 MR. MCHUGH: So following on Pete's
20 discussion that duct sealing and duct insulation
21 is quite cost-effective in new buildings, when we
22 look at existing buildings and we're upgrading the
23 HVAC system on those buildings, it also makes
24 sense to look at sealing and insulating ducts in
25 those buildings.

1 So next slide, please.

2 The proposal that we've submitted is
3 that for ducts that are outside the conditioned
4 spaces or indirectly conditioned spaces and
5 attached to a single-zone air conditioner or heat
6 pump, that those ducts must be tested and sealed
7 to a maximum of ten percent leakage when there is
8 more than 25 percent of the duct surface being
9 replaced or the attached HVAC unit is being
10 replaced.

11 Next slide, please.

12 And related to insulation of ducts,
13 we're looking to have, that when ducts are being
14 replaced, and those ducts are outside of
15 conditioned spaces and attached to a single-zone
16 air conditioner or heat pump, that those ducts be
17 insulated to RA. And if those ducts are outdoors,
18 that they must have a surface reflectance greater
19 than 80 percent. So, you know, if it makes sense
20 to have cool roofs, it also makes sense to have
21 cool ducts.

22 Next slide, please.

23 A lot of this work comes from research
24 that has been done from testing and sealing 350
25 light commercial duct systems for Southern

1 California Edison. Of those duct systems, 85
2 percent of those systems, after they were tested,
3 were found to be in need of duct sealing. Of
4 those systems, the average combined supply and
5 return duct leakage was 36 percent, and so it's
6 sort of where this magic 36 percent number comes
7 from.

8 Some of the data from other studies
9 indicates that the typical supply leakage is 25
10 percent, and so if your supply system is leaking
11 more than your return, then the duct leakage could
12 depressurize your building, and this would have,
13 of course, environmental benefits related to
14 backdraft and those kinds of things.

15 From information that we had received
16 from ARI, there are 140,000 replacement HVAC units
17 that are being installed in light commercial
18 buildings in California, and from work that had
19 been done by Lawrence Berkeley Laboratory of ducts
20 in light commercial buildings, 65 percent of those
21 ducts are either external to the conditioned space
22 or above an insulated ceiling, which are the
23 locations where it makes sense to seal ducts. And
24 if we look at those, put those numbers together,
25 we find that there are potentially 74,000 systems

1 per year that could be sealed upon the equipment
2 replacement.

3 Also noting that when we do replace
4 HVAC equipment, we are affecting the seal to the
5 ducts, so this appears to be a great opportunity
6 to upgrade duct tightness. In some situations,
7 permits are being pulled for those things, and so
8 then the authority of the standards would then
9 apply. And so this is a good opportunity to get
10 the savings from this type of measure.

11 Pete and I worked together on the
12 savings from sealing ducts and insulating ducts,
13 and we used the same 2,000-square-foot prototype,
14 and it's -- for the work that we did on existing
15 buildings we used the system that's described
16 here. And I won't go into any more detail, since
17 you all can read faster than I can talk.

18 But anyway, the comparison of tight
19 ducts to leaky ducts is we assumed that leaky
20 ducts leaked at that 36-percent leakage rate, that
21 being an 18-percent supply leakage and an 18-
22 percent return leakage, and that tested and sealed
23 ducts could be sealed down to a ten-percent
24 leakage.

25 So to look at the energy savings and

1 the cost savings from the benefit of sealing
2 ducts, a DOE 2.2 simulation was performed. That
3 resulted in hourly energy results, and the hourly
4 energy was multiplied by the TDV energy factors,
5 and just -- if there's anyone in this room that
6 hasn't heard of TDV, it's essentially that energy
7 is valued more on hot summer days when the utility
8 systems are under peak load situation and energy
9 costs more, and that the TDV concept is a present
10 value calculation.

11 And in this case, we are looking at a
12 30-year period of analysis with a three-percent
13 discount rate, and that the TDV savings is just
14 the energy -- the TDV dollar usage of our base
15 case, which is our leaky condition, and then we're
16 subtracting off the TDV dollar consumption of our
17 proposed situation with the tight ducts.

18 Next slide, please.

19 And this first graphic is showing the
20 TDV savings from duct sealing in a -- for various
21 climate zones, and so the blue bar here is climate
22 zone 3, the teal is climate zone 6; climate zone
23 10 is yellow, climate zone 12 is red, climate zone
24 14 is grey, and we have an average of all of those
25 climate zones in black.

1 And what we see is that when we have a
2 situation where we have insulation that is
3 directly above the ceilings, we have R19
4 insulation above a ceiling, and then we have a
5 vented attic, kind of similar to a house that --
6 and no insulation on that roof, that we find that
7 the TDV savings are around \$3500 for a 2,000-
8 square-foot building. So over the 30 years, the
9 discounted dollar value of the savings is at
10 \$3500. So about \$1.80 per square foot.

11 Next, please.

12 Now, we also wanted to look at
13 alternatives to duct sealing, because in some
14 cases there may be problems with sealing hard-to-
15 access ducts, and so we wanted to have some
16 alternatives that were of similar energy savings,
17 and so the -- one alternative is to insulate the
18 roof to R19 and to seal the roof vents. And we
19 see that we have a similar level of savings if we
20 do that.

21 Next, please.

22 And then finally, as another
23 alternative we could insulate the roof to R10 and
24 apply a cool roof or a high reflectance coating to
25 the roof. So there are a couple of alternative

1 tradeoffs instead of duct sealing, if that appears
2 to be problematic.

3 Next slide, please.

4 What we also looked at was, well, under
5 what conditions is duct sealing cost effective?
6 So we looked at a couple of situations where we
7 had different sealing conditions. The last set
8 was where we had an uninsulated roof deck, but
9 actually in existing buildings you can see the
10 situation where you have an insulated roof deck
11 and also lay-in insulation at the ceiling level.

12 So then we also compared, again, the
13 savings from tightening ducts in these situations,
14 and, of course, the TDV dollar savings is
15 substantially less, but it's still around \$1000
16 benefit from sealing ducts.

17 Next one, please.

18 Here is another situation where the --
19 What this points out is that the energy savings
20 aren't particularly greater or lesser when we have
21 less ceiling insulation. It's actually slightly
22 higher because we have -- Actually, there's what's
23 known as regain. Some of that duct leakage
24 actually reduces the load, the leakage in the
25 attic space actually reduces the load on the

1 conditioned space.

2 Next one, please.

3 And this one is a situation where we've
4 added additional -- Let's see, we added R9, this
5 is R9 roof insulation to -- This is where we added
6 a cool roof, plus an additional R9 roof insulation
7 to existing buildings, where we had I believe this
8 was R19 also in the space. And this was also
9 showing that even if we increased the insulation
10 level at the roof deck and added a cool roof that
11 there was still quite a bit of savings from
12 sealing ducts.

13 Next slide, please.

14 And then this slide is showing us the
15 TDV savings going from R4.2 to R8, and when we
16 have, when the ducts are above a -- basically an
17 attic space, where we have an R -- there is no
18 insulation in the roof, but there is insulation
19 above the ceiling, we have about a \$500 a year
20 savings. And when we have the situation where
21 there is insulation both at the roof deck and at
22 the ceiling level, the savings are substantially
23 reduced to about \$250 per year.

24 Next slide, please.

25 I used many of the same costs that Pete

1 used in his analysis for R4.2 to R8 insulation,
2 and here we were looking at 2,000 square feet with
3 an incremental cost of \$122. For the sealing of
4 duct systems, most of this information came from
5 that project with Southern California Edison where
6 350 or 300 sites were being sealed, and this came
7 from the variety of contractors who worked on that
8 project, who gave quotes that on average that you
9 could seal these duct systems for \$150 per ton,
10 and the system that we looked at was a six-ton
11 system, so that was \$900, plus an extra \$30
12 expected for third-party verification.

13 So finally, we took the -- we looked at
14 the savings across the state and weighted them by
15 the fraction of applications that had been found
16 in the LBNL studies so that we had 60 percent of
17 the spaces had vented plenums with lay-in
18 insulation just at the ceiling level; the other 40
19 percent was unvented plenums, where we had both
20 ceiling and roof insulation, and we also looked at
21 fan cycling issues to come up with our average
22 costs across the state.

23 Next slide, please.

24 And just as I explained earlier, where
25 we had that the costs for duct sealing and testing

1 for a 2,000-square-foot space would be \$930 for
2 duct testing and sealing, the TDV savings averaged
3 across the five climates was \$2400. And if we
4 added the extra \$122 to bump those ducts up to R8,
5 the savings are \$1000, essentially, and that the
6 TDV savings also increase somewhat so we end up
7 with a savings of \$2700 as compared to essentially
8 \$1000.

9 Next slide, please.

10 Taking those, I believe it was 70,000
11 buildings across the state and multiplying those
12 savings, we end up finding that there is a natural
13 gas savings for each year after this proposal is
14 adopted if people actually decided to seal their
15 ducts. Or even if they don't, you know, there's
16 going to be some similar-type savings from the
17 alternatives. But that the savings would add up
18 to 70 thousand, million BTUs per year in natural
19 gas savings; 57 gigawatt hours per year for
20 electricity, and 43 megawatts of savings each
21 year.

22 Now, if you look at that over the next
23 ten years between 2005 and 2015 and you start
24 adding all that energy up together over the course
25 of those ten years, we're looking at almost four

1 million, million BTUs of natural gas, 2700
2 gigawatt hours of electricity, and 450 megawatts
3 of peak demand. Now, that's a similar peak demand
4 savings, or similar capacity that you would get
5 from a medium-sized combined-cycle power plant,
6 with all the headaches associated with siting and
7 air pollution and noise effects. So this is a
8 great benefit to the state.

9 Next slide, please.

10 MR. ELEY: Is that a typo? Is that 43
11 or is it 430 megawatts?

12 MR. MCHUGH: 430 megawatts peak demand
13 over ten years, right?

14 MR. ELEY: Oh, over ten years, okay.

15 MR. MCHUGH: Because each year we've
16 got 43 megawatts, and so multiplied by ten, you
17 get 430.

18 MR. ELEY: Okay.

19 MR. MCHUGH: So this is just
20 reiterating the proposal we talked about earlier,
21 but just, again, that the proposal is to test and
22 seal ducts at ten percent of fan flow if the ducts
23 are outside the conditioned space or in a vented
24 plenum or above an insulated ceiling, upon
25 replacement of the air conditioning or heat pump.

1 Next slide, please.

2 And the alternatives that are proposed
3 is that for buildings with no roof insulation, you
4 know, this is again upon replacing your air
5 conditioner, for those buildings with no roof
6 insulation, the proposal is to insulate the roof
7 to R19 and to seal the roof vents, or to insulate
8 the roof to R10 and apply a cool roof coating to
9 the roof and any exposed duct work, and of course,
10 you would also seal the roof vents in this option
11 as well.

12 And then for buildings that have some
13 roof insulation, so a roof insulation greater than
14 R5, you would be required to add R10 roof
15 insulation and a cool roof coating to the roof and
16 any exposed duct work.

17 Next slide, please.

18 So for any new or replacement ducts
19 added to an existing single-zone air conditioner,
20 if those ducts are outside of the conditioned
21 space, then they need to be insulated to R8, and
22 those ducts that are outdoors need to have a
23 surface reflectance greater than 80 percent, and
24 they also need to be sealed and tested to ten
25 percent leakage.

1 And the sealing and testing is only
2 required if that newer replacement duct work is
3 greater than 25 percent of this surface area of
4 the entire system, so we're not going to require
5 that you -- you know, if you're just changing a
6 small section of duct work, we're not going to
7 make you test the whole system.

8 So time for questions or comments.

9 CONTRACT MANAGER ALCORN: Michael Day.

10 MR. DAY: Michael Day with Beutler
11 again, although it's my first time with them.
12 John and maybe Pete as well, I was wondering,
13 where were you getting your prices for the upgrade
14 from standard duct work to R8 on the marginal
15 costs? I know that Dave had been working with you
16 on some of that. I was wondering if you had any
17 other sources for some of those prices?

18 MR. MCHUGH: Right. Now, I know Mark
19 Madera has been involved in this as well, and he
20 had been talking to his contractors, but I believe
21 that Dave was one of his primary sources for
22 insulation. Are you aware of other sources?

23 Actually, as I remember there was a --
24 he had talked with, I believe it was five, just --
25 we had also received quite a bit of help on this

1 from Mark Madera, and I feel it's appropriate to
2 acknowledge him on that.

3 MR. WARE: I want to say there's about
4 five, five or six different places, and Bruce
5 Wilcox had contact as well. And, I don't know,
6 maybe I have that listed somewhere Mike, but we
7 could give you that.

8 MR. DAY: Sure, that would be great.

9 MR. JACOBS: Yeah, because I remember
10 there was more than just one.

11 MR. DAY: Okay, great, and Pete, you
12 were working with basically the same information
13 there?

14 MR. JACOBS: Exactly.

15 MR. DAY: Okay, thank you.

16 MR. JACOBS: We were consistent across
17 the reports.

18 CONTRACT MANAGER ALCORN: Tom?

19 MR. TRIMBERGER: Tom Trimberger with
20 CALBO. Is this looked as a prescriptive measure
21 or mandatory measure?

22 MR. MCHUGH: Prescriptive measure.

23 MR. TRIMBERGER: Okay. There are --
24 You know, there are certainly a lot of
25 opportunities for energy savings. You showed

1 building and account codes call for equipment to
2 be accessible a lot of times, so you can change it
3 out. A lot of times even that's a challenge.

4 There's no requirement for the ducts to
5 be accessible. Sometimes you just cannot access a
6 duct to fix a leak without doing some serious
7 destruction along the way. Similarly, if most of
8 the square footage that you looked at in light
9 construction is going to be -- have T-bar
10 ceilings, have you tried to do any testing on a T-
11 bar ceiling? How do you seal that?

12 MR. MCHUGH: How do you seal the duct?

13 MR. TRIMBERGER: You've got to seal the
14 register to do a pressure test. How do you seal
15 that?

16 MR. MCHUGH: Well, actually, Mark is
17 more of an expert at this than I am, but my
18 understanding is that it's very -- in terms of
19 testing the system, it's very similar to testing a
20 residential space where you're sealing all the
21 registers and pressurizing the ducts.

22 MR. TRIMBERGER: But with the T-bar
23 ceiling, you've got a one-inch strip all the way
24 around that you're going to have to seal to. That
25 strip is a moveable thin piece of metal that

1 you've got to seal to. I think it's going to be,
2 you know, in a word, impossible. I've never heard
3 of anybody being able to do it.

4 MR. PENNINGTON: Well, I think -- A
5 couple of comments. I talked to Mark about your
6 concern, and he said that, you know, he's talked
7 to a lot of people that have done this work and
8 there hasn't been an issue with this.

9 MR. TRIMBERGER: Have they done
10 T-bar -- I know --

11 MR. PENNINGTON: Yeah.

12 MR. TRIMBERGER: Well, have they done
13 T-bar?

14 MR. PENNINGTON: That was one thing I
15 was going to say. The other thing I was going to
16 say is, Craig, I wonder if you might want to
17 respond to this or if you have any information
18 about this?

19 MR. WRAY: Sure will. Craig Wray from
20 Lawrence Berkeley National Lab.

21 We do a lot of testing in light
22 commercial and large commercial buildings on T-bar
23 ceilings. As a matter of fact, we might be doing
24 some tonight. We haven't had problems sealing to
25 the edges.

1 I know Mark is using one technique
2 where you slide in plates to cover the register
3 and then just uses tape around the edges. We
4 often use cardboard, some tape, and maybe a bulb
5 to hold it up. It's not really a problem.

6 MR. TRIMBERGER: So you're sealing the,
7 you're taping over -- to the one-inch flange over
8 the register?

9 MR. WRAY: Yes.

10 MR. TRIMBERGER: Okay.

11 MR. WRAY: You're not using very high
12 pressure..

13 MR. TRIMBERGER: Right.

14 MR. WRAY: We haven't had problems with
15 it blowing off. We have more of a problem with
16 residential construction than we do in commercial.

17 MR. TRIMBERGER: Craig, but then you've
18 got, in residential you have a substantial
19 register attached through sheet rock rigidly to a
20 rigid member, rather than a register that is
21 basically laid on top of a one-inch strip of
22 metal.

23 MR. WRAY: Yes.

24 MR. TRIMBERGER: And it works?

25 MR. WRAY: It works.

1 MR. TRIMBERGER: Good. Okay.

2 Another thing that concerns me
3 regarding this, besides being able to access, is
4 the whole nature of commercial changeouts.
5 They're generally, you know, somebody's air
6 conditioning goes out in their office retail, it
7 needs to get changed right away. Residential,
8 maybe you could wait a couple of days, typically.
9 It's always a rush.

10 But in a lot of cases, commercial --
11 you know, the tenant has a problem, they call the
12 landlord, the landlord sends their technician up
13 there, yes, it's broken, can't be fixed. They
14 call their subcontractor, heating/air company, and
15 they can go out and change it for a couple of
16 hours or whatever, depending upon the -- you know,
17 any duct changes that -- you know, any -- make
18 sure the plenum is lined up, if it's a like for
19 like unit, it's real easy to do.

20 It's one contractor. You know, they
21 might have to hire a crane for 90 dollars and
22 stick it up on a roof. If we're going to this,
23 we're looking at some extensive sealing which is
24 invasive to the property where they're in. You
25 know, rather than somebody just working on the

1 roof and sending in one technician with a
2 screwdriver at the thermostat, you've got people
3 crawling around the space. You've got people
4 poking up through the attic, things like that.

5 Or you have a second contractor to do
6 insulation. Again, it's invasive to the space.
7 Or you've got a third contractor doing a roofing
8 resealing, which my experience with commercial
9 property managers, they're real particular about
10 their roofs. I don't see this being very
11 attractive to people to use. As a prescriptive
12 measure, where you can replace like for like, why
13 would somebody -- I don't understand how that
14 works for a prescriptive measure. If you're not
15 required to do it, when would they do it? They
16 don't need to show compliance.

17 MR. MCHUGH: Why wouldn't they need to
18 show compliance --

19 MR. TRIMBERGER: Right now you can take
20 out a five-ton unit and put in a five-ton unit.
21 You don't need to do any calcs.

22 MR. MCHUGH: Right, but now that they
23 would -- Since this would be a new requirement,
24 they would now need to show that they had sealed
25 the ducts in areas that are unconditioned.

1 MR. TRIMBERGER: So this would be a
2 mandatory measure.

3 MR. MCHUGH: Well, they could do
4 something to trade off, but in general, it ends up
5 being almost a mandatory measure.

6 MR. TRIMBERGER: So they would have to
7 do either the sealing or the insulation or the
8 roof sealing? So they would be required to do
9 something like this.

10 MR. MCHUGH: They would be required to
11 do something to make up for the difference.

12 MR. TRIMBERGER: I think you'll have a
13 lot of difficulty with this.

14 MR. MCHUGH: Yeah. One thing to
15 remember is that for a lot of buildings, they are
16 going to have already R19 at the roof deck. And
17 so there is a substantial fraction of building
18 stock that this isn't going to apply to.

19 It's for all those buildings that
20 aren't insulated at the roof deck, that either
21 have lay-in insulation or were built long enough
22 ago that they just didn't have that insulation.
23 You know, the bottom line is that the cost of them
24 sealing their ducts is low enough that it pays for
25 itself and that there is this great benefit to the

1 state.

2 And so if those ducts are in exterior
3 areas or they're in an attic space, we're talking
4 about that there is a four-to-one benefit cost
5 ratio. So there is this great benefit to doing
6 this. You know, newer buildings, when their
7 equipment fails, in general they're not going to
8 have to do anything because they have that R19 up
9 at their ceiling level or the roof deck, and so
10 it's only for those buildings where they're really
11 going to get whacked on an energy perspective if
12 they don't fix their ducts.

13 MR. TRIMBERGER: Yeah. You know,
14 somebody comes to me and says, okay, I need this
15 permit, I'm changing out this unit, what is it?
16 Well, it was a five-ton gas back, I'm changing it
17 over to a five-ton gas back. Right now I can say
18 okay, fine, here is your permit.

19 MR. MCHUGH: But now there's a --

20 MR. TRIMBERGER: Now I'm going to say,
21 okay, where are the ducts? I don't know. What's
22 the roof insulation? I don't know. You know,
23 it's -- you know, you haven't factored into the
24 equation the cost of the disturbance to the
25 tenant. I certainly can't argue the savings. You

1 know, the savings are there, but it's a highly
2 intrusive measure.

3 MR. FERNSTROM: Gary Fernstrom, Pacific
4 Gas and Electric Company.

5 I think you make a good point, Tom,
6 about maybe the difficulty of implementing this.
7 But oftentimes in commercial situations, you have
8 a split incentive situation where the property
9 owner may not be paying the electric bill, but may
10 be responsible for heating and cooling. And I
11 guess I'd have to say that they're insensitive to
12 the cost implications for the tenant in that case.

13 So we need to be mindful of the utility
14 bill savings and the benefit as it trades off
15 against the inconvenience and difficulty of
16 implementing these things. And John has pointed
17 out there is quite a significant savings.

18 MR. TRIMBERGER: Yeah, I agree, the
19 inconvenience is to the person paying the bills.

20 MR. WALKER: Good afternoon. Chris
21 Walker with California SMACNA, Air
22 Conditioning Contractors National Association.

23 I just had a quick question. To what
24 extent are you relying upon the aerosol sealants
25 to seal these systems?

1 MR. MCHUGH: The quotes for sealing
2 came from not only the air seal method, but also
3 alternative methods. So, you know, we didn't want
4 this to be basically requiring some kind of
5 proprietary sealant method.

6 So as part of this we've gotten quotes
7 for alternative methods.

8 MR. WALKER: Do the aerosol sealants
9 meet UL 181, UL 181(a), and UL 181(b)? Do you
10 know what they're --

11 MR. MCHUGH: I'm not conversant with
12 those standards.

13 MR. WALKER: Okay. The concern that
14 National SMACNA has raised is that these sealants
15 may cause a problem with some of the components
16 within the duct systems. These would include
17 dampers, controllers, sensors, etc., and they're
18 very concerned about the tackiness, the tacky
19 residue that's left behind, and how they would
20 affect these systems. Has this been addressed
21 in --

22 MR. MCHUGH: Well, remember, there are
23 alternative methods that could be used to seal
24 ducts, so that is not necessarily an issue for
25 this particular measure, so if you used air

1 sealed, then you'd have to address those issues.

2 MR. WALKER: The air seal is cheaper
3 than the alternative methods.

4 MR. MCHUGH: But these values used
5 were, I can provide some cost data for you later
6 on.

7 MR. WALKER: Okay. It was just a
8 concern raised by National SMAC and I wanted to
9 bring it to your attention.

10 MR. MCHUGH: Sure.

11 MR. WALKER: And thank you. We'll be
12 providing further comments in writing. Thanks.

13 CONTRACT MANAGER ALCORN: Okay. Tom?

14 MR. TRIMBERGER: He raised a point too,
15 I hadn't thought of that, that commercial
16 insulations have, you know, if there's fired
17 ampers and somebody sprays air seal, they're
18 replacing some stuff for me and it's gone. I have
19 big issues with that.

20 CONTRACT MANAGER ALCORN: Dave?

21 MR. WARE: I'll leave the air seal
22 issue alone --

23 (Laughter.)

24 MR. WARE: -- although maybe we can
25 talk about that offline. But the more important

1 thing that I wanted to get clarification on --
2 Dave Ware with Owens Corning -- we've said the
3 words mandatory measure and prescriptive
4 requirement, but the proposed language that is in
5 the report it clearly seems to me if you're adding
6 a new section that it's a mandatory measure.

7 And the reason why I say that is there
8 is no language being proposed that tells anyone
9 where to go if they don't do those things or to
10 get a tradeoff. There is no reference to a
11 package, there's nothing. So it's not really --

12 MR. PENNINGTON: It's built into the
13 part of the standards that deals with alterations
14 which, you know, if you recall that, has both
15 prescriptive and performance options within that,
16 and this goes into the prescriptive portion of the
17 alterations section for nonres buildings.

18 So the performance approach is always
19 available as well.

20 MR. WARE: Okay. So in order to get
21 the full context, you need to look at it in that
22 context then.

23 MR. PENNINGTON: Right. So this is not
24 over in the 120 section where all the mandatories
25 are, it's in the 149 section where the alterations

1 provisions are, and 149(b) in particular is the
2 performance, or the prescriptive.

3 MR. WARE: So presumably in the other
4 section regarding alterations, there would be some
5 new language that would say, that would reference
6 this new section as well, so that there would be
7 some tie, because that's part of what I'm missing
8 here.

9 MR. PENNINGTON: Yeah, (a) is relating
10 to additions and (b) relating to alterations. And
11 it says this is in the prescriptive approach for
12 alterations.

13 MR. WARE: Okay. It doesn't say that,
14 I mean, that's --

15 MR. PENNINGTON: Oh, I'm sorry, you're
16 reading from the standards, yes.

17 MR. WARE: Okay.

18 CONTRACT MANAGER ALCORN: Was that all,
19 Dave?

20 MR. WARE: Yeah, that was my comment.

21 CONTRACT MANAGER ALCORN: Bruce Maeda?

22 MR. MAEDA: Bruce Maeda, CEC staff.

23 I want to make a couple of comments.
24 First, anywhere where high reflectance is
25 mentioned, 80 percent reflectance you also need to

1 mention MENS criteria as well. And secondly, when
2 your benefits, where you averaged over climate
3 zones, it's critical what the range of that or the
4 standard deviation of those benefits are because
5 in some climate zones it might not be cost
6 effective; in some others it might be highly cost
7 effective. And when you're averaging out, that's
8 not appropriate, basically.

9 So the question is what is the standard
10 deviation of the benefits?

11 MR. MCHUGH: Okay. I can provide some
12 written comments on that.

13 CONTRACT MANAGER ALCORN: Okay. Are
14 there any other comments on this topic?

15 Okay. Seeing and hearing none, Jon
16 McHugh, thank you.

17 MR. MCHUGH: Thank you.

18 CONTRACT MANAGER ALCORN: Let's move on
19 to the next topic, which is bi-level lighting
20 control credits, and Lynn Benningfield will be
21 presenting that topic.

22 MS. BENNINGFIELD: I'm Lynn
23 Benningfield with the Heschong Mahone Group, and
24 I'm here today to talk about encouraging the use
25 of bi-level illumination in nonresidential

1 occupancies. This proposal is based on a very
2 simple concept, which is turn off the unneeded
3 lights, and don't automatically turn on all
4 available light as a default condition.

5 Next slide, please.

6 The purpose of the proposal is to
7 promote use of multi-level lighting in areas that
8 are intermittently occupied or areas where less
9 lighting might be available as a default
10 condition. And we're looking at three different
11 spaces types for this proposal. One is small
12 offices and classrooms -- Actually, that makes it
13 four, doesn't it? But we lumped together the
14 proposed requirements for small offices and
15 classrooms, the corridors, and library and
16 warehouse stack areas.

17 And instead of proposing a mandatory
18 measure, we're proposing a power adjustment
19 factor. And the power adjustment factors are an
20 existing mechanism to provide credit for lighting
21 controls.

22 Next slide, please.

23 Just as a reminder, power adjustment
24 factor is a credit that's applied to the actual
25 lighting power calculation that allows the

1 permanent applicant to count fewer installed watts
2 towards his overall allowed. And the net result
3 is that these watts are often used elsewhere in
4 the building where more lighting is needed, or
5 occasionally in some circumstances can be traded
6 off against other energy features for the
7 performance method.

8 Okay, next slide.

9 And here are the mechanics of how the
10 credit works. If you look at column B, it's where
11 you describe the lighting control description. If
12 you had an occupancy sensor, for instance, under
13 the current code, you would list it there. And
14 then column G is where you list the watts of
15 controlled lighting. That's, you know, the
16 luminaires times the lamps that are controlled and
17 the watts of those lamps.

18 And then the adjustment factor, which
19 is a percentage and currently it's 20 percent for
20 occupancy sensors, I believe, and then you just
21 multiply G times H to get your control credit
22 watts.

23 Next slide, please.

24 And then these watts are subtracted
25 from your actual lighting power wattage on the

1 LTG2 form, and you'll see that box for that at the
2 very -- next to the bottom, where it says less
3 control credit watts.

4 And this is a mechanism that's been
5 used, it's had its proponents and opponents. The
6 trend has been to not use it unless there is no
7 other option, and there are some benefits to it,
8 though.

9 Next slide, please.

10 One of the benefits is that it can
11 increase the acceptance of a technology that's not
12 currently used as a standard practice; in other
13 words, if there's something new the designers
14 haven't completely embraced yet, this kind of
15 control credit can encourage them looking at it as
16 an option.

17 And credits are conservative. There is
18 no net energy loss with credits, and actual energy
19 savings is actually likely, because the credits
20 themselves are relatively conservative to what the
21 energy savings is in a particular space.

22 It does provide, preserve actually, the
23 design flexibility for the lighting designer, and
24 it can also act as a trial balloon or the first
25 phase of a mandatory requirement. In other words,

1 if it's accepted it can become a mandatory
2 requirement the next round of standards.

3 Okay. Next slide, please.

4 And the three space types that we're
5 looking at are kind of unique, and that's one of
6 the reasons why we're looking at power adjustment
7 factors instead of mandatory measures. And these
8 credits should be used where multiple design
9 scenarios may occur, and I'll give you an example
10 of a library where we're proposing providing a
11 power adjustment factor credit for library stack
12 areas. And depending on the design of the
13 library, the ambiance of the library, since it's a
14 public space, the owner or designer might feel
15 it's distracting for certain stacks to be going
16 off and on in view of others who are trying to
17 study or read.

18 There are other cases where we couldn't
19 really prove cost effectiveness to the degree
20 required to make it a mandatory measure, or we
21 didn't have the data to support the analysis that
22 would be required to back up, make it a mandatory
23 measure. And there are other cases where we did
24 look at certain worst-case conditions, like very
25 short corridor lengths where it was not cost

1 effective. And yet, if you look at overall
2 corridor length within the building, it would
3 still in most cases make sense to put that in, but
4 under the worst-case condition it did not.

5 Okay, next slide, please.

6 So what are we proposing? For
7 corridors of hotels, motels, and high-rise
8 residential, we're proposing to provide a 25-
9 percent control credit when automatic bi-level
10 controls are put into place. And if you recall
11 right now, corridors are exempt from bi-level
12 circuiting, and so what would happen is the
13 designers would put in bi-level circuiting, and
14 then 50 percent or one of those circuits would be
15 on an automatic occupancy sensor.

16 So the minimum light level in the
17 corridor level would be 50 percent of design, and
18 then when the corridor was occupied, the sensor
19 would turn on the other half a light, so 100
20 percent of the space would be occupied at that
21 time.

22 Okay. Next slide, please.

23 And our data showed that there is a
24 high portion of a 24-hour day that corridors are
25 unoccupied, and as I just stated, the sensor

1 controls only half the lights. Egress lighting
2 would always be maintained. And we're also
3 proposing that these controls fail in the on
4 condition rather than in the off condition, so if
5 the control failed, there would be 100 percent
6 light in the space. And it's cost effective in
7 all but very short corridor segments, because of
8 the view of the occupancy sensor itself.

9 This is showing two typical ways that
10 this would work. The A lamps, either based on a
11 luminaire switching or based on lamp switching,
12 would always be on. And then when the corridor
13 was occupied, the B lamps would come on.

14 Okay, next.

15 And here is what we're estimating for
16 savings for corridors. During the day, in the
17 yellow it's less, only around 12 percent, because
18 they're typically occupied more during that time.
19 At night, the savings go way up dramatically, and
20 then the average is around 25 percent savings.
21 And that is of connected lighting load. So the Y
22 axis is a percentage of connected lighting load.

23 Okay, that's corridors, and then the
24 next area is stack areas within libraries. And
25 we're proposing a 25-percent control credit there

1 too, but the requirements are a little bit simpler
2 and a little bit more flexible, actually.

3 Some design scenarios you could turn
4 off 100 percent of the lights in the stack areas
5 as opposed to 50, so the designer could choose to
6 have 50 percent of the lights controlled or 100
7 percent of the lights controlled, and the designer
8 could also choose to have the mechanism be a
9 simple time switch where at the end of the stack,
10 the person would go turn on the lights before they
11 entered the stack or it could be automatically
12 controlled by an occupancy sensor. And one
13 requirement we do have is that the sensor cannot
14 control more than two aisles, or the time switch
15 cannot control more than two aisles.

16 Okay. Next slide, please.

17 And we're proposing a similar credit
18 for commercial and industrial storage stack areas
19 as well. The credit would be somewhat less
20 because the savings don't show to be quite as
21 great. Again, 50 to 100 percent of the lights
22 could be controlled, and you could use an
23 automatic control or a timed switch. And again,
24 the aisle restriction is there; no more than two
25 aisles of the stack.

1 Okay. Next slide, please.

2 Okay. Why are we proposing libraries
3 and stack areas get a power adjustment factor when
4 these controls are in place? Because these are,
5 again, frequently unoccupied during normal
6 business hours, and the occupancy periods are
7 typically quite short. And the space
8 configuration, the narrow space, lends itself to
9 occupancy sensing quite nicely.

10 Next, please.

11 And then, again, here is how it would
12 work. The stacks are the wide, are shown as the
13 wide -- they look like wide walls there, but
14 they're actually supposed to be library and
15 warehouse stacks, and this same configuration
16 applies. You have A lamps or fixtures and B lamps
17 or fixtures, and they would be controlled.

18 But either, in this case, the A and the
19 B can be controlled by the timer or the occupancy
20 sensor or, as an alternate, the A lamps or the B
21 lamps could be controlled individually.

22 MR. AHMED: I have a quick question on
23 this diagram.

24 MS. BENNINGFIELD: Yes?

25 MR. AHMED: Where would you put the

1 occupancy sensor for this sort of a stack? This
2 is for a library stack, right?

3 MS. BENNINGFIELD: Yes, that's a good
4 question. It depends on the sensor, but what are
5 we showing? Ceiling mounted?

6 I'm sorry, this is Abhijeet Pande, and
7 he did some of the technical analysis to support
8 this proposal.

9 MR. PANDE: We basically used two types
10 of ceiling sensors. One is a bi-directional
11 sensor, so it senses both sides of the aisle, and
12 one is a uni-directional, which is going to be at
13 the end of the aisle.

14 MR. AHMED: The reason I wonder is that
15 in some libraries the ceiling height is much
16 higher than the stack, and even if it shuts it
17 off, activity in the next aisle could trigger it
18 on, so that's why I thought about that.

19 MS. BENNINGFIELD: Right, and that's
20 another good case for making it a controlled
21 credit rather than a mandatory requirement,
22 because we don't want to intrude into the design.

23 MR. AHMED: Okay.

24 MS. BENNINGFIELD: Okay. Estimated
25 savings for stacks: Currently they are, these

1 spaces are required to be a two-level switch, so
2 the savings between the manual and the two-level
3 is already basically happening with current
4 requirements. So our projected savings is the
5 difference between the two-level switching bar and
6 the occupancy sensing or manual on-timer switch
7 sensing bar, which equates to about 25 percent.

8 And I did take this graphic from the
9 Design Lights Consortium, but it's actually --
10 these are the same numbers that we did in our
11 independent analysis and the outcome was the same,
12 so I used their graphic.

13 Okay, next slide, please.

14 The third space up we're looking at is
15 offices and classrooms, and we're proposing to
16 provide a 20-percent controlled credit for small
17 offices and classrooms that utilize either an
18 automatic bi-level occupancy sensing control or a
19 manual on bi-level occupancy sensing control.

20 And this is the case where in this
21 space we're trying to discourage the flip both
22 switches on as you enter the room type of habit,
23 and so we can do that by having a manual on
24 occupancy sensor, which only allows half the
25 lights to come on, and then a separate action is

1 required for the second set or the alternate set
2 to come on, or the automatic on, which is only
3 circuited to half the lights.

4 So you enter the room and you would
5 automatically get half the lights. If that's not
6 enough light, then you would have to call for the
7 remainder of the lights. The purpose is, oh, and
8 I just went over that, to discourage occupants
9 from defaulting to the always-on mode of
10 operation.

11 We're limiting the credit to small
12 offices, 250 square foot is the size that's used
13 in the code now, and so that's the parameters we
14 use. It's possible it could be enlarged somewhat
15 and it's possible we could look at conference
16 rooms as well, but right now that's our proposal,
17 250 square foot or less, but classrooms of any
18 size.

19 Next slide, please.

20 Okay. This is how this would work, and
21 I think I already described it. You were walking
22 to the space, and either the A or B lamps would
23 automatically come on or you would call for them
24 to come on, and then a separate action is required
25 to receive 100 percent of the light. And then, of

1 course, since the occupancy sensor is in the
2 space, you would have the benefit of having the
3 automatic off during unoccupied periods, as
4 opposed to the current requirement, which is a
5 sweep control during off hours.

6 And dimmer controls wouldn't be
7 eligible, because there was a separate proposal to
8 provide a 25-percent for dimming ballasts and
9 dimming fluorescent systems.

10 Next slide, please.

11 Here are our estimated savings for
12 offices, and here I'm showing where the savings
13 are coming from for offices. The first bar is the
14 50 percent function, and this is based on our
15 estimates of ambient light in small office spaces
16 and occupancy behavior in small office spaces.

17 And then the occupancy sensing
18 function, which is the automatic off when the room
19 is unoccupied, saves a greater share, and together
20 total their savings is over 30 percent.

21 Okay, and the next slide just shows
22 some types of sensors that could be used in the
23 space. And that's the end of my presentation.

24 So do you have any questions?

25 CONTRACT MANAGER ALCORN: Thank you,

1 Lynn. Question?

2 MR. PENNINGTON: Yeah, I wanted to come
3 back to Ahmed's question. For the stack
4 situation, he was imagining a scenario where the
5 roof was quite a bit higher than the top of the
6 stack, and the question was where you would locate
7 the sensor. And I didn't hear the answer.
8 Presumably, it's not at the roof line, but where
9 would it be located?

10 MS. BENNINGFIELD: Do we have any
11 control manufacturers? No, we don't have any.
12 We would have to draw up a few design
13 scenarios, but I think our assumption was that we
14 weren't looking at a very high ceiling, but in
15 cases where we do, it's possible if there's a wall
16 location to mount a sensor that would work; that
17 would be an option.

18 MR. PENNINGTON: So the manufacturers
19 have specifications for how close to the field
20 that they're trying to control, it has to be
21 right.

22 MS. BENNINGFIELD: Right, and they show
23 the pattern of where the occupancy sensor would
24 read.

25 MR. PENNINGTON: Are you still on the

1 line, Jeff?

2 No. This seems like an area that's
3 ripe for acceptance requirements as well. And so,
4 you know, I think you should work with Jeff.

5 MS. BENNINGFIELD: Yes, we are. We've
6 read the acceptance requirements, and there are
7 occupancy sensor requirements where during
8 acceptance testing you would need to show that the
9 sensor worked. So yes, it does tie into it.

10 MR. FERNSTROM: Gary Fernstrom, PG&E.

11 Just with regard to this particular
12 question, there is no reason why the occupancy
13 sensor couldn't be pendant-mounted or suspended
14 from the ceiling to get its proximity closer to
15 the top of the stack. So there are a lot of work-
16 abounds to get these things to have a field of
17 view consistent with what you want.

18 MR. AHMED: Yeah, I was wondering, the
19 other alternative could be that you set a
20 limitation from top of stack to the sensor, that
21 it should not be -- you know, like limited, say,
22 not more than five feet, something like that.
23 That will limit it from being triggered off by the
24 next aisle over, something like that, could we
25 look into?

1 MS. BENNINGFIELD: Okay.

2 CONTRACT MANAGER ALCORN: Tom?

3 MR. TRIMBERGER: Lynn, you know, there
4 are always two methods in getting people to do
5 things. There's the carrot and the stick, and I
6 just want to commend you for choosing the carrot
7 with the power adjustment factors and lighting
8 control credits. That's just so much more
9 enforceable.

10 And I just wanted to encourage you to
11 look at I think you had mentioned briefly
12 conference rooms, but that's another good
13 application where the usage is kind of limited.

14 MR. ELEY: Understanding that this is a
15 credit, but have you thought about how this might
16 work with high-intensity discharge lights, or
17 would it not work in this case?

18 MS. BENNINGFIELD: Yes, we have looked
19 into high-intensity discharge, and there are
20 dimming --

21 MR. ELEY: Would you use a high-low
22 ballast in that case?

23 MS. BENNINGFIELD: Yes.

24 MR. ELEY: All right. And then for
25 classrooms, the CHIPS criteria recommends manual

1 on automatic off, and for most classroom
2 activities, either you're having class or you're
3 not having class, and there's not much in between.

4 Do you think this makes sense or would
5 you want to make the adjustments to it for the
6 situation in the classroom? Where there's -- I
7 mean, if you assume that the base case is manual
8 on, automatic off, would these savings that you've
9 shown still be the same or would they be lost, or
10 would they exist at all?

11 MS. BENNINGFIELD: If I understand your
12 question, you're looking for the difference
13 between entering the space and calling for half
14 the light or entering the space and automatically
15 getting half the light?

16 MR. ELEY: Well, with manual on you
17 would, if you enter the space the lights don't
18 come on until you turn the switch.

19 MS. BENNINGFIELD: Right.

20 MR. ELEY: But they go off
21 automatically.

22 MS. BENNINGFIELD: That's what we
23 looked at initially. There is a group of -- There
24 are very distinct, two different camps among
25 control manufacturers as to whether manual on is

1 the way to go or automatic on is the way to go,
2 but the savings as we calculated it, were the same
3 for manual on, automatic off, or automatic on,
4 automatic off.

5 MR. ELEY: Okay.

6 MS. BENNINGFIELD: So we're treating
7 them as equal.

8 CONTRACT MANAGER ALCORN: Okay. John
9 Hogan?

10 MR. HOGAN: John Hogan, City of
11 Seattle.

12 I wanted to make sure we had enough
13 time to talk about the technical parts of this
14 proposal. I wanted to back up and look at a
15 little bigger picture here. I submitted several
16 different proposals, some of which were linked to
17 this, suggesting that all the power adjustment
18 factors be deleted from section 146.

19 And I still think that's the right way
20 to go in something which IES has done in their
21 standard 90.1 as of 1999. The standards going to
22 be out in 2005 are going to be eight years out and
23 still out of sync with what the lighting designers
24 are recommending be done here.

25 In terms of the controls themselves, I

1 think if things are reasonable to do that they
2 should be required in the code, and you can
3 discuss whether they're mandatory or prescriptive.
4 I think all the controls requirements right now
5 are mandatory measures, but there are a number of
6 other requirements that are prescriptive. There's
7 no reason why there couldn't be some controls
8 requirements that were prescriptive.

9 The automatic controls requirements
10 that are in there now generally deal with off
11 hours, so there's the sweep control so, you know,
12 the light is not wasted at night or weekends. But
13 there is nothing in there to prevent this wastage
14 during the day. This discussion here, this
15 proposal is a way to get at some of that, but it
16 seems there should be requirements for occupancy
17 sensors in small offices, in conference rooms,
18 classrooms. These are some requirements which we
19 are enforcing in our code and so we recommend
20 that.

21 We also think that automatic day
22 lighting controls should be required too, as we
23 require in our code. But it's time -- I think --
24 I'm sorry Tom's not here, but in contrast to his
25 point, I think all these power adjustment factors

1 make the code more complicated. They can make it
2 more difficult for an inspector or plan reviewer.

3 It's much easier to go into a small
4 office and say, well, it's got the occupancy
5 sensor or it doesn't, you know, as opposed to
6 figuring out, well, let's see, it's 1.2 if it
7 didn't have the sensor, but it's 1.5 watts a
8 square foot if it does have a sensor, I think that
9 makes it more complicated.

10 So I would encourage your consideration
11 of the proposal Lynn has made here, but more to
12 consider it as a prescriptive measure or a
13 mandatory measure, rather than as a power
14 adjustment factor.

15 CONTRACT MANAGER ALCORN: Thank you,
16 John.

17 Are there any rebuts or any additional
18 comments on this topic?

19 MR. ELEY: I have one question maybe
20 for John. I had a lot more questions, had this
21 been a mandatory measure, but it seems like you
22 would need to have some exceptions. I mean,
23 anytime you make something mandatory, then you
24 have to try and identify all the cases when you
25 can't do it.

1 And furthermore, the requirements for
2 cost effectiveness are much more important, and
3 you have to look at sort of the worst case. So
4 you probably have to factor in the high-low
5 ballast as part of the cost of the measure in the
6 case of the high day stacks and so forth.

7 So what would be the -- If this were to
8 be a mandatory requirement, then we would have to
9 identify a whole lot of exceptions, and where
10 would you start in doing that?

11 MR. HOGAN: Yeah. I think there are
12 some distinctions between the requirements we have
13 in the Seattle Energy Code versus the ones that
14 Lynn talked about. Our requirements are for
15 occupancy sensors in offices less than 300 square
16 feet, conference rooms, and classrooms. So it
17 does not address stacks, you know, either in
18 library or warehouses.

19 And so we don't think there's a lot of
20 HID that's in small offices and classrooms or
21 conference rooms.

22 Charles, you had one other point. You
23 also talked about how the controls would work. We
24 have a requirement that the occupancy sensors also
25 have a manual off feature. Obviously, if you've

1 got a perimeter office and lots of daylight, even
2 if the sensor says you're there, you should be
3 able to shut that off and say yeah, I'm here, but
4 I don't want the light on.

5 And similarly, obviously, in conference
6 rooms, a room like this, it doesn't matter, it's
7 being read that you're here. You want to be able
8 to turn it off for slide presentations and stuff,
9 so that would make those work.

10 But I think in those cases there was an
11 issue with the HID that you talked about. For our
12 automatic day lighting requirements, we do have
13 some exceptions for HID fixtures.

14 MR. ELEY: Okay.

15 MS. BENNINGFIELD: And, to clarify, we
16 are requesting that they have a manual off feature
17 too, the occupancy sensors.

18 CONTRACT MANAGER ALCORN: Okay, thank
19 you. Any more comments? Noah?

20 MR. HOROWITZ: Lynn, if I understand it
21 right, this is going the way it's currently
22 proposed, with the power adjustment factor, we're
23 not necessarily going to get any net savings from
24 2005 to the next round of standards; what they
25 hope is people will be encouraged to try the

1 technology, and if it goes well, then the next
2 round of standards we might make it mandatory; is
3 that your thinking going into this?

4 MS. BENNINGFIELD: Yes.

5 MR. HOROWITZ: Then the question I have
6 is, do we need to allow one-to-one credit or do we
7 say 75 percent of that credit so we get some net
8 savings out of this?

9 MS. BENNINGFIELD: Well, if you read
10 the --

11 MR. HOROWITZ: Have my cake and eat it
12 with ice cream.

13 MS. BENNINGFIELD: Yeah. Well, in the
14 report, actually the savings that we're estimating
15 are about double what the credit that we're
16 proposing is.

17 MR. HOROWITZ: So you did that
18 implicitly by having very conservative savings.

19 MS. BENNINGFIELD: Yeah.

20 MR. HOROWITZ: Okay.

21 MS. BENNINGFIELD: Well, a very
22 conservative credit.

23 MR. HOROWITZ: Right.

24 MS. BENNINGFIELD: I mean, we did
25 estimate the savings fairly conservatively, but

1 we, then again, cut the credit to be just enough,
2 balance it against what you think it might take to
3 get the feature installed, what -- you know, how
4 big the carrot would need to be but still retain
5 some of the energy savings.

6 So I'm very confident that this will
7 save, and that energy would not save as much,
8 obviously, as if it was mandatory.

9 MR. HOROWITZ: Okay. I'll stop the
10 food analogies, as we're all suffering at this
11 point.

12 (Laughter.)

13 CONTRACT MANAGER ALCORN: Okay. Gary
14 Fernstrom, did you have a comment? No?

15 Okay. Any more comments?

16 Seeing none, hearing none, Lynn, thank
17 you very much for your presentation.

18 MS. BENNINGFIELD: Thank you.

19 CONTRACT MANAGER ALCORN: Our last
20 presenter, Jim Benya, is supposed to be calling in
21 here in the next minute or so. So if you could
22 just bear with a few more minutes of wait until
23 Jim calls in, and we'll get started on the last
24 topic. Thank you.

25 (Brief recess.)

1 CONTRACT MANAGER ALCORN: And then for
2 our last presentation, okay, Jim are you with us?

3 MR. BENYA [via telephone]: I'm here.

4 CONTRACT MANAGER ALCORN: Okay. We're
5 going to start the last topic now. It's called
6 revised tailored method for allowed lighting
7 power, and Jim Benya will be doing the
8 presentation remotely.

9 Jim, you can start up whenever. We
10 have a person on the Powerpoint podium that can
11 advance the slides for you.

12 MR. BENYA: Well, you're going to have
13 to help me a little bit and tell me which slide
14 we're on, because I'm sitting in a car on
15 Interstate 95.

16 CONTRACT MANAGER ALCORN: Okay.

17 (Laughter.)

18 CONTRACT MANAGER ALCORN: Well, we're
19 on your, I think it's the first slide called
20 Background.

21 MR. BENYA: Okay.

22 MR. ELEY: Jim, maybe you should pull
23 over.

24 CONTRACT MANAGER ALCORN: Yeah.

25 MR. BENYA: Well, the background, the

1 purpose of this slide really was to explain to
2 everyone that the tailoring method is probably one
3 of the -- from a lighting standpoint, one of the
4 best things about the standard. It's allowed us
5 to maintain energy-efficient design, regardless of
6 the really unique characteristics of a project.
7 And it's been especially beneficial to retail
8 lighting. And needless to say, that's a very
9 significant part of our commerce.

10 So what we did look at, however, was
11 the standard -- since it was originally conceived,
12 it had to be modified with a number of very
13 interesting and unique rules, it had to be created
14 to somehow get our arms around what are the limits
15 and how can they be properly applied.

16 Well, to make a long story short, after
17 a number of modifications and other unique rules,
18 it sort of becomes a little bit unwieldy in the
19 permitting process. And we felt that by
20 simplifying the rules, we could reduce the amount
21 of documentation that was necessary.

22 So this is where we're at, is trying to
23 take a good standard and make it a little bit
24 better.

25 Could we change the slide, please, and

1 tell me what it says.

2 MR. ELEY: Proposal for Revision.

3 MR. BENYA: I'm sorry, could you repeat
4 that?

5 MR. ELEY: This is called Proposal for
6 Revision, this slide.

7 MR. BENYA: Okay. What we're proposing
8 to do is take the slide as it -- or take the
9 standard as it is, and modify the standard so that
10 we break it down into its basic components. And,
11 you know, I'm at a point I'm going to have to sit
12 still and turn my computer on and actually follow
13 along. But the basic components are the general
14 lighting allowance plus specific lighting
15 allowances over and above the general lighting
16 allowance is the way that we can proceed.

17 It is, again, primarily for those
18 unique lighting situations, such as retail, where
19 we need to basically say, okay, here is enough
20 light to provide general illumination for the
21 space, but for those unique lighting situations
22 where you need more light, we're going to give you
23 certain allowances. We're only going to give you
24 just enough to do exactly what you need to do.
25 We're not going to give you any more than that.

1 I don't know if I'm explaining this
2 well enough yet, because I'm booting my computer
3 here in the car. Don't worry, I'm not driving.

4 MR. ELEY: Okay, good. Jim, the next
5 slide has your equation for LPD total equals LPD
6 general plus wall display, feature display,
7 chandelier, and very valuable.

8 MR. BENYA: Thank you. Now, this slide
9 illustrates how this will go together. We've
10 always done this, but I want to stress that this
11 improved version is very, very similar to the
12 earlier version, but it makes two or three key
13 differences that make it easier for us to apply
14 the standard on an everyday basis.

15 If you can bear with me about ten more
16 seconds, my computer is going to be done and I can
17 get on with this here. I'm just about there.

18 MR. FERNSTROM: Jim, this is Gary from
19 PG&E. Are you sure your automobile has a big
20 enough alternator to handle the electrical demand
21 you're placing on it?

22 (Laughter.)

23 MR. BENYA: Oh, I don't know, Gary.

24 I wish I could explain to you guys how
25 awkward this is -- Okay, I got it running now,

1 here we go.

2 All right. Let's move on to the next
3 slide because I think that's relatively self-
4 explanatory. When the original sealing method was
5 devised, it was -- we figured out that if we were
6 to provide use-it-or-lose-it allowances, use-it-
7 or-lose-it allowances can't be traded off against
8 any other space or any other lighting. You know,
9 if you have an allowance of one watt per square
10 foot for something, you use the lowest of one watt
11 per square foot or what you actually do.

12 Use-it-or-lose-it allowances are in
13 this reconfiguration available for four things:
14 wall display lighting; feature display lighting,
15 which could also be interpreted to mean floor
16 display lighting, if you will; valuable display,
17 which is really pretty specifically limited to
18 jewelry and things like that; and ornamental
19 lighting.

20 Next slide, please.

21 The proposed standard is conceptually
22 similar to the current standard, because number
23 one, it has a similar base allowance. I want to
24 give Mazi a lot of credit for doing a lot of work
25 on this, and he ran all the numbers comparing the

1 draft of the standard as we were composing it to
2 the current standard. It has a similar base
3 allowance, it has similar use-it-or-lose-it
4 allowances, and it has similar rules and
5 restrictions, either actually or effectively.

6 But what it simplifies in a number of
7 ways is really important. First thing it does is
8 it uses table 1-N in the category table to set the
9 base allowance. This simplifies the process and
10 makes these numbers the same from table to table.

11 The second thing it does is in the
12 current standard we have two different types of
13 world lighting allowances, which was somewhat
14 confusing. We've eliminated that and created one
15 aggregate world power lighting allowance.

16 The third thing it does is it
17 simplifies the display power calculations.
18 Previously, it required the demonstration using
19 plans and DKO of the amount of display area, and
20 we've been able to simplify that to a process we
21 believe is going to get consistent results with
22 what we've done in the past.

23 And finally, it changes table 1-T to
24 make it clearer and more easily applied and
25 repeatable from project to project.

1 Next slide, please.

2 In arriving at wall allowances, we
3 determined a new means of setting values. And
4 what we did is I took from some recent project
5 work in Southern California and broke the lighting
6 down visually for purposes of explaining it into
7 two components; that is, the vertical service
8 illumination component, which is needed to
9 actually illuminate the space of displays on the
10 wall and they are presented to the viewer, and
11 then valance lighting, which is what provides
12 illumination to compensate for niches, cubbyholes,
13 or just to get some light on the immediately
14 adjacent ceiling.

15 And this works with a number of
16 different types of retail display lighting very,
17 very well. And again, it is based on current
18 design techniques, and I think that's one of the
19 strengths.

20 The next slide, please.

21 We show the computer modeling that I
22 did in lumen micro. The intent here was to
23 demonstrate that we could provide 50 vertical
24 footcandles of illumination fairly evenly and what
25 the wattage would take to do that. It turns out,

1 using halogen infrared technology, as this slide
2 illustrates, it takes 60-watt halogen IR lamps,
3 approximately three feet on the center, or about
4 20 watts per lineal foot, to uniformly light a
5 vertical plane in the perimeter of an area.

6 Next slide, please.

7 The next slide illustrates how a
8 valance light is used. Valances do not light the
9 front edge of the objects on display, but rather,
10 they light niches and cubbyholes, and they produce
11 brightness to draw your eye to the back of the
12 store or into the niche. And in this case I used
13 the recently completed Nike project in Southern
14 California to show how T-5 lighting systems were
15 used on two levels to produce illumination within
16 this niche, in addition to the vertical surface
17 illumination.

18 This is about as low as you can go with
19 energy and still do an appropriate job of fully
20 illuminating a shelved display unit. And so I
21 felt this was an excellent model in which the
22 T-bar technology at two-level requires about 15
23 watts per lineal foot of perimeter. When you add
24 the two together to get total illumination, we go
25 back to 35 watts per lineal foot of perimeter.

1 Next slide, please.

2 We then applied what we believed were
3 representative of specific allowances or area of
4 wall that would be permitted the perimeter of a
5 total space in each of the different space types
6 listed in table 1-N. For example, retail, which
7 is one of the highest percentages, we set at 70
8 percent, based on several current projects that
9 we've -- 70 percent seems the maximum useable wall
10 area we could really come up with.

11 Other spaces we took values that,
12 again, I think are representative of the amount of
13 area that is typically used for retail-type
14 displays, vertical surface displays, laid out air
15 facility type, retail banking, specific facility,
16 etc. So each one of these, we said 35 watts per
17 lineal foot of perimeter, and multiplied it times
18 the percentage allowed of wall that would be
19 useable to come up with an allowed maximum power
20 density and watts per lineal foot, lineal foot as
21 measured around the baseboard.

22 Next slide, please.

23 For floor displays -- that is feature
24 displays or floor displays -- the object was to
25 ensure that we could provide 50 vertical

1 footcandles on four sides of a freestanding object
2 with one wattage, and again, using a halogen IR
3 lamp technology. And this modeling demonstrates
4 that we provide pretty code-specific footcandles
5 on each side of a typical display object that you
6 might have in a store using, again, a 60-watt lamp
7 for each of the four luminaires you see lighting
8 that object in the center.

9 Next slide, please.

10 We determined that the absolute maximum
11 theoretical density of floor displays was about 28
12 percent, taking into account typical floor
13 displays by a gondola that you might display
14 clothing or other merchandise on. We multiplied
15 that. We took into account also the necessary
16 widths of aisles, given the universal
17 accessibility and other factors.

18 The maximum theoretical density you
19 could have in a store that has no main aisles or
20 anything is about 28 percent of the floor area.
21 However, we adjusted it downward ten percent for
22 two reasons: Number one, because ten percent is
23 the existing standard, and that was the maximum
24 floor area that we could use, which is our number
25 one reason for using it; but also, number two,

1 it's a good common-sense value that corresponds
2 well with recent design.

3 We used lumen micro modeling to
4 demonstrate that at 28 percent density, to
5 illuminate vertical surfaces to 50 footcandles as
6 shown would take about 5 watts per square foot, so
7 this allowed us to determine that at ten percent
8 density that value would be 1.8 watts a square
9 foot.

10 So we -- Now, using 1.8 watts a square
11 foot as the maximum allowable display, feature
12 display or floor display, lighting power density,
13 and that would be for retail stores and museums,
14 and other facilities would get lesser amounts
15 based on the value that correspond to the actual
16 use.

17 Next slide, please.

18 This is illustrating the new table 1-P.
19 Table 1-P uses the same primary function space as
20 in column one in table 1-N. Column two is the
21 allowed wall display power in watts per lineal
22 foot, as it is measured around the perimeter of
23 the space. This particular column significantly
24 improved, we believe, the repeatability and
25 simplicity of people doing compliance

1 documentation.

2 You'll note that some spaces are not
3 permitted in wall display power allowance, such as
4 the first one, an auditorium, is not. The third
5 column allows a feature display power, again, the
6 same thing and you'll see very similarly an
7 auditorium is not provided with feature display
8 lighting power.

9 The fourth column is whether ornamental
10 lighting is allowed or not, yes or no. Again,
11 some spaces we feel allowing decorative ornamental
12 lighting increases the potential for designing
13 appropriately styled spaces, it's consistent with
14 Title 24's history, and so, therefore, some
15 spaces, as before, are allowed that.

16 Finally, there's a call for a lot of
17 very valuable display lighting. This is generally
18 limited to retail sales, such as very valuable
19 merchandise, china or jewelry. It's also limited
20 to museums for those applications as well.

21 Next slide, please.

22 Something else that had to be in the
23 revision. The IESNA changed its illuminative
24 category between the eighth handbook and the ninth
25 edition handbook which is now the standard

1 handbook for the IESNA. And one of the things
2 this did is it changed the categories F, G, and so
3 on.

4 What we've done here is recalculated
5 allowances for these categories, F, E, and G.
6 We've done it using the 55-mean lumen for watt
7 source. So what we're saying here is that we
8 believe that there are higher efficacy sources
9 that can be used to produce higher illumination
10 levels in these categories when needed. Again,
11 this has got to be done for three different RCR
12 groups, and the coefficients of utilization were
13 chosen from the averages of several different
14 types of commercial luminaires and the different
15 coefficients from the different RCRs.

16 Next slide, please.

17 We then continued table 1-R, but we
18 modified how we are using the table a little bit.
19 Previously, this table was meant to adjust simply
20 lighting power densities for very high ceilings.
21 And for -- What we've done is we've made it apply
22 to all writing systems in these cases, except for
23 the general illumination.

24 Slide, please.

25 Finally, this is a revised table 1-F.

1 We updated all of the lighting power density
2 numbers here to correspond to this table. They
3 have lighting values that were used in the other
4 building area category and whole building method
5 work that we did a couple of months ago, so these
6 are all dated values and this is a revised list
7 corresponding to the current IESNA ninth edition
8 handbook.

9 Next slide, please.

10 Conclusions of the team: Number one,
11 we updated the LPD values so that all the LPD
12 values are consistent with all the other revisions
13 we're making for the 2005 standards, and with the
14 weighted reasonable cost effective technology.

15 Two, and this is a very important
16 point: We embrace halogen IR technology for
17 destroying consideration of real life-cycle retail
18 stores. This is a question that's been relayed a
19 couple of times. Why aren't we basing these
20 standards on ceramic metal halide technology? And
21 the reason is, is because ceramic metal halide
22 technology does not actually pay for itself within
23 roughly the seven to ten years, at the approximate
24 break point where this technology has broken even.

25 And we believe that most retail stores

1 do not have a life cycle of a particular
2 installation, a particular design that was going
3 to correspond to that. In other words, retail
4 stores turn over a little bit too often for this
5 to be a consistently good choice. So this is a
6 very rational decision, we feel, in favor of the
7 reality of the retail industry.

8 This standard does significantly
9 simplify wall lighting power allowance. It does
10 provide the same net power allowance as the
11 current standard, adjusted for new technology.
12 Again, both Mazi and I produced calculations and
13 we agree that if we were just to have made in the
14 current standard changes to the new technology,
15 the results you would get one way or the other
16 would be the same. And, of course, it is updated
17 to match the latest IESNA lighting handbook.

18 And that's the end of my slides, so I
19 guess it's time for questions.

20 CONTRACT MANAGER ALCORN: Thank you,
21 Jim.

22 Any questions or comments? Okay, Gary
23 Farber has a question, Jim.

24 MR. FARBER: Hello, Jim.

25 The question that just occurred to me

1 that we had talked about earlier was the idea of
2 combining the vertical wall illumination and the
3 valance together, I believe that's what you did to
4 come up with the total wall power, lighting power?

5 MR. BENYA: Correct.

6 MR. FARBER: Your example seemed to
7 show the valance lighting not being used in
8 combination with the wall illumination. Is that
9 fairly typical, to have them both together, or are
10 we possible double-counting here?

11 MR. BENYA: No, you just can't see the
12 wall illumination in the sample. It's there,
13 believe me.

14 MR. FARBER: Okay.

15 MR. BENYA: As a matter of fact, they
16 used exactly that one too.

17 MR. FARBER: So you typically have --
18 Your niches that are valance-lit, they would
19 typically have directional lighting from the
20 ceiling also on them?

21 MR. BENYA: That's correct.

22 MR. FARBER: Okay.

23 MR. BENYA: You just can't see -- maybe
24 you can't see it.

25 MR. PENNINGTON: It seems like on this

1 particular example that -- I don't know if you can
2 get back to that slide --

3 MR. ELEY: It's called Valance.

4 MR. PENNINGTON: That one? That you're
5 maybe lighting the vertical surface of the display
6 with the -- you know, the valance lighting is
7 lighting the architectural feature there, if you
8 will. And lighting the vertical surface of the
9 display, in addition to that.

10 MR. BENYA: Well, there is a track that
11 is lighting the vertical surfaces above the
12 clothing, in other words, that may be difficult to
13 see, but it is there, and it employs a 60-watt
14 lamp about three feet on center.

15 MR. AHMED: I think it's the one in the
16 corner, right, Jim?

17 MR. BENYA: I'm sorry?

18 MR. AHMED: It's along the wall in the
19 corner.

20 MR. ELEY: These are the 60-watt lamps
21 he's talking about.

22 MR. PENNINGTON: Right.

23 MR. AHMED: Okay.

24 MR. BENYA: Plus being there, you know,
25 this is a design we did where I focused the light

1 right at the pictures, so I know it's there.

2 MR. AHMED: Okay.

3 MR. BENYA: You know, good lighting
4 design sometimes you can't see all the lights.
5 And that may be what's going on there, it may be
6 the angle of the photo.

7 MR. FARBER: I've got several comments
8 but no more questions. If someone else has
9 questions, maybe they want to go first?

10 CONTRACT MANAGER ALCORN: Well, maybe
11 we can take questions and then we'll get back to
12 your comments.

13 MR. FERNSTROM: So, Jim, Gary Fernstrom
14 from PG&E. I have two quick questions.

15 As I recall, the power requirement for
16 T-5 lamps is about seven watts a foot or something
17 like that. So you're using two T-5s in your
18 soffit or display area lighting; is that correct?

19 MR. BENYA: Well, actually there are
20 two shelves that are in that particular display,
21 Gary. And so each one of them has a single E-5
22 lamp.

23 MR. FERNSTROM: Oh, I see. One is
24 lower down and one is higher up, okay.

25 MR. BENYA: Correct.

1 MR. FERNSTROM: Okay, thank you. My
2 second question has to do with your choice of
3 halogen IR as opposed to ceramic metal halide, and
4 you started to address the reason for that, but my
5 question has to do with whether you evaluated that
6 under time-dependent valuation or not.

7 These halogen IR heaters are on peak
8 load and add nicely to the air conditioning load
9 of the building, so it would seem to me, using a
10 time-dependent valuation approach, you might find
11 a lot quicker payback, and you might even find
12 that using the 14-cent rate or so that typical
13 commercial customers in California pay.

14 MR. BENYA: Actually, Gary, I did that
15 very calculation on the very store you're looking
16 at the pictures of. And we showed the simple
17 payback period was about eight years, comparing
18 halogen IR to ceramic metal halide.

19 And, you know, the client said, Nike
20 said that's just a little bit too long for us.

21 MR. FERNSTROM: We've got to bring the
22 cost of ceramic metal halide down, huh?

23 MR. BENYA: That's exactly what's got
24 to happen. Right now you're looking at a ceramic
25 metal halide track fixture lamp costing \$125 to

1 \$150, sometimes more. There's got to be an
2 inexpensive one as compared against any halogen IR
3 lamp and luminaire that's 20 bucks, lamp and
4 everything.

5 MR. FERNSTROM: Okay. Thank you, Jim.
6 You answered my question.

7 CONTRACT MANAGER ALCORN: John Hogan?

8 MR. HOGAN: Hi, Jim. John Hogan, City
9 of Seattle. I have two questions also.

10 One, I think I understood you to say
11 that as a result of all this, you ended up back at
12 the same place that we are right now, but you
13 think it's simpler to work with. And is that
14 true? I'm surprised. Why would you end up at the
15 same place when the lighting committee from 90.1
16 just recommended significant revisions and
17 reductions to lighting power allowances based on
18 the new IES criteria? And then said while you're
19 thinking about that, what is the result? What are
20 you estimating the watts per square foot, total
21 watts per square foot would be for this for a
22 typical retail space?

23 MR. BENYA: Well, there's a lot of --
24 Oh, boy. Number one, we did reduce the values
25 on -- to take into account new technology. Keep

1 in mind that in addition, 90.1 values have tended
2 to be a little bit higher, in some cases a lot
3 higher than in Title 24 for the last few years.
4 So the combination, in fact, is I'm reasonably
5 confident that when the 90.1 committee puts
6 together its most updated version, they will
7 probably pretty closely match where we're going to
8 be here with Title 24. I don't know for sure, but
9 I would guess they're probably going to be pretty
10 close. Well, in other words, there is a
11 reduction, it just isn't as profound as 90.1.

12 Secondly, what does the typical retail
13 space run? There is no such thing as typical.
14 Typical retail stores, you know, you can have a
15 card shop or something with a minimum of display
16 lighting. They can leave that at 1.5 watts per
17 square foot, maybe even less. A big-box store you
18 can do at 1.3, 1.4, as we've shown in the advanced
19 lighting guidelines.

20 But once you get into the type of high-
21 end merchandise display lighting that requires
22 point sources, then it's a whole different ball
23 game. Stores like the Nike store generally run
24 anywhere from the high 2s to as much as 4 watts a
25 square foot, and you might get all the way up to 5

1 with a jewelry store. So it really depends upon
2 the merchandise as to what typical means.

3 But conversely, I don't think you can
4 design a jewelry store for even less than about 5,
5 even pulling every trick that I know to do it. So
6 these numbers make sense to me, as a designer.

7 CONTRACT MANAGER ALCORN: Okay. Jon
8 McHugh has a question?

9 MR. McHUGH: Yes. Jim, I'm looking at
10 your -- Let me get closer here. I see that you've
11 got a small display there and you're lighting it
12 from all four sides, but a lot of times when we're
13 looking in retail situations we're actually
14 looking at long linear displays, and you're
15 typically -- you know, on average, you're lighting
16 up on two sides rather than four sides.

17 Why did you feel that it was
18 appropriate to light this display, basically kind
19 of take the worst possible case for your base
20 calculation for floor display?

21 MR. BENYA: Good question. I think
22 it's because I was really concerned about the
23 verticals, and the vertical illumination is
24 actually the most -- it's the biggest bugaboo and
25 it's the reason why we put display lighting in.

1 MR. MCHUGH: Well, I understand that,
2 but it's still, in terms of, you know, a long
3 linear two-sided display rather than this tiny
4 little four-sided display.

5 MR. BENYA: Well, about the only thing
6 I can say is that, number one, why did the
7 proposed value, the store designs that we've been
8 doing that have a mixture of displays. And, you
9 know, a clothing store has got a lot of vertical
10 stuff and it's not flat necessarily, there's a lot
11 of hanging things, which are very difficult to
12 light, because not only the aim but they create a
13 lot of shadowing, and often they have shelves
14 above them. Sometimes you have two tiers of
15 vertical illumination in retail.

16 So to generalize and say that this is
17 the most difficult situation, I'd say, well, no,
18 actually it's probably about average. Because we
19 do have two-tier situations, we do have gondolas
20 with a feature display in the middle of them, we
21 do have hanging coily displays and things.

22 So I'd say this is actually probably
23 pretty average. And probably, most importantly,
24 if we compared this number and this value that
25 we've come up with with the previous standard, and

1 it's very consistent with the maximum allowance
2 from the previous version of the tailored method.

3 So a lot of things are going up here,
4 Jon, and that's why Mazi and I felt this was a
5 good way to go.

6 MR. MCHUGH: Okay. Related to that,
7 you come up with a calculation that really what
8 you should be looking at is, you know, one of the
9 issues in lighting design is that, you know, if
10 you highlight everything, you haven't highlit
11 anything, right? What you've ended up doing is
12 using a low efficacy source to provide general
13 lighting.

14 So you certainly want to have a
15 situation where you're -- that when you're using
16 your low efficacy source like halogen that you're
17 putting light just on a few spaces and that it's
18 relatively bright compared to your other spaces
19 and you're using your high efficacy light source
20 for general lighting.

21 Given that, you know, it appears that
22 you're using a reasonable value that, well, okay,
23 I'm going to light ten percent of my floor area
24 with this low efficacy lighting that's providing
25 highlighting. And my question is, is that you've

1 done these graphs and you've showed that, you
2 know, either a worst-case or, you know, given the
3 two-tier argument that's maybe it's a moderate
4 value that's 5 watts per square foot. But then my
5 question is why are you not multiplying that 5
6 watts per square foot times ten percent rather
7 than this 5 watts per square foot times ten
8 percent divided by 28 percent? I didn't actually
9 follow the math in this section here.

10 Do you see what I'm getting at, Jim?

11 MR. BENYA: Well, the reason why, Jon,
12 is because the -- The first number, the 28 percent
13 number, if I illuminated any of the vertical
14 illumination we're looking for, vertical
15 illumination being the dominant issue here, if I
16 put the most possible, legal possible density of
17 floor displays in the space, they would occupy 28
18 percent of the space, on the floor area. And if
19 every one of them is illuminated in the manner
20 shown in the model, then my power density for the
21 entire state would be five percent, so 5 watts per
22 square foot.

23 MR. MCHUGH: Well, hold on a second,
24 though, Jim. I thought that back when we looked
25 back here earlier that you said that you were,

1 that this -- for instance, this picture here where
2 you've got -- where you have four 60-watt halogen
3 IRs?

4 MR. BENYA: Yes.

5 MR. MCHUGH: And how many square feet
6 are you illuminating with basically 240 watts?

7 MR. BENYA: Well, we have a gondola
8 area, and you have to pardon me, I don't have all
9 this in front of me, but it's a gondola that's
10 somewhere in the neighborhood of about four feet
11 by four feet with an object in the middle of it,
12 so in the typical clothing store situation, where
13 you've got a table laid out, you've got clothes
14 laid around the table in the middle of it, and
15 you've got a step and you've got a mannequin, all
16 right? The mannequin, you're trying to illuminate
17 on each side both the mannequin and some portion
18 of the laid-out clothing. So that's kind of the
19 model.

20 And what we said is -- Now, if there
21 are aisles all the way around it, you know,
22 accessibility-complying aisles, what's the square
23 footage that this is going to occupy if I lay out
24 a whole space like this, okay? Keeping in mind
25 you've got to be able to get around to the outside

1 as well, and we computed that it would fill -- of
2 gondolas you'd fill out about 28 percent of the
3 space. So what we said, then, is okay.

4 Now, in the previous standard the
5 equipment was ten percent. So we're here between
6 28 percent is the maximum theoretical, but ten
7 percent is what the code has permitted previously.
8 And we said that's right.

9 MR. MCHUGH: Okay. I'm looking at your
10 picture back here of your -- basically your four-
11 foot-by-four-foot -- I assume that lower cube is
12 four feet by four feet, and then that upper cube
13 is, what, two feet by two feet or something like
14 that, in your picture?

15 MR. BENYA: Probably, mm-hmm.

16 MR. MCHUGH: Is that right? So what
17 you're doing is -- And if you just looked at the
18 footprint of that four feet by four feet, you got
19 about 15 watts per square foot, and what you're
20 saying is that my whole spill light around here is
21 covering an area that's approximately three times
22 that four foot by four foot, when you spread that
23 out.

24 So what I think I'm hearing from you is
25 that at this 5 watts per square foot, that's if I

1 looked at that lumen micro picture and imagined
2 that all of that floor area that is bright white,
3 that that would be -- that if I'd used my halogen
4 IR lighting to light the entire floor area of the
5 store to that bright intensity with halogen, and
6 what you're proposing is that perhaps what we
7 should do is light, it looks like about one-third
8 of the floor area, a little bit more than one-
9 third of the floor area to that high intensity; is
10 that a fair representation?

11 MR. BENYA: You mean floor display or
12 you mean floor floor?

13 MR. MCHUGH: Well, it looks like that
14 28 percent is if I pretty much just -- if I look
15 at that picture of that box, right, there's a box,
16 and then if you look at the floor area, it's
17 essentially black or grey for most of it, and then
18 there's a white area around that box. And that
19 white area is pretty much your 5 watts per square
20 foot.

21 MR. BENYA: Okay, yeah.

22 MR. MCHUGH: Yeah? I mean, it's your
23 model, and I'm just trying to understand what
24 you're proposing here. Is what you're proposing
25 that essentially 30 percent of the floor area is

1 lit with basically the highlighting plus the spill
2 light from the highlighting?

3 MR. BENYA: At 5 watts per square foot,
4 you will produce adequate horizontal and vertical
5 illumination to fill the floor area with the
6 highest possible density of display gondolas, if
7 you will.

8 MR. MCHUGH: That's kind of the
9 highlight everything approach would be at 28
10 percent we'd pretty much highlight everything.

11 MR. BENYA: Correct.

12 MR. MCHUGH: And then we're backing off
13 from that, saying that, well, no, we're actually
14 going to highlight basically 40, or, what is it,
15 35 percent --

16 MR. BENYA: Ten/28ths, yeah.

17 MR. MCHUGH: Well, the ten percent of
18 28 percent.

19 MR. BENYA: Yeah, you're correct.

20 MR. MCHUGH: Do you feel that that's
21 good lighting design, that that would be sort of
22 the appropriate ratio, kind of it's a worst-case
23 kind of situation? Is that what you're looking at
24 there?

25 MR. BENYA: Absolutely. I believe that

1 this allows one, using halogen as a primary
2 display light source, to fairly do the job.
3 That's where we should be.

4 Gary Farber asked me a question on e-
5 mail yesterday. He said what if we didn't have
6 any other light source in there, would we have
7 enough light? And the answer is no. At 1.8 watts
8 per square watt of display lighting using halogen,
9 plus adding the wall lighting, the space would
10 still feel dark. But when you get to 1.8 watts
11 per square foot with ceramic metal halide and you
12 did it appropriately, you could light the space
13 totally with that lighting system.

14 MR. MCHUGH: And I assume that at that
15 5 watts per square foot back at your maximum
16 theoretical density there, that you could light
17 the entire space with halogen infrared, need no
18 other light source at all, and you'd have plenty
19 of light where the walls, the displays, just given
20 the fact of, you know, just look at that lumen
21 micro picture that there's, you know, spill light
22 for the entire area around there that, you know,
23 if you expanded that out so that you -- you know,
24 that 16 square feet there was 28 percent of your
25 total floor area.

1 MR. BENYA: Well, keep in mind that
2 spill light in retail, because the light is so
3 directional, you don't get all the benefits of
4 interreflectivity as you would in, say, a more
5 general lighting system in a more typical space.
6 Retail is actually lots of small spaces from a
7 coefficient utilization standpoint.

8 So, you know, to answer your question,
9 yes, although I would like to amend that a little
10 bit and say with the exception of the world, you
11 would still not get the uniformity and the
12 illumination levels on the walls unless you
13 provide the wall lighting allowance that we talked
14 about a few minutes ago.

15 MR. McHUGH: Okay. I won't keep us
16 anymore. Thank you for helping me understand
17 where you're coming from. Thanks.

18 MR. BENYA: Sure, Jon.

19 MR. FERNSTROM: Jim, it's Gary again.
20 I'm chomping at the bit here. I'd like to revisit
21 the economics of ceramic metal halide, and I just
22 did a little calculation. I assumed that we
23 replaced 150-watt halogen IR lamp with a 50-watt
24 ceramic metal halide lamp. That saves 100 watts,
25 and --

1 MR. BENYA: Won't work that way.

2 MR. FERNSTROM: How does it work, Jim?

3 MR. BENYA: It's about a two-to-one is
4 all that you can get, in terms of mean being total
5 power, a 39-watt ceramic metal halide is
6 comparable to approximately an 80-watt halogen IR.

7 MR. FERNSTROM: Okay. So let's use
8 your numbers two-to-one. In the 150-watt example,
9 I'd be saving --

10 MR. BENYA: We don't need 150-watt
11 lamps. So you have to start thinking about -- The
12 appropriate size for most retail for this type of
13 display is a 39-watt ceramic metal halide with
14 ballast that's actually about 45 to 46 watts, and
15 you're comparing it to an 80-watt halogen IR.
16 That's a very fair comparison.

17 MR. FERNSTROM: So that's not even
18 saving half.

19 MR. BENYA: I'm sorry?

20 MR. FERNSTROM: Thirty-nine watts
21 compared to 80 watts.

22 MR. BENYA: Yeah, that's about right.
23 You've got to real careful with ceramic, they
24 don't have really good lumen maintenance, even
25 with electronic ballast.

1 So, you know, all the manufacturers
2 hype about these are great sources, but in my
3 opinion it's about a two-to-one offset.

4 MR. FERNSTROM: All right. Let's
5 assume for a moment it's a two-to-one offset, and
6 let's assume hypothetically that we're going from
7 150 watts to 75 watts, just for the heck of it. I
8 realize this doesn't line up with the size of the
9 lamps in the pictures that you're talking about.

10 But I just did a little calculation
11 based on store operation 12 hours a day, every day
12 of the year, and it looks to me like that's going
13 to generate about \$40 to \$45 of savings at 15
14 cents a kilowatt hour. And that would give us a
15 slightly over three year payback on the
16 incremental cost of the ceramic metal halide.

17 So I'm a little puzzled at even
18 assuming the two-to-one relationship that you did,
19 and how you get to a seven-or-eight-year payback.

20 MR. BENYA: Well --

21 MR. FERNSTROM: I think we ought to
22 discuss this offline, but I'd just like to state
23 on the record that my economic evaluation isn't
24 even close to yours.

25 MR. BENYA: Well, probably the reason

1 why is when you take a 100-watt IR lamp -- pardon
2 me, a 50-watt IR lamp which, by the way, doesn't
3 exist, and you take a 75-watt, give or take,
4 ceramic metal halide lamp, which kind of doesn't
5 exist because of ballast and everything else,
6 yeah, you're going to get the three, three-and-a-
7 half, four-year number, but the problem is that
8 the real lamps that you're going to compare them
9 to, you're going to spend just as much money for
10 the fixture, but you're going to only save half as
11 much energy, Gary.

12 You start looking at -- Try doing the
13 math with a 45 -- with what amounts to a 35-watt
14 per luminaire, with the luminaire cost
15 differential being \$120, you'll find you're
16 probably closer to six, seven years than you are
17 to three, all those other things taken into
18 account.

19 It's really critical that people
20 understand that you can't use the 70-watt family
21 of ceramic metal halides, because that's the
22 equivalent of using roughly 150-watt HIR lamp
23 which, a, doesn't exist, and b, we wouldn't use
24 because it's too bright for most retail displays.

25 MR. FERNSTROM: Okay. I understand

1 where you're going with this. You're basically
2 making the argument that these lamps and fixtures
3 are smaller than I am assuming; therefore, the
4 energy savings is smaller, but the cost remains
5 essentially the same.

6 MR. BENYA: Correct.

7 MR. FERNSTROM: Okay, thank you.

8 Jim, Gary Farber has some comments.

9 MR. BENYA: Okay.

10 MR. FARBER: I've got another question
11 based on what Jon McHugh was saying. Looking at
12 this, for your feature display or floor display
13 you've got 5 watts per square foot of display,
14 that's what it's taking to light the display, and
15 you're going to put the standard at 1.8 for the
16 sales space. Isn't that 1.8 28 percent?

17 MR. BENYA: No. The 5 watts per square
18 foot is assuming the display area plus the area
19 around it -- In other words, something with a --
20 well, it's 28 percent of actual floor area is a
21 display area. The 5 watts per square foot lights
22 the display plus the floor.

23 MR. FARBER: Right, so that's how you
24 derived the 1.8 is it's 28 percent of the 5 watts
25 per square foot; is that right? No, it's not.

1 MR. BENYA: No, no --

2 MR. PENNINGTON: It's just a
3 calculation that's shown there on the sheet.

4 MR. FARBER: Okay.

5 MR. PENNINGTON: The 5 watts per square
6 foot, if I understand correctly, is representing
7 displays occupying 28 percent of the floor area.

8 MR. BENYA: Correct.

9 MR. PENNINGTON: But the current
10 criteria is having displays at ten percent of the
11 floor area. So the 10/28ths is a calibration to
12 get the calculation back to the current model.

13 MR. FARBER: Okay.

14 MR. PENNINGTON: And it just turns out
15 that 10/28ths is not all that different from 28
16 percent.

17 MR. FARBER: Yeah, as I was looking at
18 it, it looked like it was pretty --

19 MR. PENNINGTON: That's the
20 circumstance.

21 MR. FARBER: Okay. Is it a good time
22 for a few comments, then?

23 Let's see, first of all, on the
24 question about the lamp source, I think Jim is
25 saying that getting a payback to use the metal

1 halide of about eight years, and I'm wondering,
2 first of all, whether we have any data about the
3 average retail space lifetime.

4 The second question is this would seem
5 to imply, even if the average retail space
6 lifetime was less than eight years, that those
7 fixtures have no value at the end of the lifetime
8 of that retail space, and I don't know that we
9 ought to be assuming that at all. I think we need
10 to look at how often those fixtures are used by
11 the next tenant, and if they're often reused by
12 the next tenant, then they still have some value.

13 MR. BENYA: Gary, that's a real good
14 point. Let me -- Before I dive into that, let me
15 just warn everybody that my cell phone battery is
16 running down, and if I disappear, well, it was
17 great talking to you.

18 (Laughter.)

19 MR. BENYA: That's a really good
20 question. You know, I think the ceramic questions
21 Gary Fernstrom is bringing up are important.
22 Gary, you've asked this question very, very
23 thoroughly via e-mail, and, you know, it's a
24 tricky one. I admit it's a tricky one.

25 And, you know, I've asked myself the

1 question several times, are we ready to finally
2 say now is the time we're going to tell retailers
3 you're going to need ceramic or not? And I kept
4 coming back to studies I did for Nike. This has
5 been last year when utility rates were high, and I
6 still couldn't quite pull it in. Now, that was
7 using real-life prices, we had quotes from
8 distributors, and I just couldn't bring it in for
9 them. And they said it's just too long. We don't
10 know if we're going to be there five years.

11 And the other thing is that sometimes,
12 the fixtures that are left there might be used by
13 the incoming tenant, but oftentimes they're
14 discarded or moved somewhere else. And who knows
15 if the tenant who paid for them ever enjoyed that
16 benefit?

17 So, you know, I sort of said, yeah, I'm
18 going to stick with the Nike analysis and say I
19 think that's representative of the marketplace and
20 what we ought to be doing. Well, that's where
21 it's coming from.

22 MR. FARBER: Okay. I wish we had some
23 more resources to study the marketplace a little
24 more.

25 Second issue is the, using the area

1 category as a basic allowance, which is an idea I
2 brought up last year and the response I got to
3 using that is a basic allowance, and allowing a
4 display allowance to be put on top of that is that
5 the area allowance already has some small
6 assumption of display lighting in it, and Jim and
7 Mazi have both indicated that is true.

8 So I would like to see the display
9 allowances deduct that whatever it is, .1 to .3
10 watts per square foot that is in the area
11 allowance that's assumed for, other than the basic
12 general lighting.

13 The third point is the four allowance
14 -- Well, I guess there is some confusion in the
15 language between what we're calling a feature
16 display or a floor display, the description that
17 Jim wrote talks about floor display, but then in
18 that proposed language it's only called feature
19 display. And I want to make sure that the feature
20 display can't also be used for walls, and I'm
21 pretty sure that is the intention of this, but I
22 just want to make sure that that gets clarified,
23 that the feature display is only for floor
24 displays, and if that is actually true, why not
25 just call it floor display allowance?

1 Now, the wall display credit, the
2 proposed language at 146(b)(3)(d) is really not
3 very clear about what the perimeter is. I wasn't
4 clear as to whether it included glass walls or
5 only opaque walls, and Jim has clarified that and
6 said it includes the entire perimeter. I was
7 wondering whether including a glass wall makes
8 sense. And Jim has explained and I'm buying his
9 argument that there is a need for lighting
10 displays along the glass wall as well, although
11 that's not exactly a wall display.

12 But I was wondering, my concern about
13 having just this one entire perimeter number is
14 that while it is a use-it-or-lose-it proposition
15 and Jim said, you know, that you can't really do
16 tradeoffs, in fact, you really still can do
17 tradeoffs. And, in fact, in this case, when it's
18 the entire perimeter, if you've only got wall
19 displays on a couple of sides but you're getting a
20 credit for four sides, well, you could just use
21 less efficient sources or more of them on the
22 sides where you've got your displays. So, in
23 fact, you can really load it up and use an
24 inappropriate amount of wattage for the displays.

25 And I think one way to address that is

1 to have a use-it-or-lose-it per wall length as
2 opposed to just the total, and I think that would
3 make it easier to plan review as well, if you said
4 this length has this allowance and we've got this
5 amount of display lighting along that length, and
6 you get whichever is lower. And then you're not
7 going to be able to borrow from other lengths.

8 MR. PENNINGTON: So let me see if I
9 understand. You're proposing to have this be
10 based only on the area that is designated for
11 display, for the wall area that's designated for
12 display and not for the whole perimeter.

13 MR. FARBER: Well, I didn't say each
14 perimeter, use each perimeter separately rather
15 than total --

16 MR. PENNINGTON: Well, I'm not sure
17 what each perimeter --

18 MR. FARBER: No, not each perimeter,
19 each leg, I'm sorry, each leg of the perimeter
20 separately, as opposed to just combining it all
21 into one total length.

22 MR. PENNINGTON: What does leg mean?

23 MR. FARBER: Length, what each --

24 MR. PENNINGTON: You said each leg.

25 What --

1 MR. FARBER: Length or leg. Each
2 length of -- You've got four -- Well, assuming
3 it's a rectangle, you've got four different
4 lengths, but if it's not a rectangle, you've got
5 --

6 MR. BENYA: Could I interject something
7 here? One of the reasons for coming up with the
8 lineal footage thing, I have yet to see a retail
9 store where walls aren't used for display, and
10 this was primarily designed to minimize the need,
11 to submit a bunch of plans showing the wall areas
12 to be used for display, because, frankly, that's
13 going to happen anyway.

14 What we're trying to do is make the
15 standard simpler by saying we know that they're
16 going to use walls in museums and in retail for
17 display, and so we're going to discount them.
18 That's the whole rationale here.

19 If you start breaking it down, then
20 you're getting back into I've got to prove that
21 I'm using for display. Well, that's sometimes
22 easier said than done, to boot. What if someone
23 wants to hang a bunch of pictures on the wall? Do
24 they have to do a plan to have pictures on the
25 wall? You run into those kinds of issues.

1 And we're just trying to illuminate
2 that hassle. We know you're going to use the
3 walls for display. Let's just give them to you
4 and, you know, hopefully, the amount of abuse that
5 will show up will be minor.

6 MR. FARBER: Right. I wasn't proposing
7 that we actually base it on actual displays, like
8 the current standards for wall feature displays, I
9 was simply talking about having each length of
10 wall have a separate use-it-or-lose-it, you know,
11 standard as opposed to just doing the total store,
12 as a way to reduce the gaming.

13 MR. PENNINGTON: I don't see what that
14 accomplishes. I mean, if Jim is right that the
15 whole perimeter is going to be used for a display,
16 then you're just adding, you know, unnecessary
17 detail to calculate it by lengths.

18 MR. FARBER: Right. Well, I guess what
19 I had in mind was, like, a corner store so you
20 have possibly two rather than four lengths of wall
21 that can be all glass. And while Jim is saying
22 there's going to be a lot of display there,
23 they're actually not wall display as such, they're
24 more the floor display.

25 MR. BENYA: Well, they're more like

1 wall display than they are floor, because they're
2 vertical displays designed to be seen from outside
3 rather than inside in most cases. So they end up
4 actually behaving very much like walls.

5 MR. FARBER: Okay.

6 MR. BENYA: Not to mention the fact
7 that they're usually in a very, very bright area
8 so you need to have quite a bit of illumination
9 there to compensate for the ambient light.

10 MR. FARBER: And you don't think
11 there's enough allowance in the floor display to
12 take care of floor displays -- or window displays?

13 MR. BENYA: Absolutely not. Window
14 displays are the hardest thing in the world to do.
15 And sometimes you can never have too much wattage
16 in a window.

17 CONTRACT MANAGER ALCORN: I think Jon
18 McHugh has a comment here.

19 MR. MCHUGH: Yeah. I think Gary has
20 got some good comments. I'd like to distill down
21 I think the ones that I found myself agreeing
22 with. First off is that this -- When we look at
23 this calculation that the LPD for the space did
24 include some display lighting in there, and so if
25 either reducing down the other LPDs or reducing

1 down that you take some fraction of the open
2 space, you know, take 80 percent or whatever the
3 appropriate base amount was when the LPDs were
4 calculated originally for the whole space category
5 or the area category method for that space, that
6 that base amount be used for the general lighting
7 that was used to develop the LPD.

8 Secondly, that, you know, looking at
9 the example that you've shown for wall lighting,
10 you're showing a wall being continuously
11 illuminated to 50 footcandles with a low-efficacy
12 source, I think it probably makes -- I mean,
13 that's kind of your worst possible case. And
14 again, the whole idea that highlighting is not
15 just lighting everything evenly, that that's not
16 highlighting, but probably something more
17 reasonable like 50 percent, using this, you know,
18 instead of 20 watts per linear foot, something
19 like ten watts per linear foot for the entire
20 perimeter area, but it's for these lamps that are
21 by, you know, within X number of feet of that
22 wall, you can't trade that to some other lamps if
23 you indeed have those lamps by the wall that are
24 going to comply or be part of this additional wall
25 lighting credit.

1 But I think those two together would
2 reduce by a fair amount the wattages that we're
3 looking at and still yet provide designers the
4 flexibility to provide, you know, one, good
5 ambient lighting; two, a reasonable amount of wall
6 lighting and display lighting.

7 Any comments, Jim?

8 MR. BENYA: Well, John, your first
9 point about backing down a little bit from the
10 general illumination, that makes a certain amount
11 of sense. I'm not sure that I'm ready to accept
12 your second point, though.

13 The way floors are designed and the way
14 the demands that are being placed on certain store
15 designs -- I'm not saying all stores but I'm
16 saying certain stores -- in my opinion, that 20
17 watts per foot of vertical surface illumination is
18 a necessary amount.

19 And additionally, you need to be able
20 to light niches or get the light on the ceiling or
21 something in that vicinity. And so either way,
22 I'm going to stick to my guns I think for now on
23 the vertical surface allowance.

24 MR. MCHUGH: Well, let me just
25 interject that, you know, as you pointed out,

1 there are probably some stores that have some
2 exceptional desires for having highlight levels
3 along the entire perimeter of their walls. And at
4 that point, does it not make sense that perhaps
5 those stores, to get to that higher level,
6 similarly in the past, you know, people basically
7 purchased expensive controls to get the extra PAS.
8 Well, maybe they need to purchase marginally cost-
9 effective ceramic metal halide lights to get to
10 those high light levels that they feel they need
11 for these exceptional spaces.

12 MR. BENYA: Well, Jon, you know, it's
13 an interesting point. I don't agree with it, but
14 it certainly is, you know, one of the key issues;
15 that's the reason why we have the session we're
16 having. I don't think it's all that you do and,
17 you know, in a way, it's up to all of us to reach
18 consensus, certainly.

19 But I still think that you don't tell
20 major retailers that you've got to install more
21 expensive lighting, because you're using too much
22 power. If you have, let's say, dark clothing, for
23 example. Clothing absorbs illumination like
24 crazy. When we look at typically light-colored
25 clothing, there's 50 percent reflectance. When we

1 consider dark-colored clothing, there's about
2 three percent reflectance.

3 So, you know, I can't go along with it,
4 because I've done so many clothing stores where
5 you need every lumen you can get because of their
6 tendency just to absorb light.

7 MR. MCHUGH: Right. You know, the
8 challenge is that, you know, the standards, to
9 really create benefit for society, they really
10 need to force a lighting designer to really
11 sharpen their pencil to provide the aesthetic
12 desire of the store and balance that yet against
13 the societal need to reduce pollution and other
14 economic problems from excessive energy
15 consumption, and that's what this is all about.

16 MR. BENYA: Well, actually, it's all
17 about whether or not it's cost effective, Jon.
18 And if my argument is correct, and I'm maintaining
19 that the life cycle of this particular type of
20 lighting is not the same as that for other
21 building sites, then my argument is technically
22 correct from the standpoint of cost. If I'm
23 wrong, and people feel strongly we should be using
24 a longer life cycle, then you're right, we should
25 be using ceramic metal halide.

1 And if we decide that, then it's as
2 simple as that. I'm not passionate about it one
3 way or the other. I just recommend we go with the
4 shorter life cycle.

5 MR. MCHUGH: The other challenge is
6 that, of course, with lighting, it's almost that
7 there is no cost effectiveness. Because, frankly,
8 putting in less lighting fixtures all together is
9 more cost effective, and less light, less energy
10 consumption, less first cost.

11 And so the question is balancing how
12 much light is, you know, to some extent,
13 acceptable. I mean, that's, you know, some of the
14 same things that we've dealt with in terms of
15 lighting for offices and, you know, at one time
16 people were lighting offices to 75 footcandles.

17 And I think it's fairly hard to say
18 just because IES has these particular standards
19 around selling things, that this is actually a
20 task that needs 400 footcandles or 300 footcandles
21 just because that's the way that we've sold
22 jewelry in the past. It's not particularly a task
23 requirement necessarily for some of these things
24 that we're selling.

25 MR. BENYA: Jon, where you're going I

1 can't follow you. We need minimum IESNA
2 recommendations. We taper them sometimes, but in
3 general, we need them. And I don't agree that
4 reducing the vertical surface illumination density
5 for wall lighting recommended is needed, so I'm
6 not going to go there with you.

7 I think your point about, you know,
8 ceramic metal halide and about how companies
9 should use it, that's absolutely true. But we're
10 only lighting these walls to 50 vertical. We're
11 not lighting them to 100 or 120. So if they want
12 100, they can go to ceramic and they can still do
13 it.

14 But unless we decide that the life
15 cycle of display lighting is longer than about
16 seven or eight years, you know, I can't justify
17 using the test that we're charged with using when
18 we make these recommendations.

19 MR. MCHUGH: Yeah, I hear you. I guess
20 actually I have a question here for Charles, given
21 his sort of history with the standards.

22 You know, historically we've used the
23 15-year life cycle cost as the basis for all the
24 nonresidential standards, and, you know, Jim is
25 suggesting that I think, you know, if you apply

1 the discount rate, his eight-year payback probably
2 comes out to something like 10 or 12 years, you
3 know, after you've applied the discount rate to
4 it.

5 What is sort of the historical position
6 that has been taken in the standards, relative to
7 retail lighting in the task?

8 MR. ELEY: Well, the lighting power
9 density requirements have, the cost effectiveness
10 of those has been based just on the cost
11 effectiveness of various technologies, that we've
12 always used these models and we've always relied
13 on IESNA recommendations for illumination levels
14 and other design criteria.

15 And the 15-year time horizon has been
16 used since '92, I think, right? For
17 nonresidential buildings, and we shifted to 30
18 years just for envelope measures, and that was
19 with AB 970.

20 MR. MCHUGH: What I'm hearing Jim is
21 saying is that he wants to -- I mean, at least for
22 his analysis, he's shifted to a shorter time
23 horizon, based on his discussions with retailers
24 that their turnover in spaces is less than 15
25 years.

1 MR. BENYA: Well, let me give you
2 another practical thought. I have to really put
3 two and two together here, but most retailers
4 today are running 4- to 6,000 hours a year of
5 operation on retail lighting systems, and if I
6 were to take a ceramic metal halide luminaire and
7 run it for 6,000 hours over eight years, I'd be
8 pretty much approaching 50,000 hours, which is the
9 rate of lighting for that electronic ballast. And
10 I would be surprised if it lasts, you know, that
11 long.

12 But pretty much at the end of eight
13 years, you throw this fixture away, you guys, you
14 throw this fixture away, it's not worth much at
15 that point because of the power, okay?

16 MR. FERNSTROM: Jim, it's Gary from
17 PG&E. I don't disagree with you on that one, but
18 how many halogen IR lamps would you go through in
19 that length of time?

20 MR. BENYA: Okay. Well, the halogen IR
21 lamp is rated at 3,000 hours. It costs eight
22 dollars. The ceramic metal halide lamp, you're
23 going to replace it between, probably around 7,000
24 to 8,000 hours, and so even at 9,000 hours. Let's
25 say you get three ceramic lamps, three halogen

1 lamps for each ceramic lamp. The ceramic lamps
2 right now cost about six times what the halogen
3 infrared lamp costs.

4 So you're actually -- The ceramic lamps
5 cost more in the life cycle than the halogen IR.
6 That doesn't work in your favor.

7 MR. FERNSTROM: And you don't think
8 that price would come down with greater demand for
9 those products?

10 MR. BENYA: I don't know. I don't
11 know. There is not evidence to suggest it's going
12 to come down real far; otherwise, it would have
13 happened already.

14 MR. FERNSTROM: Well, the price of
15 compact fluorescent lamps has come down from \$28
16 and \$30 to \$4 at Ikea.

17 MR. BENYA: Yeah, but that's a whole
18 different ball game. There you're talking about
19 the ballast and everything else. I'm just talking
20 about the bulb itself. And the ceramic metal
21 halide has been on the market for six, seven
22 years. And yes, the price has come down a little
23 bit, but there's no trend like that. The lamp is
24 expensive to make.

25 MR. FERNSTROM: Yeah, and its

1 penetration in the market is pretty small. I
2 suspect that cost would come down appreciably with
3 greater sales volume.

4 MR. BENYA: Yeah, but the ballast price
5 isn't coming down, Gary. That's part of the
6 problem, these ballasts -- The ballast is a major
7 part of the problem, and don't forget you have to
8 have a pulse-rated socket, you know, and a few
9 other things as well. By the time you go through
10 all this, it's just an expensive proposition.

11 MR. FERNSTROM: Okay. Thanks, Jim.

12 CONTRACT MANAGER ALCORN: I want to --
13 This is Bryan. I want to interject at this time
14 that I think we're going to lose our phone
15 connection in about 12 minutes or so, or 12,
16 forgive me -- Well, yeah, 12, 13 minutes. So I
17 know Gary has got --

18 MR. ELEY: I think we've beat this
19 horse to death anyway.

20 CONTRACT MANAGER ALCORN: Yeah, this
21 particular line perhaps can go offline.

22 And Gary?

23 MR. FARBER: A quick question for Bill,
24 what Jon was saying. Is the 15 years matter a
25 law, or is there --

1 MR. PENNINGTON: No.

2 MR. FARBER: No.

3 MR. PENNINGTON: That's a decision the
4 Commission needs to make.

5 MR. FARBER: I see, okay. So it made
6 that decision back in '92 and it's continued --

7 MR. PENNINGTON: Yeah. As I recall, we
8 were using a 15-year life before then too, but --

9 MR. ELEY: Yeah, I think that's right.

10 MR. FARBER: Okay.

11 MR. ELEY: I know for certain we
12 started using it in '92.

13 MR. FARBER: I just had a couple other
14 comments. I'm doing a large retail space right
15 now and we're doing tailored, and the space has --
16 What is the space? Probably about 3- or 4,000
17 square feet. And it has a lot of display walls
18 within the space, and these walls are not ceiling
19 height.

20 And I believe the proposed language
21 talked about perimeter plus full height,
22 intermediate walls within the space as using that
23 perimeter length. And Jim has said that full
24 height means to the ceiling. And I'm wondering
25 whether we need to get that strict, because some

1 of these spaces may have a really high ceiling,
2 you know, 10, 12, 14 feet. If you've got a seven-
3 or-eight-foot display wall, and it's a permanent
4 wall, so it's structurally attached to the floor,
5 whether we shouldn't get a credit for that.

6 I know in some cases I'm arguing for
7 less watts, but just to be fair, I'm wondering,
8 you know, how picky we ought to be about what
9 these walls within the space that will yield a
10 wall display credit, so I don't know if Jim has a
11 response to that or not.

12 CONTRACT MANAGER ALCORN: Jim, do you
13 have a response to that?

14 UNIDENTIFIED SPEAKER: I think Jim is
15 gone.

16 CONTRACT MANAGER ALCORN: Oh, we lost
17 Jim. Oh, well.

18 (Beeping heard.)

19 CONTRACT MANAGER ALCORN: Hello, Jim?

20 MR. BENYA: Oh, I'm back.

21 CONTRACT MANAGER ALCORN: Oh, okay. Do
22 you have a response?

23 (Laughter.)

24 MR. FARBER: Do you want me to repeat
25 the question? Jim?

1 MR. BENYA: Yeah?

2 MR. FARBER: Did you hear my question
3 about walls within the sales floor?

4 MR. BENYA: No, you were starting -- My
5 cell phone dropped just about that time, so try
6 again.

7 MR. FARBER: Okay. I was just talking
8 about to be fair, to allow this perimeter credit
9 for walls that are not ceiling height necessarily,
10 that, you know, perhaps they need to be only seven
11 feet high, something like that, and need to be
12 structurally attached, not a freestanding just
13 balanced wall, but actually structurally attached
14 to the floor.

15 And the reason I bring that up is I
16 just happen to have a current experience with a
17 large floor plate retail space, and it's got a lot
18 of these intermediate walls, you know, within the
19 sales area. And, you know, without getting a wall
20 printed, I guess they could get a credit -- I
21 mean, they could use the floor display credit
22 instead, because it's all just total numbers.

23 But that gets to my second question
24 about the floor display credit, which is -- My
25 concern -- I think you were answering Jon McHugh

1 about this 1.8. My understanding is that for
2 retail, the 1.8 floor display or feature display
3 credit is additive to either the tailored general
4 lighting or the area category general lighting,
5 right? So the total would be a little over 3
6 watts a square foot.

7 MR. BENYA: Well, actually, it would
8 be -- Yeah, it would be up to that, because
9 remember, the allowance for the floor display or
10 feature display is a use-it-or-lose-it.

11 MR. FARBER: Right, I understand. That
12 was my point that I was discussing with you by
13 e-mail is it wasn't based on the 1.8 but it was
14 based on the total, over 3 watts a square foot,
15 that there is nothing in the proposed standard
16 other than the type of source, and I don't know
17 actually how much that's going to be fixed in the
18 standard, but at least your presentation talked
19 about maybe limits on the type of source that
20 could be deemed a display source in the use-it-or-
21 lose-it calculation.

22 But I've done a lot of retail spaces
23 where they just want to use display sources for
24 all the lighting, and they just max out the use-
25 it-or-lose-it. And I appreciate that this

1 proposal has a limitation on the wall display
2 lighting that has to be within four feet -- Is it
3 four feet -- of the wall, but when it comes to the
4 floor display, there's really no limitation other
5 than the total watts.

6 And I was wondering whether it might
7 make sense to have some type of maximum limit to
8 ensure that we don't get stores that are based
9 totally on inefficient source. In other words,
10 say, that the watts that you use in the use-it-or-
11 lose-it calculation cannot exceed perhaps 50
12 percent of the total sales area watts or something
13 like that.

14 MR. BENYA: Well, again, I disagree, I
15 disagree. You're imposing on retailers, then, a
16 particular limitation with style and technique,
17 that many of them will not like. And I don't
18 think you're going to be -- Well, let's put it
19 this way. What we're setting is a standard that
20 is no different from the current standard, other
21 than it's tweaked down a little bit so as to
22 improve on some technology.

23 So it's very intentional that if
24 someone wants to light the entire state with par
25 38 and track lighting, that they can do it as long

1 as they stay within those allowances. But I
2 disagree with you. I think doing that, that if
3 they want to, they can.

4 MR. FARBER: Yeah. Well, that's what
5 I'm afraid of, because now stores do it if they're
6 willing to go through the tailored method. And
7 that's a little bit of a hardship, but if they're
8 willing to do that, they can get a large credit
9 under use-it-or-lose-it and just put in a lot of
10 these inefficient sources, and use it for general
11 lighting as well as display lighting.

12 And this proposal is going to make it
13 easier to do that. You're just going to get the
14 1.8 watts on top of the general allowance, and I'm
15 afraid people are just going to come in there --
16 not everyone, but a lot might just put in all
17 display lighting for the whole store. I do a lot
18 of stores that way, so I've seen a lot of it, and
19 this is just going to make it easier.

20 I understand the total watts per square
21 foot, this is going to be a little bit lower than
22 current, but that's going to be balanced against
23 it being an easier standard.

24 So I think it's just something to
25 consider, that we might see a greater number of

1 stores with higher wattages because we're having
2 an easier method. And that's not to argue against
3 making it easier because I understand the current
4 method is so difficult. People play all kinds of
5 games with it and get away with murder with it.

6 So I'm not sure what the solution is,
7 but that's why I'm just bringing up these ideas of
8 possibly having some type of maximum limits.

9 MR. BENYA: Well, the thing is, is that
10 I don't think you should look upon it as getting
11 away with murder, because I don't think that's --
12 that's certainly not what we intended and it's
13 certainly not what's happening.

14 They are being allowed relatively high
15 lighting power densities because of the business
16 that they're in and because of the importance of
17 lighting in retail. Are they being allowed the 15
18 watts a square foot I see in New York? No.
19 They're being allowed what we can barely generate
20 legitimate support for, just barely.

21 So I don't think we should have a
22 limit, I think we're fine, and I don't think we
23 should try to -- Until we have slightly more cost-
24 effective sources, I don't think we should try and
25 tweak it down any further.

1 MR. FARBER: Okay.

2 CONTRACT MANAGER ALCORN: I think it
3 might be a good idea to wrap up and have some
4 offline discussion, continuing on this, before we
5 get cut off by the phone service, if that's okay
6 with everyone here.

7 MR. FARBER: Sure.

8 CONTRACT MANAGER ALCORN: Okay. I'd
9 like to thank everyone for their input and
10 participation today, especially those who hung
11 around for the duration. A reminder again that
12 the next workshop is going to be on August 8th.

13 So again, thanks very much and this
14 meeting is adjourned.

15 (Thereupon, the meeting was
16 adjourned at 5:13 p.m.)

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CERTIFICATE OF REPORTER

I, VALORIE PHILLIPS, an Electronic Reporter, do hereby certify that I am a disinterested person herein; that I recorded the foregoing California Energy Commission staff workshop; that it was thereafter transcribed into typewriting.

I further certify that I am not of counsel or attorney for any of the parties to said matter, nor in any way interested in outcome of said matter.

IN WITNESS WHEREOF, I have hereunto set my hand this 25th day of July, 2002.

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